# Four Lecture notes 

## Part of syllabus for Master Course ECON4160:

ECONOMETRICS - MODELLING AND SYSTEMS ESTIMATION

CONTENTS:

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OR: TESTING FOR OVERIDENTIFYING RESTRICTIONS
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# ECON 4160: ECONOMETRICS - MODELLING AND SYSTEMS ESTIMATION Lecture note WH: <br> THE WU-HAUSMAN TEST FOR EXOGENEITY 

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## 1. Motivation

Sometimes we do not know or are in doubt whether a variable specified as a righthand side variable in an econometric equation, is exogenous or endogenous. Consider the following equation, with $i$ as subscript for the observation unit (individual, time period, etc.),

$$
\begin{equation*}
y_{i}=x_{i} \beta+z_{i} \gamma+u_{i} \tag{1}
\end{equation*}
$$

We assume that exogeneity of the vector $x_{i}$ is not subject to discussion. Exogeneity also of the scalar variable $z_{i}$ relative to this equation then implies that both $x_{i}$ and $z_{i}$ are uncorrelated with the (zero mean) disturbance $u_{i}$. We believe, however, that $z_{i}$ may be endogenous and therefore (in general) correlated with $u_{i}$. We want to test for this. We want to make a decision by means of a statistical test. Our null hypothesis is therefore

$$
\begin{equation*}
H_{0}: \operatorname{cov}\left(z_{i}, u_{i}\right)=\mathrm{E}\left(z_{i} u_{i}\right)=0 \tag{2}
\end{equation*}
$$

and the alternative hypothesis is

$$
\begin{equation*}
H_{1}: \operatorname{cov}\left(z_{i}, u_{i}\right)=\mathrm{E}\left(z_{i} u_{i}\right) \neq 0 \tag{3}
\end{equation*}
$$

Assume that an instrument for $z_{i}$ relative to (1) is available. It is the scalar variable $w_{i}$, i.e., $w_{i}$ is correlated with $z_{i}$ and uncorrelated with $u_{i}$ :

$$
\begin{equation*}
\operatorname{cov}\left(w_{i}, u_{i}\right)=\mathrm{E}\left(w_{i} u_{i}\right)=0 \tag{4}
\end{equation*}
$$

Both $z_{i}$ and $w_{i}$ may be correlated with $x_{i}$. Assume that $u_{i}$ is non-autocorrelated and has constant variance. We then know the following:

1. If $z_{i}$ is exogenous and $H_{0}$ holds, then we know from Gauss-Markov's theorem that applying OLS on (1) gives the MVLUE (the Minimum Variance Linear Unbiased Estimators) of $\beta$ and $\gamma$. These estimators, denoted as $\left(\widehat{\beta}_{O L S}, \widehat{\gamma}_{O L S}\right)$, are therefore consistent.
2. If $z_{i}$ is correlated with $u_{i}$ and $H_{0}$ is violated, then ( $\left.\widehat{\beta}_{O L S}, \widehat{\gamma}_{O L S}\right)$ are both inconsistent.
3. Estimating (1) by the two-stage least squares (2SLS), using $w_{i}$ as an instrument for $z_{i}$ gives consistent estimators of $\beta$ and $\gamma$, denoted as $\left(\widehat{\beta}_{2 S L S}, \widehat{\gamma}_{2 S L S}\right)$. Consistency is ensured regardless of whether $H_{0}$ or $H_{1}$ holds.
4. We then have two sets of estimators of $\beta$ and $\gamma$ : (i) $\left(\widehat{\beta}_{2 S L S}, \widehat{\gamma}_{2 S L S}\right)$, is consistent both under $H_{0}$ and $H_{1}$, but inefficient under the former. (ii) ( $\left.\widehat{\beta}_{O L S}, \widehat{\gamma}_{O L S}\right)$, is consistent and efficient under $H_{0}$, but inconsistent under $H_{1}$. Hence, $\left(\widehat{\beta}_{2 S L S}, \widehat{\gamma}_{2 S L S}\right)$ is more robust to inconsistency than $\left(\widehat{\beta}_{O L S}, \widehat{\gamma}_{O L S}\right)$. The price we have to pay when applying the former is, however, its loss of efficiency if $H_{0}$ is in fact true. Intuition then says that the "distance" between $\left(\widehat{\beta}_{2 S L S}, \widehat{\gamma}_{2 S L S}\right)$ and ( $\left.\widehat{\beta}_{O L S}, \widehat{\gamma}_{O L S}\right)$ should "on average" be "smaller" under $H_{0}$ than under $H_{1}$.

From the last statement in 4 we might proceed by estimating (1) by both OLS and 2SLS and investigate whether their discrepancy "seems large or small". The former suggests rejection and the latter non-rejection of exogeneity of $z_{i}$. Some people follow this strategy, but it can at most be an informal approach, and not strictly a test, since we do not know which distances should be denoted as "large" and which "small". A formal method is obviously needed.

Essentially, the Wu-Hausman test is a method for investigating whether the discrepancy is statistically large enough to call $H_{0}$ into doubt and accept $H_{1}$.

## 2. A simple implementation of the Wu-Hausman test

We formulate the assumed relationship between the instrument, the regressor vector $x_{i}$ and the instrument $w_{i}$ for $z_{i}$ in (1) as follows:

$$
\begin{equation*}
z_{i}=x_{i} \delta+w_{i} \lambda+v_{i}, \tag{5}
\end{equation*}
$$

and assume that

$$
\begin{equation*}
u_{i}=v_{i} \rho+\varepsilon_{i}, \tag{6}
\end{equation*}
$$

where

$$
\begin{equation*}
\operatorname{cov}\left(\varepsilon_{i}, v_{i}\right)=\operatorname{cov}\left(\varepsilon_{i}, w_{i}\right)=\operatorname{cov}\left(x_{i}, v_{i}\right)=\operatorname{cov}\left(\varepsilon_{i}, x_{i}\right)=0 \tag{7}
\end{equation*}
$$

Remark 1: Equation (5) may be the reduced form for $z_{i}$ in a multi-equation model to which (1) belongs, $y_{i}$ is without doubt endogenous and $z_{i}$ is potentially endogenous and determined jointly with $y_{i}$. Then $\left(x_{i}, w_{i}\right)$ are the exogenous variables in the model. It is supposed that (1) is identified.

Remark 2: It is perfectly possible that $z_{i}$ is a regressor variable affected by a random measurement error, where $w_{i}$ is an instrument for the true (unobserved) value of $z_{i}$, and hence also for $z_{i}$ itself.

From (4)-(7) it follows that:

$$
\begin{equation*}
\operatorname{cov}\left(z_{i}, u_{i}\right)=\operatorname{cov}\left(x_{i} \delta+w_{i} \lambda+v_{i}, v_{i} \rho+\varepsilon_{i}\right)=\rho \operatorname{var}\left(v_{i}\right) \tag{8}
\end{equation*}
$$

and therefore

$$
\begin{align*}
& H_{0} \Longrightarrow \rho=0, \\
& H_{1} \Longrightarrow \rho \neq 0, \tag{9}
\end{align*}
$$

Inserting (6) into (1) gives

$$
\begin{equation*}
y_{i}=x_{i} \beta+z_{i} \gamma+v_{i} \rho+\varepsilon_{i} \tag{10}
\end{equation*}
$$

Let the OLS estimates of $(\delta, \lambda)$ in (5) be ( $\left.\widehat{\delta}_{O L S}, \widehat{\lambda}_{O L S}\right)$, and compute the residuals

$$
\begin{equation*}
\widehat{v}_{i}=z_{i}-x_{i} \widehat{\delta}_{O L S}-w_{i} \widehat{\lambda}_{O L S} . \tag{11}
\end{equation*}
$$

Replace $v_{i}$ with $\widehat{v}_{i}$ in (10), giving

$$
\begin{equation*}
y_{i}=x_{i} \beta+z_{i} \gamma+\widehat{v}_{i} \rho+\epsilon_{i} \tag{12}
\end{equation*}
$$

Estimate the coefficients of (12), $(\beta, \delta, \rho)$, by OLS i.e., by regressing $y_{i}$ on $\left(x_{i}, z_{i}, \widehat{v}_{i}\right)$. Test, by means of a $t$-test whether the OLS estimate of $\rho$ is significantly different from zero or not.

## 3. Conclusion

This leads to the following prescription for performing a Wu-Hausman test and estimating (1):

Rejection of $\rho=0$ from OLS and $t$-test on (12) $\Longrightarrow$ rejection of $H_{0}$, i.e., rejection of exogeneity of $z_{i}$ in (1). Stick to $2 S L S$ estimation of (1).
Non-rejection of $\rho=0$ from OLS and $t$-test on (12) $\Longrightarrow$ non-rejection of $H_{0}$, i.e., non-rejection of exogeneity of $z_{i}$ in (1). Stick to OLS estimation of (1).

## 4. A more general exposition (Optional)

Consider the following, rather general, situation: We have two sets of estimators of a $(K \times 1)$ parameter vector $\boldsymbol{\beta}$ based on $n$ observations: $\widehat{\boldsymbol{\beta}}_{0}$ and $\widehat{\boldsymbol{\beta}}_{1}$. We want to test a hypothesis $H_{0}$ against a hypothesis $H_{1}$. A frequently arising situation may be that a regressor vector is uncorrelated with the equation's disturbance under $H_{0}$ and correlated with the disturbance under $H_{1}$. The latter may be due to endogenous regressors, random measurement errors in regressors, etc. The two estimators have the following properties in relation to the two hypotheses:
(i) $\widehat{\boldsymbol{\beta}}_{0}$, is consistent and efficient for $\boldsymbol{\beta}$ under $H_{0}$, but inconsistent under $H_{1}$.
(ii) $\widehat{\boldsymbol{\beta}}_{1}$ is consistent for $\boldsymbol{\beta}$ both under $H_{0}$ and $H_{1}$, but inefficient under $H_{0}$.

Hence, $\widehat{\boldsymbol{\beta}}_{1}$ is more robust to inconsistency than $\widehat{\boldsymbol{\beta}}_{0}$. The price we have to pay when applying $\widehat{\boldsymbol{\beta}}_{1}$ is, however, its loss of efficiency when $H_{0}$ is in fact true and the latter estimator should be preferred.

Intuition says that the 'distance' between the estimator vectors $\widehat{\boldsymbol{\beta}}_{0}$ and $\widehat{\boldsymbol{\beta}}_{1}$ should 'on average' be 'smaller' when $H_{0}$ is true than when $H_{1}$ is true. This intuition suggests that we might proceed by estimating $\boldsymbol{\beta}$ by both methods and investigate whether the discrepancy between the estimate vectors seems 'large' or 'small': $\widehat{\boldsymbol{\beta}}_{1}-\widehat{\boldsymbol{\beta}}_{0}$ 'large' suggests rejection, and $\widehat{\boldsymbol{\beta}}_{1}-\widehat{\boldsymbol{\beta}}_{0}$ small suggests non-rejection of $H_{0}$. Such a 'strategy', however can at most be an informal approach, not a statistical test, since we do not know which distances should be judged as 'large' and which be judged as 'small'. A formal method determining a critical region criterion is needed. At this point the Hausman specification test comes in.

Essentially, the Hausman test to be presented below is a method for investigating whether the discrepancy between $\widehat{\boldsymbol{\beta}}_{1}$ and $\widehat{\boldsymbol{\beta}}_{0}$ is statistically large enough to call $H_{0}$ into doubt and accept $H_{1}$.

Lemma, J.A. Hausman: Econometrica (1978):
We have that:
(a) $\sqrt{n}\left(\widehat{\boldsymbol{\beta}}_{0}-\boldsymbol{\beta}\right) \xrightarrow{d} \mathcal{N}\left(\mathbf{0}, \boldsymbol{V}_{0}\right)$ under $H_{0}$
(b) $\sqrt{n}\left(\widehat{\boldsymbol{\beta}}_{1}-\boldsymbol{\beta}\right) \xrightarrow{d} \mathcal{N}\left(\mathbf{0}, \boldsymbol{V}_{1}\right)$ under $H_{0}$
(c) $\quad \boldsymbol{V}_{1}-\boldsymbol{V}_{0} \quad$ is positive definite under $H_{0}$

Then:
(d) $\quad \boldsymbol{S}=\mathrm{V}\left(\widehat{\boldsymbol{\beta}}_{1}-\widehat{\boldsymbol{\beta}}_{0}\right)=\mathrm{V}\left(\widehat{\boldsymbol{\beta}}_{1}\right)-\mathrm{V}\left(\widehat{\boldsymbol{\beta}}_{d}\right) \quad$ is positive definite under $H_{0}$,
(e) $\quad Q=n\left(\widehat{\boldsymbol{\beta}}_{1}-\widehat{\boldsymbol{\beta}}_{0}\right)^{\prime} \widehat{\boldsymbol{S}}^{-1}\left(\widehat{\boldsymbol{\beta}}_{1}-\widehat{\boldsymbol{\beta}}_{0}\right) \xrightarrow{\rightarrow} \chi^{2}(K) \quad$ under $H_{0}$,
where $\widehat{\boldsymbol{S}}$ is a consistent estimator of $\boldsymbol{S}=\mathrm{V}\left(\widehat{\boldsymbol{\beta}}_{1}-\widehat{\boldsymbol{\beta}}_{0}\right)$, i.e., the variance-covariance matrix of the estimator difference vector $\widehat{\boldsymbol{\beta}}_{1}-\widehat{\boldsymbol{\beta}}_{0}$. Here $Q$ is a quadratic form (and therefore a scalar) measuring the distance between the two estimator vectors. A crucial part of the lemma is that under $H_{0}, Q$ is distributed as $\chi^{2}$ with $K$ degrees of freedom, $K$ being number of parameters under test, and tends to be larger under $H_{1}$ than under $H_{0}$.

Test criterion: Reject $H_{0}$, at approximate significance level $\varepsilon$, when $Q>\chi_{1-\varepsilon}^{2}(K)$.

## Further readings, proofs etc.

Davidson, R. and MacKinnon, J.G. (1993): Estimation and Inference in Econometrics. Oxford University Press, section 7.9.

Greene, W.H. (2008): Econometric Analysis, Sixth edition. Prentice-Hall, section 12.4.
Hausman, J.A. (1978): Econometrica, 46 (1978), 1251-1272.
Wooldridge, J.M. (2002): Econometric Analysis of Cross Section and Panel Data. The MIT Press, Section 6.2.1.

Wu, D.M. (1973): Econometrica, 41 (1973), 733-750.

# ECON 4160: ECONOMETRICS - MODELLING AND SYSTEMS ESTIMATION Lecture note OR: TESTING FOR OVERIDENTIFYING RESTRICTIONS, ETC. 

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## Setting:

Consider the following equation, with $i$ as subscript for the observation unit,

$$
\begin{equation*}
y_{i}=z_{i} \gamma+u_{i}, \quad i=1, \ldots, n \tag{1}
\end{equation*}
$$

Assume that we believe that the $1 \times k$ vector $z_{i}$ contains endogenous variables and is therefore (in general) correlated with $u_{i}$. Some of the elements in $z_{i}$ may, however, be exogenous. Assume that an instrument vector (IV vector for $z_{i}$ relative to (1) is available. It is the $1 \times q$ vector $w_{i}$, with $q \geq k$. If $w_{i}$ is a valid instrument, it should by assumption be correlated with $z_{i}$ and uncorrelated with $u_{i}$. If $z_{i}$ includes exogenous variables, say the subvector $x_{i}$ (confer the notation in Lecture note WH, section 2), then $w_{i}$ should also contain $x_{i}$ as a subvector. The assumption that $w_{i}$ and $u_{i}$ are uncorrelated is called the orthogonality assumption.

Since $q \geq k$, the equation is identified, exactly identified if $q=k$ and overidentified if $q>k$ - in both cases provided that the orthogonality conditions $-w_{i}$ and $u_{i}$ being uncorrelated - hold. Under overidentification, $q-k$ overidentifying restrictions are imposed. Remember:
[1] Overidentification implies that we have more instruments than needed for estimability (consistent estimation).
[2] In a simultaneous equation model where the model's exogenous (predetermined) variables are candidates for being valid IVs, the system's structural form (SF) imposes restrictions on the coefficient of the system's reduced for (RF). For examples of such overidentifying restrictions for linear simultaneous systems, see Lecture Note E in "Six notes", section 10 [in particular (E-68)-(E-69)].
[3] Asserting that a set of IVs contribute to overidentification may be correct of wrong.

Assume that (1) is estimated by the Two-Stage Least Squares (2SLS), which is equivalent to using $w_{i}$ as an instrument for $z_{i}$ chosen in the optimal way. This
gives consistent estimators of $\gamma$, denoted as $\widehat{\gamma}_{2 S L S}$. If $q=k$, there are no overidentifying restrictions to test. If $q>k$, we may want to test the $q-k$ overidentifying restrictions.

## Testing of overidentifying restrictions:

A simple test of these overidentifying restrictions (several others exist) can then be performed as follows [see Davidson \& MacKinnon (2004) for elaboration]:
Step 1: Compute the residuals from the 2SLS estimation, assuming $w_{i}-$ with $q>k$ - to be a valid IV vector for $z_{i}$ :

$$
\begin{equation*}
\widetilde{u}_{i}=y_{i}-z_{i} \widehat{\gamma}_{2 S L S} \quad i=1, \ldots, n . \tag{2}
\end{equation*}
$$

Step 2: Regress $\widetilde{u}_{i}$ on the full IV vector, $w_{i}$.
Step 3: Compute $R^{2}$ from this regression. Denote it as $R_{\tilde{u}}^{2}$
Step 4: If the orthogonality condition is valid, then $n R_{\tilde{u}}^{2} \sim \chi^{2}(q-k)$ holds approximately, $\chi^{2}(q-k)$ denoting the $\chi^{2}$-distribution with $q-k$ degrees of freedom. If $n R_{\tilde{u}}^{2}>\chi_{1-\alpha}^{2}(q-k)$, where $\chi_{1-\alpha}^{2}(q-k)$ is the $(1-\alpha)$-quantile of this distribution, the overidentifying restrictions are rejected at a significance level $\alpha$.

## Further readings, proofs, etc.:

Davidson \& MacKinnon (1993): Estimation and Inference in Econometrics. Oxford University Press, section 7.8.

Davidson \& Mackinnon (2004): Econometric Theory and Methods. Oxford University Press, section 8.6.

## Testing of orthogonality conditions:

See Lecture note WH.

## On the 'weak instrument' problem:

[^0]
## Further readings:

Bound, Jaeger \& Baker (1995). Problems with instrumental variables estimation when the correlation between the instruments and the endogenous explanatory variables is weak. Journal of the American Statistical Association 90, 443-450.

Murray (2006). Avoiding Invalid Instruments and Coping with Weak Instruments. Journal of Economic Perspectives 20, Number 4, 111-132.

Nelson \& Startz (1990). The distribution of the instrumental variables estimator and its $t$-ratio when the instrument is a poor one. Journal of Business 63, S125-S140.

Staiger \& Stock (1997). Instrumental variables regression with weak instruments. Econometrica 65, 557-586.

Stock, Wright, \& Yogo (2002): A Survey of weak instruments and weak identification in Generalized Method of Moments. Journal of the American Statistical Association 20, 518-529.

# ECON 4160: ECONOMETRICS - MODELLING AND SYSTEMS ESTIMATION <br> Lecture note DL: <br> DISTRIBUTED LAGS - AN ELEMENTARY DESCRIPTION 

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## 1. A reinterpretation of the regression model

Consider a static regression equation for time series data:

$$
\begin{equation*}
y_{t}=\alpha+\beta_{0} x_{t}+\beta_{1} z_{t}+u_{t}, \quad t=1, \ldots, T . \tag{1}
\end{equation*}
$$

We know that it is possible to let, for example, $z_{t}=x_{t}^{2}, z_{t}=\ln \left(x_{t}\right)$, etc. Econometrically, we then consider $x_{t}$ and $z_{t}$ as two different variables, even if they are functions of the same basic variable, $x$. Usually, $x$ and $z$ thus defined are correlated, but they will not be perfectly correlated. (Why?)

Let us now choose $z_{t}=x_{t-1}$ and treat $x_{t}$ and $z_{t}$ econometrically as two different variables. We then say that $z_{t}$ is the value of $x_{t}$ backward time-shifted, or lagged, one period. Then $x_{t}$ and $z_{t}$ will usually be correlated, but not perfectly, unless $x_{t}=a+b t$, in which case $x_{t}=x_{t-1}+b$. When $z_{t}=x_{t-1}$, (1) reads

$$
\begin{equation*}
y_{t}=\alpha+\beta_{0} x_{t}+\beta_{1} x_{t-1}+u_{t}, \quad t=2, \ldots, T, \tag{2}
\end{equation*}
$$

where we, for simplicity, assume that $u_{t}$ is a classical disturbance. We than say that (2) is a distributed lag equation. By this term we mean that the effect on $y$ of a change in $x$ is distributed over time. We have:

$$
\begin{aligned}
\frac{\partial y_{t}}{\partial x_{t}} & =\beta_{0}=\text { short-run, immediate effect, } \\
\frac{\partial y_{t}}{\partial x_{t-1}} & =\beta_{1}=\text { effect realized after one period } \\
\frac{\partial y_{t}}{\partial x_{t}}+\frac{\partial y_{t}}{\partial x_{t-1}} & =\beta_{0}+\beta_{1}=\text { long-run effect } \\
& =\text { total effect of a change lasting for at least two periods. }
\end{aligned}
$$

Unsually, there are no problems in estimating such a model. We treat it formally as a regression equation with two right hand side (RHS) variables. We may then use classical regression, OLS (or GLS), as before. Note that when $\left(y_{t}, x_{t}\right)$ are observed for $t=1, \ldots, T$, eq. (2) can only be estimated from observations $t=2, \ldots, T$ since one observation is "spent" in forming the lag.

Eq. (2) may be generalized to a distributed lag equation with $K$ lags:

$$
\begin{align*}
y_{t} & =\alpha+\beta_{0} x_{t}+\beta_{1} x_{t-1}+\cdots+\beta_{K} x_{t-K}+u_{t}  \tag{3}\\
& =\alpha+\sum_{i=0}^{K} \beta_{i} x_{t-i}+u_{t}, \quad t=K+1, \ldots, T .
\end{align*}
$$

Neither are there any problems, in principle, with estimating such a model. We treat it formally as a regression equation with $K+1$ RHS variables plus an intercept. Note that (3) can only be estimated from observations $t=K+1, \ldots, T$ since $K$ observations are disposed of in forming the lags. In the model we may include other variables, $z_{t}, q_{t}, \ldots$, with similar lag-distributions. The lag distribution in (3) is characterized by the coefficient sequence $\beta_{0}, \beta_{1}, \ldots, \beta_{K}$, and we have

$$
\begin{aligned}
\frac{\partial y_{t}}{\partial x_{t}} & =\beta_{0}=\text { short-run effect } \\
\frac{\partial y_{t}}{\partial x_{t-i}} & =\beta_{i}=\text { effect realized after } i \text { periods }(i=1, \ldots, K) \\
\sum_{i=0}^{K} \frac{\partial y_{t}}{\partial x_{t-i}} & =\sum_{i=0}^{K} \beta_{i}=\text { long-run effect } \\
& =\text { total effect of a change lasting for at least } K+1 \text { periods. }
\end{aligned}
$$

It follows that we also have

$$
\begin{aligned}
& \frac{\partial y_{t+i}}{\partial x_{t}}=\beta_{i} \quad(i=1, \ldots, K) \\
& \sum_{i=0}^{K} \frac{\partial y_{t+i}}{\partial x_{t}}=\sum_{i=0}^{K} \beta_{i}
\end{aligned}
$$

Eq. (3) exemplifies a finite lag distribution. The entire process is exhausted in the course of a finite number of periods, $K+1$. We loose $K$ observations when we form the lags. Estimating (3) by OLS involves estimating $K+2$ coefficients $\left(\alpha, \beta_{0}, \beta_{1}, \ldots, \beta_{K}\right)$ from $T-K$ observations. The number of degrees of freedom we dispose of in the estimation is thus $T-K-K-2=T-2(K+1)$. We see that we spend two degrees of freedom for each additional lag we include in the equation. This may give rise to multicollinearity problems and imprecise estimates. In order to have a positive number of degrees of freedom, we must have $T>2(K+1)$.

## 2. Why are distributed lag equations interesting?

Distributed lag equations can be used to model:

- Technical lags: Ex.: Dynamic production processes.
- Behavioural lags: Delays from a signal is received by an agent until he/she responds.
- Institutional lags: Ex.: Delays from the time a sum of money is paid from the paying institution until it is received by or registered in the accounts of the receiving institution.
- Dynamization of theories: We have a static theory which we want to "dynamize" in order to take account of, estimate, or test for possible sluggishness in the responses predicted by the theory.


## Examples:

1. Relationship between investment and scrapping of capital.
2. Delays in the shifting of cost changes into output prices.
3. Delays in the shifting of consumer price changes into changes in wage rates.
4. Delays in production to order. Lags from an order is delivered until production starts. Lags from production starts until it is finished.
5. Production processes in Ship-building, Building and Construction industries.

Note that the necessity of modeling lag distributions and the way we model such distributions is more important the shorter the unit observation period in our data set is. That is, the modeling related to a given problem is, cet. par., more important for quarterly data than for annual data, more important for monthly data than for quarterly data, more important for weekly data than for monthly data, and so on.

## 3. Imposing restrictions on distributed lag equations

Because of the potentially low number of degrees of freedom and the potential multicollinearity problem that arise when the coefficients in the lag distributions are unrestricted, we may want to impose restrictions on the lag coefficients. In this way we may "save" coefficients and at the same time ensure that the coefficient sequence $\beta_{0}, \beta_{1}, \ldots, \beta_{K}$ exhibits a more "smooth" pattern. We shall illustrate this idea by means of two examples.

## Example 1: Polynomial lag distributions. Finite lag distribution

Assume that the $K+1$ coefficients in the lag distribution are restricted to lie on a polynomial of degree $P$, i.e.,
(4) $\beta_{i}=\gamma_{0}+\gamma_{1} i+\gamma_{2} i^{2}+\cdots+\gamma_{P} i^{P}=\gamma_{0}+\sum_{p=1}^{P} \gamma_{p} i^{p}, \quad i=0,1, \ldots, K ; P<K$,
where $\gamma_{0}, \gamma_{1}, \ldots, \gamma_{K}$ are $P+1$ unknown coefficients. It is important that $P$ is smaller than (and usually considerably smaller than) $K$. Inserting (4) into (3), we obtain

$$
\begin{aligned}
& \text { (5) } y_{t}=\alpha+\sum_{i=0}^{K}\left(\gamma_{0}+\sum_{p=1}^{P} \gamma_{p} i^{p}\right) x_{t-i}+u_{t} \\
& =\alpha+\gamma_{0} \sum_{i=0}^{K} x_{t-i}+\gamma_{1} \sum_{i=0}^{K} i x_{t-i}++\cdots+\gamma_{P} \sum_{i=0}^{K} i^{P} x_{t-i}+u_{t}, \quad t=K+1, \ldots, T .
\end{aligned}
$$

This is an equation of the form

$$
\begin{equation*}
y_{t}=\alpha+\gamma_{0} z_{0 t}+\gamma_{1} z_{1 t}+\gamma_{2} z_{2 t}+\cdots+\gamma_{P} z_{P t}+u_{t}, \quad t=K+1, \ldots, T \tag{6}
\end{equation*}
$$

where the $P+1$ (observable) RHS variables are

$$
z_{0 t}=\sum_{i=0}^{K} x_{t-i}, \quad z_{p t}=\sum_{i=0}^{K} i^{p} x_{t-i}, \quad p=1, \ldots, P
$$

We see that $z_{0 t}$ is a non-weighted sum of the current and the lagged $x$ values, and $z_{1 t}, \ldots, z_{P t}$ are weighted sums with the weights set equal to the lag length raised to powers $1, \ldots, P$, respectively.

If $u_{t}$ is a classical disturbance, we can estimate $\alpha, \gamma_{0}, \gamma_{1}, \ldots, \gamma_{P}$ by applying OLS on (6). The number of degrees of freedom is then $T-K-P-2$, i.e. we gain $K-P$ degrees of freedom as compared with free estimation of the $\beta$ 's. Let the estimates be $\widehat{\alpha}, \widehat{\gamma}_{0}, \widehat{\gamma}_{1}, \ldots, \widehat{\gamma}_{P}$. We can then estimate the original lag coefficients by inserting these estimates into (4), giving
$\widehat{\beta}_{i}=\widehat{\gamma}_{0}+\widehat{\gamma}_{1} i+\widehat{\gamma}_{2} i^{2}+\cdots+\widehat{\gamma}_{P} i^{P}=\widehat{\gamma}_{0}+\sum_{p=1}^{P} \widehat{\gamma}_{p} i^{p}, \quad i=0,1, \ldots, K ; P<K$.
Exercise: Show that these estimators are unbiased and consistent. Hint: Use Gauss-Markov's and Slutsky's theorems. Will these estimators be Gauss-Markov estimators (MVLUE)? How would you proceed to test whether a third degree polynomial $(P=3)$ gives a significantly better fit than a second degree polynomial ( $P=2$ )?

Let us consider the special case with linear lag distribution and zero restriction and the far endpoint of the distribution. Let $P=1$ and

$$
\gamma_{1}=-\frac{\gamma_{0}}{K+1}
$$

and let $\gamma_{0}$ be a free parameter. Inserting these restrictions into (4), we get

$$
\beta_{i}=\gamma_{0}\left(1-\frac{i}{K+1}\right), \quad i=0,1, \ldots, K
$$

Then (5) becomes

$$
y_{t}=\alpha+\gamma_{0} \sum_{i=0}^{K}\left(1-\frac{i}{K+1}\right) x_{t-i}+u_{t}, \quad t=K+1, \ldots, T
$$

This lag distribution has only two unknown coefficients, so that we can estimate $\alpha$ and $\gamma_{0}$ by regressing $y_{t}$ on $\sum_{i=0}^{K}(1-i /(K+1)) x_{t-i}$ from the $T-K$ observations available. Finally, we estimate $\beta_{i}$ by $\widehat{\beta}_{i}=\widehat{\gamma}_{0}(1-i /(K+1))$

Exercise: Find, by using the formula for the sum of an arithmetic succession, an expression for the long-run effect in this linear lag distribution model. How would you estimate it?

## Example 2: Geometric lag distribution. Infinite lag distribution

We next consider the equation

$$
\begin{equation*}
y_{t}=\alpha+\beta x_{t}+\lambda y_{t-1}+\varepsilon_{t}, \quad|\lambda|<1, \quad t=2, \ldots, T, \tag{8}
\end{equation*}
$$

in which we have included the value of the LHS variable lagged one period as an additional regressor to $x_{t}$, let $\boldsymbol{x}=\left(x_{1}, \ldots, x_{T}\right)$, and assume that

$$
E\left(\varepsilon_{t} \mid \boldsymbol{x}\right)=0, \quad E\left(\varepsilon_{t} \varepsilon_{s} \mid \boldsymbol{x}\right)= \begin{cases}\sigma^{2}, & t=s  \tag{9}\\ 0, & t \neq s\end{cases}
$$

We call (8) an autoregressive equation of the first order in $y_{t}$ with an exogenous variable $x_{t}$. What kind of lag response will this kind of model involve?

Let us in (8) insert backwards for $y_{t-1}, y_{t-2}, \ldots$, giving

$$
\begin{aligned}
y_{t} & =\alpha+\beta x_{t}+\lambda\left(\alpha+\beta x_{t-1}+\lambda y_{t-2}+\varepsilon_{t-1}\right)+\varepsilon_{t} \\
& =\alpha(1+\lambda)+\beta\left(x_{t}+\lambda x_{t-1}\right)+\lambda^{2}\left(\left(\alpha+\beta x_{t-2}+\lambda y_{t-3}+\varepsilon_{t-2}\right)+\varepsilon_{t}+\lambda \varepsilon_{t-1}\right. \\
& \vdots \\
& =\alpha\left(1+\lambda+\lambda^{2}+\cdots\right)+\beta\left(x_{t}+\lambda x_{t-1}+\lambda^{2} x_{t-1}+\cdots\right)+\varepsilon_{t}+\lambda \varepsilon_{t-1}+\lambda^{2} \varepsilon_{t-2}+\cdots,
\end{aligned}
$$

since $|\lambda|<1$. Hence, using the summation formula for a convergent infinite geometric succession, we have at the limit

$$
\begin{equation*}
y_{t}=\frac{\alpha}{1-\lambda}+\beta \sum_{i=0}^{\infty} \lambda^{i} x_{t-i}+\sum_{i=0}^{\infty} \lambda^{i} \varepsilon_{t-i} . \tag{10}
\end{equation*}
$$

Comparing this equation with (3), we see that $y$ is related to $x$ via a lag distribution with an infinitely large number of terms $(K \rightarrow \infty)$, with the lag coefficients given by

$$
\begin{equation*}
\beta_{i}=\beta \lambda^{i}, \quad i=0,1, \ldots, \tag{11}
\end{equation*}
$$

and with a disturbance

$$
\begin{equation*}
u_{t}=\sum_{i=0}^{\infty} \lambda^{i} \varepsilon_{t-i} . \tag{12}
\end{equation*}
$$

Eq. (11) implies:

$$
\begin{equation*}
\beta_{0}=\beta, \quad \beta_{1}=\beta \lambda, \quad \beta_{2}=\beta \lambda^{2}, \quad \beta_{3}=\beta \lambda^{3}, \ldots . \tag{13}
\end{equation*}
$$

The short-run effect is thus $\beta_{0}=\beta$. The long-run effect is

$$
\begin{equation*}
\sum_{i=0}^{\infty} \beta_{i}=\beta \sum_{i=1}^{\infty} \lambda^{i}=\frac{\beta}{1-\lambda}, \tag{14}
\end{equation*}
$$

when exploiting the assumption $|\lambda|<1$ and the formula for the sum of an infinite convergent geometric succession.

We denote a lag distribution with an infinite number of terms an infinite lag distribution. Since the lag coefficients in (10) decline as a convergent infinite geometric succession in the lag number. We denote the lag distribution in (9) a geometric lag distribution. Geometric lag distributions play an important role in dynamic econometrics. An advantage with it is that we do not need to be concerned with specifying the maximal lag $K$, which may often be difficult. For practical purposes, we consider $K \rightarrow \infty$ as an approximation.

We can write (10) as

$$
\begin{equation*}
y_{t}=\frac{\alpha}{1-\lambda}+\beta \sum_{i=0}^{\infty} \lambda^{i} x_{t-i}+u_{t} . \tag{15}
\end{equation*}
$$

Since (12) implies

$$
u_{t-1}=\sum_{i=0}^{\infty} \lambda^{i} \varepsilon_{t-i-1}=\sum_{j=1}^{\infty} \lambda^{j-1} \varepsilon_{t-j}
$$

and

$$
u_{t}=\lambda \sum_{i=1}^{\infty} \lambda^{i-1} \varepsilon_{t-i}+\varepsilon_{t}
$$

it follows that

$$
\begin{equation*}
u_{t}=\lambda u_{t-1}+\varepsilon_{t} . \tag{16}
\end{equation*}
$$

This shows that $u_{t}$ defined by (12) is an autoregressive process of the first order, an $\mathrm{AR}(1)$-process. We can the state the following conclusion: A first order autoregressive equation in $y_{t}$ with an exogenous variable $x_{t}$ and with the autoregressive parameter $|\lambda|<1$ is equivalent to expressing $y_{t}$ as an infinite, geometric lag distribution in $x_{t}$ with an $A R(1)$ disturbance with autoregressive parameter $\lambda$.

How could we estimate this kind of model? First, application of OLS on (10) will not work, because it has an infinite number of RHS variables. Now, we know that

$$
\operatorname{cov}\left(x_{t}, u_{t}\right)=0,
$$

since $x_{t}$ is exogenous. Moreover, since lagging (10) one period yields

$$
y_{t-1}=\frac{\alpha}{1-\lambda}+\beta \sum_{i=0}^{\infty} \lambda^{i} x_{t-i-1}+\sum_{i=0}^{\infty} \lambda^{i} \varepsilon_{t-i-1},
$$

we have that

$$
\operatorname{cov}\left(y_{t-1}, \varepsilon_{t}\right)=\operatorname{cov}\left(\frac{\alpha}{1-\lambda}+\beta \sum_{i=0}^{\infty} \lambda^{i} x_{t-i-1}+\sum_{i=0}^{\infty} \lambda^{i} \varepsilon_{t-i-1}, \varepsilon_{t}\right)=0
$$

because, in view of (9), $\varepsilon_{t}$ is uncorrelated with all past $\varepsilon$ 's. Application of OLS on (8) is therefore consistent, since its disturbance is uncorrelated with both of its RHS variables. After having obtained the estimates $\widehat{\alpha}, \widehat{\beta}$, and $\widehat{\lambda}$, we can estimate the intercept of (10) by $\widehat{\alpha} /(1-\widehat{\lambda})$ and the coefficients in (10), i.e. the lag responses, using (13), by means of

$$
\widehat{\beta}_{0}=\widehat{\beta}, \quad \widehat{\beta}_{1}=\widehat{\beta} \widehat{\lambda}, \quad \widehat{\beta}_{2}=\widehat{\beta} \widehat{\lambda}^{2}, \quad \widehat{\beta}_{3}=\widehat{\beta} \widehat{\lambda}^{3}, \ldots
$$

The long-run effect can be estimated as

$$
\sum_{i=0}^{\infty} \widehat{\beta}_{i}=\frac{\widehat{\beta}}{1-\widehat{\lambda}}
$$

ExERCISE: Show that $\widehat{\beta}_{0}, \widehat{\beta}_{1}, \widehat{\beta}_{2}$, and $\widehat{\beta}_{3}$ as well as the corresponding estimator of the long-run coefficient are consistent.

## ECON 4160: ECONOMETRICS - MODELLING AND SYSTEMS ESTIMATION

## Lecture note DC :

# ANALYSING DISCRETE CHOICE - AN ELEMENTARY EXPOSITION 

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## 1. Background

Several economic variables are observed as the results of individuals' choices between a limited number of alternatives. In this note, we shall assume that only two alternatives are available, e.g.: purchase/not purchase a car, apply for/not apply for a job, obtain/not obtain a loan, travel to work by own car/public transport. These are examples of genuine qualitative choices. Since there are two alternatives, we call it a binomial (or binary) choice. We represent the outcome of the choice by a binary variable. We are, from more basic courses in econometrics, familiar with using linear regression analysis in connection with models with binary right-handside (RHS) variables (dummy regressor variables). The models we now consider, have binary left-hand-side (LHS) variables.

Let the two possible choices be denoted as 'positive response' and 'negative response', respectively, assume that $n$ individuals are observed, and let

$$
y_{i}=\left\{\begin{array}{ll}
1 & \text { if individual } i \text { responds positively, }  \tag{1}\\
0 & \text { if individual } i \text { responds negatively, }
\end{array} \quad i=1, \ldots, n .\right.
$$

Moreover, we assume that the individuals are observed independently of each other. How should we model the determination of $y_{i}$ ? As potential explanatory (exogenous) variables we have the vector $x_{i}=\left(1, x_{1 i}, x_{2 i}, \ldots, x_{K i}\right)$, some of which are continuous and some may be binary variables.

## 2. Why is a linear regression model inconvenient?

Let us first attempt to model the determination of $y_{i}$ by means of a standard linear regression model:

$$
\begin{equation*}
y_{i}=x_{i} \beta+u_{i}, \quad i=1, \ldots, n, \tag{2}
\end{equation*}
$$

where $\beta=\left(\beta_{0}, \beta_{1}, \ldots, \beta_{K}\right)^{\prime}$. Which consequences will this have?
First, the LHS variable is, by nature, different from the RHS variables. By (2) we attempt to put "something discrete" equal to "something continuous".

Second, the choice of values for $y_{i}$, i.e., 0 and 1 , is arbitrary. We might equally well have used $(1,2),(5,10),(2.71,3.14)$, etc. This would, however, have changed the $\beta$ 's, which means that the $\beta$ 's get no clear interpretation.

Third, let us imagine that we draw a scatter of points exhibiting the $n y$ and $x$ values, the former being either zero or one, the latter varying continuously. It does not seem very meaningful, or attractive, to draw a straight line, or a plane, through this scatter of points in order to minimize a squared distance, as we do in classical regression analysis.

Fourth, according to (1) and (2), the disturbance $u_{i}$ can, for each $x_{i}$, only take one of two values:

$$
u_{i}= \begin{cases}1-x_{i} \beta & \text { if individual } i \text { responds positively } \\ -x_{i} \beta & \text { if individual } i \text { responds negatively }\end{cases}
$$

Let $P_{i}$ denote the probability that individual $i$ responds positively, i.e., $P\left(y_{i}=\right.$ $1)=P\left(u_{i}=1-x_{i} \beta\right)$. It is commonly called the response probability and $1-P_{i}$ is called the non-response probability. The last statement is then equivalent to

$$
u_{i}=\left\{\begin{array}{cl}
1-x_{i} \beta & \text { with probability } P_{i}=P\left(y_{i}=1\right)  \tag{3}\\
-x_{i} \beta & \text { with probability } 1-P_{i}=P\left(y_{i}=0\right)
\end{array}\right.
$$

For this reason, it is, for instance, impossible that $u_{i}$ can follow a normal distribution, even as an approximation.

Fifth, let us require that the expectation of $u_{i}$, conditional on the exogenous variables, is zero, as in standard regression analysis. Using the definition of an expectation in a discrete probability distribution, this implies

$$
E\left(u_{i} \mid x_{i}\right)=\left(1-x_{i} \beta\right) P_{i}+\left(-x_{i} \beta\right)\left(1-P_{i}\right)=P_{i}-x_{i} \beta=0 .
$$

Hence

$$
\begin{equation*}
P_{i}=x_{i} \beta, \quad i=1, \ldots, n \tag{4}
\end{equation*}
$$

so that (2) is equivalent to

$$
\begin{equation*}
y_{i}=P_{i}+u_{i}, \quad i=1, \ldots, n \tag{5}
\end{equation*}
$$

i.e., the disturbance has the interpretation as the difference between the binary response variable and the response probability. The response probability is usually a continuously varying entity. The variance of the disturbance is, in view of (3) and (4), when we use the definition of a variance in a discrete probability distribution,

$$
\begin{equation*}
\operatorname{var}\left(u_{i} \mid x_{i}\right)=\left(1-x_{i} \beta\right)^{2} P_{i}+\left(-x_{i} \beta\right)^{2}\left(1-P_{i}\right)=\left(1-x_{i} \beta\right) x_{i} \beta . \tag{6}
\end{equation*}
$$

We note that this disturbance variance is a function of both $x_{i}$ and $\beta$. This means, on the one hand, that the disturbance is heteroskedastic, on the other hand that its variance depends on the slope coefficients of (2).

Sixth, we know that any probability should belong to the interval ( 0,1 ), but there is no guarantee that the RHS of (4) should be within these two bounds. This is a serious limitation of the linear model (2) - (4).

We can therefore conclude that there are considerable problems involved in modeling the determination of the binary variable $y_{i}$ by the linear regression equation (2).

## 3. A better solution: Modeling the response probability

We have seen that there is no guarantee that $P_{i}=x_{i} \beta$ belongs to the interval $(0,1)$. A more attractive solution than (2) is to model the mechanism determining the individual response by choosing, for the response probability, a (non-linear) functional form such that it will always belong to the interval $(0,1)$. We therefore let

$$
\begin{equation*}
P_{i}=F\left(x_{i} \beta\right) \tag{7}
\end{equation*}
$$

and choose $F$ such that its domain is $(-\infty,+\infty)$ and its range is ( 0,1 ). Moreover, we require that $F$ is monotonically increasing in its argument, which means that

$$
F(-\infty)=0, \quad F(+\infty)=1, \quad F^{\prime}\left(x_{i} \beta\right) \geq 0
$$

Two choices of such an $F$ function have become popular: The first is

$$
\begin{equation*}
P_{i}=P\left(y_{i}=1\right)=F\left(x_{i} \beta\right)=\frac{e^{x_{i} \beta}}{1+e^{x_{i} \beta}}=\frac{1}{1+e^{-x_{i} \beta}}, \tag{8}
\end{equation*}
$$

which is the cumulative distribution function (CDF) of the logistic distribution. The second is

$$
\begin{equation*}
P_{i}=P\left(y_{i}=1\right)=F\left(x_{i} \beta\right)=\int_{-\infty}^{x_{i} \beta} \frac{1}{\sqrt{2 \pi}} e^{-u^{2} / 2} d u \tag{9}
\end{equation*}
$$

which is the CDF of the standardized normal distribution, i.e., the $\mathrm{N}(0,1)$ distribution. Both these distributions are symmetric. The response mechanism described by (8) is called the Logit model. The response mechanism described by (9) is called the Probit model. Their non-response probabilities are, respectively

$$
1-P_{i}=P\left(y_{i}=0\right)=1-F\left(x_{i} \beta\right)=\frac{1}{1+e^{x_{i} \beta}}=\frac{e^{-x_{i} \beta}}{1+e^{-x_{i} \beta}}
$$

and

$$
1-P_{i}=P\left(y_{i}=0\right)=1-F\left(x_{i} \beta\right)=\int_{x_{i} \beta}^{+\infty} \frac{1}{\sqrt{2 \pi}} e^{-u^{2} / 2} d u
$$

## 4. A closer look at the logit model's properties

Let us take a closer look at the logit model, its interpretation and estimation procedures. An advantage with this model is that it, unlike the Probit model, expresses the response probability in closed form, i.e., by an explicit algebraic expression, not by an integral.

From (8) it follows that the ratio between the response and the non-response probabilities in the Logit model, often denoted as the odds-ratio, is

$$
\frac{P_{i}}{1-P_{i}}=\frac{P\left(y_{i}=1\right)}{P\left(y_{i}=0\right)}=e^{x_{i} \beta} .
$$

This ratio is monotonically increasing in $P_{i}$ from zero to infinity as $P_{i}$ increases from zero to one. Taking its logarithm we get the log-odds-ratio, i.e., the logarithm of the ratio between the response and the non-response probabilities,

$$
\begin{equation*}
\ln \left(\frac{P_{i}}{1-P_{i}}\right)=\ln \left(\frac{P\left(y_{i}=1\right)}{P\left(y_{i}=0\right)}\right)=x_{i} \beta . \tag{10}
\end{equation*}
$$

This shows that the Logit-model is parametrized in such a way that the log-odds ratio is linear in the explanatory variables (possibly after a known transformation). The coefficient $\beta_{k}$ represents the effect on the log-odds ratio of a one unit increase in $x_{k i}$. The log-odds ratio has the general property of being monotonically increasing in $P_{i}$ from minus infinity to plus infinity as $P_{i}$ increases from zero to one. This is reassuring as, in principle, $x_{i} \beta$ may take any value.

Since (8) implies

$$
\ln \left(P_{i}\right)=x_{i} \beta-\ln \left(1+e^{x_{i} \beta}\right), \quad \ln \left(1-P_{i}\right)=-\ln \left(1+e^{x_{i} \beta}\right)
$$

it is not difficult to show that

$$
\begin{equation*}
\frac{\partial \ln \left(P_{i}\right)}{\partial\left(x_{i} \beta\right)}=1-P_{i}, \quad \frac{\partial \ln \left(1-P_{i}\right)}{\partial\left(x_{i} \beta\right)}=-P_{i}, \tag{11}
\end{equation*}
$$

from which it follows that the effect on the $\log$ of the response probabilities of a change in the $k$ 'th explanatory variable is

$$
\begin{equation*}
\frac{\partial \ln \left(P_{i}\right)}{\partial x_{k i}}=\left(1-P_{i}\right) \beta_{k}, \quad \frac{\partial \ln \left(1-P_{i}\right)}{\partial x_{k i}}=-P_{i} \beta_{k} \tag{12}
\end{equation*}
$$

or equivalenly,

$$
\begin{equation*}
\frac{\partial P_{i}}{\partial x_{k i}}=P_{i}\left(1-P_{i}\right) \beta_{k}, \quad \frac{\partial\left(1-P_{i}\right)}{\partial x_{k i}}=-P_{i}\left(1-P_{i}\right) \beta_{k} \tag{13}
\end{equation*}
$$

Obviously, the latter derivatives add to zero, as they should.

## 5. A random utility-based interpretation of the model

We next give a utility-based interpretation of the qualitative response model. In doing this, we introduce the concept of a random utility. The choice of the individuals is not determined deterministically, but as the outcome of a stochastic process.

Assume that individual $i$ 's (perceived) utility of taking a decision leading to the response we observe is given by

$$
\begin{equation*}
y_{i}^{*}=c_{0}+x_{i} \beta-\epsilon_{i}, \tag{14}
\end{equation*}
$$

where $y_{i}^{*}$ is the random utility of individual $i, x_{i}$ is a vector of observable variables determining the utility, $c_{0}$ is a "threshold value" for the utility, common to all individuals, and $\epsilon_{i}$ is a disturbance with zero mean, conditional on $x_{i}$, not to be confused with the disturbance $u_{i}$ in (2). The utility $y_{i}^{*}$, unlike $y_{i}$, is a latent (unobserved) variable, which is assumed to vary continuously. Two individuals with the same $x_{i}$ vector have the same (expected) $y_{i}^{*}$. Finally, $\epsilon_{i}$ is a stochastic variable, with CDF conditionally on $x_{i}$ equal to $F\left(\epsilon_{i}\right)$. We assume that $\epsilon_{i}$ has a symmetric distribution, so that it is immaterial whether we assign a positive or negative sign to it in the utility equation (14). The latter turns out to be the most convenient.

What we, as econometricians, observe is whether or not the latent random utility is larger than or smaller than its "threshold value". The former leads to a positive response, the latter to a negative response. This is the way the individuals preferences for the commodity or the decision is revealed to us. Hence, (14) implies

$$
y_{i}= \begin{cases}1 & \text { if } y_{i}^{*} \geq c_{0} \Longleftrightarrow \epsilon_{i} \leq x_{i} \beta  \tag{15}\\ 0 & \text { if } y_{i}^{*}<c_{0} \Longleftrightarrow \epsilon_{i}>x_{i} \beta .\end{cases}
$$

This equation formally expresses the binary variable $y_{i}$ as a step function of the latent, continuous variable $y_{i}^{*}$. From (15) we find that the reponse probability can be expressed as follows:

$$
\begin{equation*}
P_{i}=P\left(y_{i}=1\right)=P\left(y_{i}^{*} \geq c_{0}\right)=P\left(\epsilon_{i} \leq x_{i} \beta\right)=F\left(x_{i} \beta\right) \tag{16}
\end{equation*}
$$

since $\epsilon_{i}$ has CDF given by $F$.
The above argument gives a rationalization of assumption (7).

1. If $\epsilon_{i}$ follows the logistic distribution, i.e., if $F\left(\epsilon_{i}\right)=e^{\epsilon_{i}} /\left(1+e^{\epsilon_{i}}\right)$, then we get the Logit model.
2. If $\epsilon_{i}$ follows the normal distribution, i.e., if $F\left(\epsilon_{i}\right)$ is the $C D F$ of the $N(0,1)$ distribution, then we get the Probit model.

Some people (economists, psychologists?) like this utility based interpretation and find that it has intuitive appeal and improves our understanding. Other people
(statisticians?) do not like it and think that we can dispense with it. Adhering to the latter view, we may only interpret the model as a way of parameterizing or endogenizing the response probability.

Remark: Since the variance in the logistic distribution can be shown to be equal to $\pi^{2} / 3$ and the variance of the standardized normal distribution, by construction, is one, the elements of the coefficient vector $\beta$ will not have the same order of magnitude. Although the general shape of the two distributions, the bell-shape, is approximately the same (but the logistic has somewhat "thicker tails"), we have to multiply the coefficients of the Probit model by $\pi / \sqrt{3} \approx 1.8$ to make them comparable with those from the Logit model: $\widehat{\beta}_{\text {logit }} \approx 1.8 \widehat{\beta}_{\text {probit }}$.

## 6. Maximum Likelihood estimation of the Logit model

Assume that we have observations on $\left(y_{i}, x_{i}\right)=\left(y_{i}, 1, x_{1 i}, \ldots, x_{K i}\right)$ for individuals $i=1, \ldots, n$. We assume that $\epsilon_{1}, \ldots, \epsilon_{n}$ are stochastically independent. Then $\left(y_{1} \mid x_{1}\right), \ldots,\left(y_{n} \mid x_{n}\right)$ will also be stochastically independent. Consider now

$$
L_{i}=P_{i}^{y_{i}}\left(1-P_{i}\right)^{1-y_{i}}=\left\{\begin{array}{ccc}
P_{i} & \text { for } & y_{i}=1  \tag{17}\\
1-P_{i} & \text { for } & y_{i}=0
\end{array}\right.
$$

We define, in general, the Likelihood function as the joint probability (or probability density function) of the endogenous variables conditional on the exogenous variables. In the present case, since the $n$ individual observations are independent, it is the point probability of $\left(y_{1}, \ldots, y_{n}\right)$ conditional on $\left(x_{1}, \ldots, x_{n}\right)$, which is, in view of (17),

$$
\begin{equation*}
L=\prod_{i=1}^{n} L_{i}=\prod_{i=1}^{n} P_{i}^{y_{i}}\left(1-P_{i}\right)^{1-y_{i}}=\prod_{\left\{i: y_{i}=1\right\}} P_{i} \prod_{\left\{i: y_{i}=0\right\}}\left(1-P_{i}\right) \tag{18}
\end{equation*}
$$

where $P_{i}$ is given by (8) and where $\prod_{\left\{i: y_{i}=1\right\}}$ and $\prod_{\left\{i: y_{i}=0\right\}}$ denotes the product taken across all $i$ such that $y_{i}=1$ and such that $y_{i}=0$, respectively.

Maximum Likelihood (ML) method is a general method which, as its name indicates, chooses as the estimators of the unknown parameters of the model the values which maximize the likelihood function. Or more loosely stated, the method finds the parameter values which "maximize the probability of the observed outcome". Maximum Likelihood is a very well-established estimation method in econometrics and statistics. In the present case, the ML problem is therefore to maximize $L$, given by (18) with respect to $\beta_{0}, \beta_{1}, \ldots, \beta_{K}$. Since the logarithm function is monotonically increasing, maximizing $L$ is equivalent to maximizing $\ln (L)$, i.e.,

$$
\begin{equation*}
\ln (L)=\sum_{i=1}^{n} \ln \left(L_{i}\right)=\sum_{i=1}^{n}\left[y_{i} \ln \left(P_{i}\right)+\left(1-y_{i}\right) \ln \left(1-P_{i}\right)\right], \tag{19}
\end{equation*}
$$

which is a simpler mathematical problem. Since (11) implies

$$
\begin{equation*}
\frac{\partial \ln \left(P_{i}\right)}{\partial \beta_{k}}=\left(1-P_{i}\right) x_{k i}, \quad \frac{\partial \ln \left(1-P_{i}\right)}{\partial \beta_{k}}=-P_{i} x_{k i}, \tag{20}
\end{equation*}
$$

it follows, after a little algebra, that

$$
\begin{equation*}
\frac{\partial \ln (L)}{\partial \beta_{k}}=\sum_{i=1}^{n}\left(y_{i}-P_{i}\right) x_{k i}=\sum_{i=1}^{n}\left(y_{i}-\frac{e^{x_{i} \beta}}{1+e^{x_{i} \beta}}\right) x_{k i}, \tag{21}
\end{equation*}
$$

after inserting from (8). The first-order conditions for the ML problem, $(\partial \ln (L)) /\left(\partial \beta_{k}\right)=0, k=0,1, \ldots, K$, defining the ML estimators of $\beta_{0}, \beta_{1}, \ldots, \beta_{K}$, are thus

$$
\begin{equation*}
\sum_{i=1}^{n} y_{i} x_{k i}=\sum_{i=1}^{n}\left(\frac{e^{x_{i} \beta}}{1+e^{x_{i} \beta}}\right) x_{k i}, \quad k=0,1, \ldots, K \tag{22}
\end{equation*}
$$

This is a non-linear equation system which can be solved numerically, and the solution is not particularly complicated when implemented on a computer. The ML estimators cannot, however, be expressed in closed form.

From the estimates, we can estimate the effects of changes in the exogenous variables on the response and non-response probabilities for a value of the $x_{i}$ vector we might choose (e.g. its sample mean), by inserting the estimated $\beta_{k}$ 's in (13). This may give rise to interesting interpretations of an estimated discrete choice model. We may, for instance, be able to give statements like the following: "A one per cent increase in the price ratio between public and private transport will reduce the probability that an individual (with average characteristics) will use public transport for his/her next trip by $p$ per cent".

Remark: In the particular case where the response probability is the same for all individuals and equal to $P$ for all $i$, and hence independent of $x_{i}$, then we have a classical binomial situation with, independent observations, two possible outcomes and constant probability for each of them. Then (21) simplifies to

$$
\frac{\partial \ln (L)}{\partial \beta_{k}}=\sum_{i=1}^{n}\left(y_{i}-P\right)
$$

so that the first order conditions become

$$
\sum_{i=1}^{n} y_{i}=n \widehat{P} \Longleftrightarrow \widehat{P}=\frac{\sum_{i=1}^{n} y_{i}}{n}=\frac{y}{n},
$$

where $y=\sum_{i=1}^{n} y_{i}$ is the number of individuals responding positively. The latter is the familiar estimator for the response probability in a binomial distribution.


[^0]:    "Archimedes said, "Give me the place to stand, and a lever long enough, and I will move the Earth"...... Economists have their own powerful lever: the instrumental variable estimator. The instrumental variable estimator can avoid the bias that ordinary least squares suffers when an explanatory variable in a regression is correlated with the regression's disturbance term. But, like Archimedes lever, instrumental variable estimation requires both a valid instrument on which to stand and an instrument that isn't too short (or "too weak")." [M.P. Murray (2006, p.111)].

