

TEKSDIO MAS

Lecture 12: Bargaining

Exercise: Bargaining I

Question 1

a) What would be a suitable protocol for bargaining in this case? Specify the needed requirements.

We have to reallocate resources among agents in order to increase in 'total benefit.

Protocol for resource allocation

- 1) z^0 is defined as current allocation
- 2) Any agent can propose a new allocation

$$\langle \bar{z}, z, \bar{p} \rangle$$

where z^0 is current allocation

\bar{z} is proposed allocation

\bar{p} is side payments

3) If this deal is
a) Accepted by all agents and
b) Termination criteria is met
then Z is implemented with
 \bar{p} side payments

4) If this deal is
a) Accepted by all agents
b) But termination criteria is
not met

then Z is implemented with
side payment and negotiation
continue with next agent performing
step 2 using $Z^0 = Z$

5) If this deal is
a) not accepted by all
agents

then $Z^0 = Z^0$ and negotiations
continue with next agent
performing step 2

6) If all rational proposals have
been rejected current Z^0 is
implemented

Requirements:

1 Individual rationality

$$\text{I } v_i(z) - p_i > v_i(z^0) \text{ buyer}$$

$$\text{II } v_i(z) + p_i > v_i(z^0) \text{ seller}$$

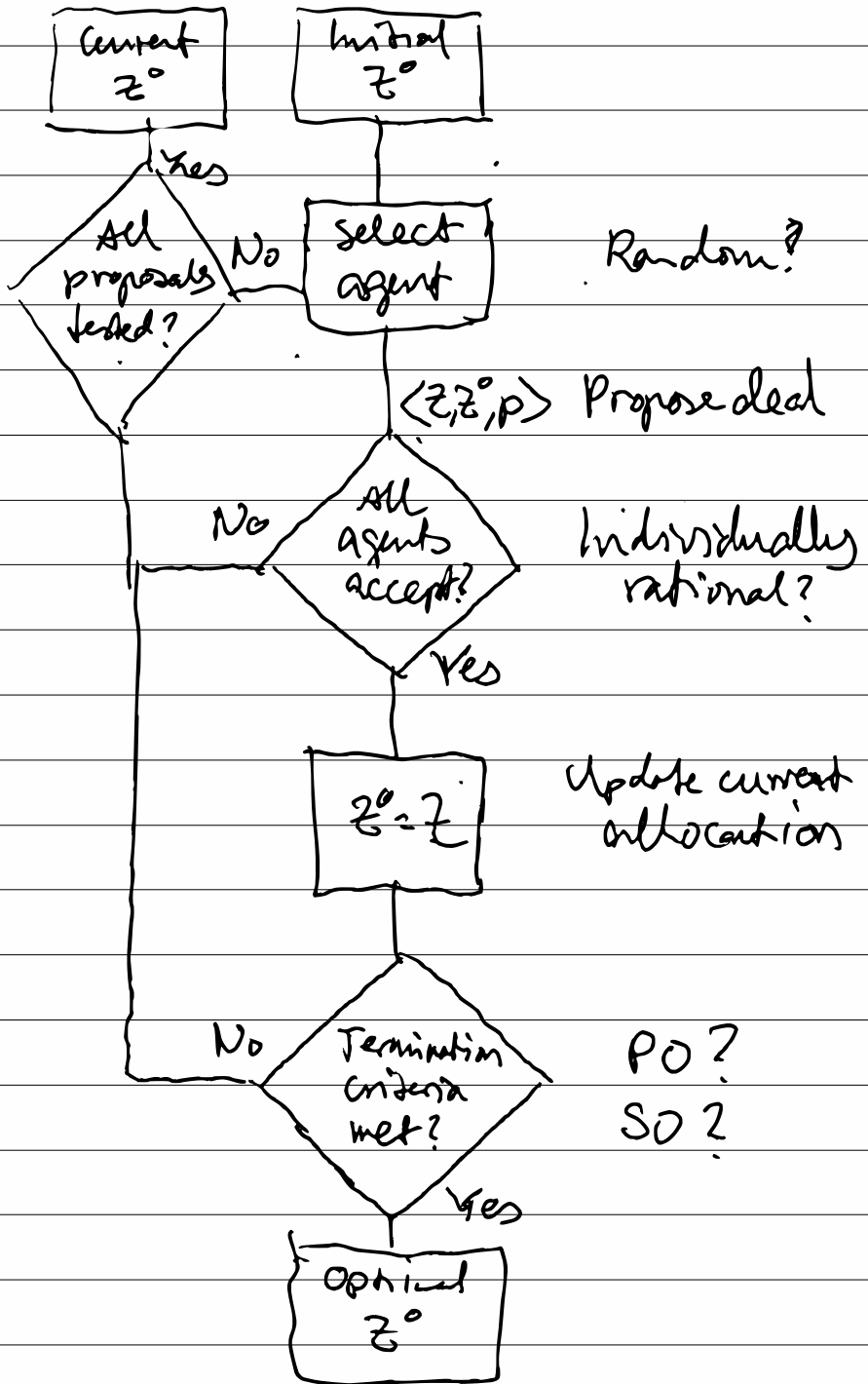
$$\sum_{i \in A} p_i = 0$$

2 Termination criteria

Pareto optimality or
social optimum

PO is guaranteed if all deals
are individually rational
In one-contracts SD is reachable
but not guaranteed

PO is NP-hard to calculate



↳ What is the set of possible allocations? could you calculate the social welfare of the different allocations? What allocations are Pareto optimal if no side payments are allowed?

$$\begin{aligned} v_1(\{z_1\}) &= 4 & v_1(\{z_2\}) &= 1 \\ v_2(\{z_1\}) &= 5 & v_2(\{z_2\}) &= 7 \end{aligned}$$

<u>A_{S1}</u>	<u>A_{S2}</u>	<u>SW</u>	<u>PO</u>
$\{z_1\} + \{z_2\} = 5$ 4 + 1	$\{\emptyset\} = 0$ 0	5	Yes
$\{z_1\} = 4$	$\{z_2\} = 7$	11	Yes
$z_1^0 \Rightarrow \{z_2\} = 1$	$\{z_1\} = 5$	6	No
$\{\emptyset\} = 0$ 0	$\{z_1\} + \{z_2\} = 12$ 5 + 7	12	Yes

c) What would be allocation if agent 1 is selected to give the first bargaining proposal and side payments are allowed?

- Agent 1 could either
↳ sell z_2 to Ag_2
↳ Buy z_1 from Ag_2

* Ag_1 sell z_2 in round 1 $z^0(z_2, z_1)$

$$\text{I } v_2(z_1, z_2) - p_2 > v_2(z_1) \quad \text{Rational } Ag_2$$
$$12 - p_2 > 5$$
$$p_2 < 7$$

$$\text{II } v_1(\emptyset) + p_2 > v_1(z_2) \quad \text{Rat. } Ag_1$$
$$0 + p_2 > 1$$
$$p_2 > 1$$

$\Rightarrow Ag_1$ will sell z_2 to Ag_2 if $p_1 > 1$,
 Ag_2 will buy z_2 if $p_1 < 7$

* A_1 buy z_1 from A_2 in round 1

$$\text{I } v_1(z_1, z_2) - p_1 > v_1(z_2) \text{ Rational } A_1,$$
$$5 - p_1 > 1$$
$$p_1 < 4$$

$$\text{II } v_2(\emptyset) + p_1 > v_2(z_1) \text{ Rational } A_2$$
$$0 + p_1 > 5$$
$$p_1 > 5$$

\Rightarrow Not possible for A_1 to buy z_1 from A_2 in round 1

A_1 will propose a deal to sell z_2 to A_2 for a side payment of $p_2 < 7$

$$A_1 = \{ \emptyset \} + p_2 = 0 + 7 = 7$$

$$A_2 = \{ z_1 \} + \{ z_2 \} - p_2 = 12 - 7 = 5$$

This is PO and SO allocation
so bargaining stops.

lets check if true...

- A_2 is selected round 2
1, sell z_1
2, sell z_2

* A_2 sell z_1

$$\text{I } v_1(z_1) - p_1 > v_1(\emptyset) \text{ Rational } A_1$$
$$4 - p_1 > 0$$
$$p_1 < 4$$

$$\text{II } v_2(z_2) + p_1 > v_2(z_1, z_2) \text{ Rational } A_2$$
$$7 + p_1 > 12$$
$$p_1 > 5$$

⇒ not possible to sell z_1

* A_{S2} sells z_2

$$\text{I } v_1(z_2) - p_1 > v_1(\emptyset) \text{ Rational } A_{S1}$$
$$1 - p_1 > 0$$
$$p_1 < 1$$

$$\text{II } v_2(z_1) + p_1 > v_2(z_1, z_2) \text{ Rational } A_{S2}$$
$$5 + p_1 > 12$$
$$p_1 > 7$$

\Rightarrow Impossible to sell z_2

What if A_{S1} in round 1 does not know the valuation function of agent 2?

A_{S1} then proposes to sell z_2 to A_{S2} for $p_2 > 1$

Allocation is the same of goods but different net utility of agents.

$$A_{31} = \{0\} + p_2 = 0 + 1 = 1$$

$$A_{32} = \{z_1\} + \{z_2\} - p_2 = 12 - 1 = 11$$

- A_{32} is selected round 2
 - 1, sell z_1
 - 2, sell z_2

* A_{32} sells z_1 to A_{31}

$$\text{I } v_1(z_1) - p_1 > v_1(\emptyset) \text{ rational } A_{31}$$

$$\text{II } v_2(z_2) + p_1 > v_2(z_1, z_2) \text{ rational } A_{32}$$

same as before!

* A_{32} sells z_2 to A_{31}

$$\text{I } v_1(z_2) - p_1 > v_1(\emptyset) \text{ rational } A_{31}$$

$$\text{II } v_2(z_1) + p_1 > v_2(z_1, z_2) \text{ rational } A_{32}$$

same as before!

d) What would be allocation if agent 2 is selected for first proposal instead?

- Ag_2 could either
 - 1) sell z_1 to Ag_1
 - 2) buy z_2 from Ag_1

* Ag_2 sell z_1 to Ag_1 in round 1

$$\text{I } v_1(z_1, z_2) - p_1 > v_1(z_2) \text{ Rational } Ag_1$$
$$5 - p_1 > 1$$
$$p_1 < 4$$

$$\text{II } v_2(\emptyset) + p_1 > v_2(z_1) \text{ Rational } Ag_2$$
$$0 + p_1 > 5$$
$$p_1 > 5$$

\Rightarrow impossible to sell z_1 to Ag_1

* A_{g_2} buy z_2 from A_{g_1}

$$\begin{aligned} \text{I } v_1(\emptyset) + p_2 &> v_1(z_2) \text{ Rational } A_{g_1} \\ 0 + p_2 &> 1 \\ p_2 &> 1 \end{aligned}$$

$$\begin{aligned} \text{II } v_2(z_1, z_2) - p_2 &> v_2(z_1) \text{ Rational } A_{g_2} \\ 12 - p_2 &> 5 \\ p_2 &< 7 \end{aligned}$$

$\Rightarrow A_{g_2}$ can buy z_2 from A_{g_1} ,
if price is between 1 and 7

Agent 2 will propose to buy
 z_2 from A_{g_2} at a side payment
of $p_2 > 1$, giving allocation

$$A_{g_1} = \{\emptyset\} + p_2 = 0 + 1 = 1$$

$$A_{g_2} = \{z_1\} + \{z_2\} - p_2 = 12 - 1 = 11$$

This is PO and SO, bargaining steps!

e) This is one-contract bargaining with one resource and one side payment, will always end up in PO (but not guaranteed to be SO).

However, when PO is reached net utility among agents are dependent on bargaining history. Side payments are sensitive to information of other agents valuation function.

Side payments let us reach PO allocations with higher SW.