

# Diversification: Financial risk vs. demographic risk

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# Traditional life insurance/pension undertaking

Contractual payments to insured individuals contingent upon:

- remaining life time (annuity)
- time of death (life insurance)
- occurrence and potential duration of disability (long term disability pension)
- dependent's remaining life time (survivor's pension)
- etc.

# Risk nature

Risk exposure: Random variations associated with biometric events - "demographic risk"/"biometric risk"

Do away with risk *in the aggregate* by sufficiently large portfolio:

- diversification
- law of large numbers

Assumptions:

- homogenous risks
- independent risks

# Funding: Basic principle

Policyholders' obligations in return for insurer's obligation:

- Premium payments
- *In advance*

Pre-funding  $\Rightarrow$  Accumulation of funds

# Funding: Technical base

Balance between :

- contractual outgoes
- contractual ingoes and investment income

Balance in *expected* terms and *over time*.

$$E(\sum \text{Benefits}) = E(\sum \text{Premiums} + \text{Return})$$

Principle of equivalence

# Carrying out principle of equivalence

Mathematical expectation w.r.t. demographic risk well understood and substantiated from a risk control perspective.

Mathematical expectation w.r.t financial risk:

- what is it?
- how does it work?

Financial risk *not diversifiable*

# First attempt to manage financial risk

Pretend that financial risk can be disregarded.

Artificial deterministic discount rate: Sufficiently low to be realised "almost certainly".

Not very satisfactory:

- Theoretically
- In practice

# Deterministic discount rate in risky financial market

## Setting:

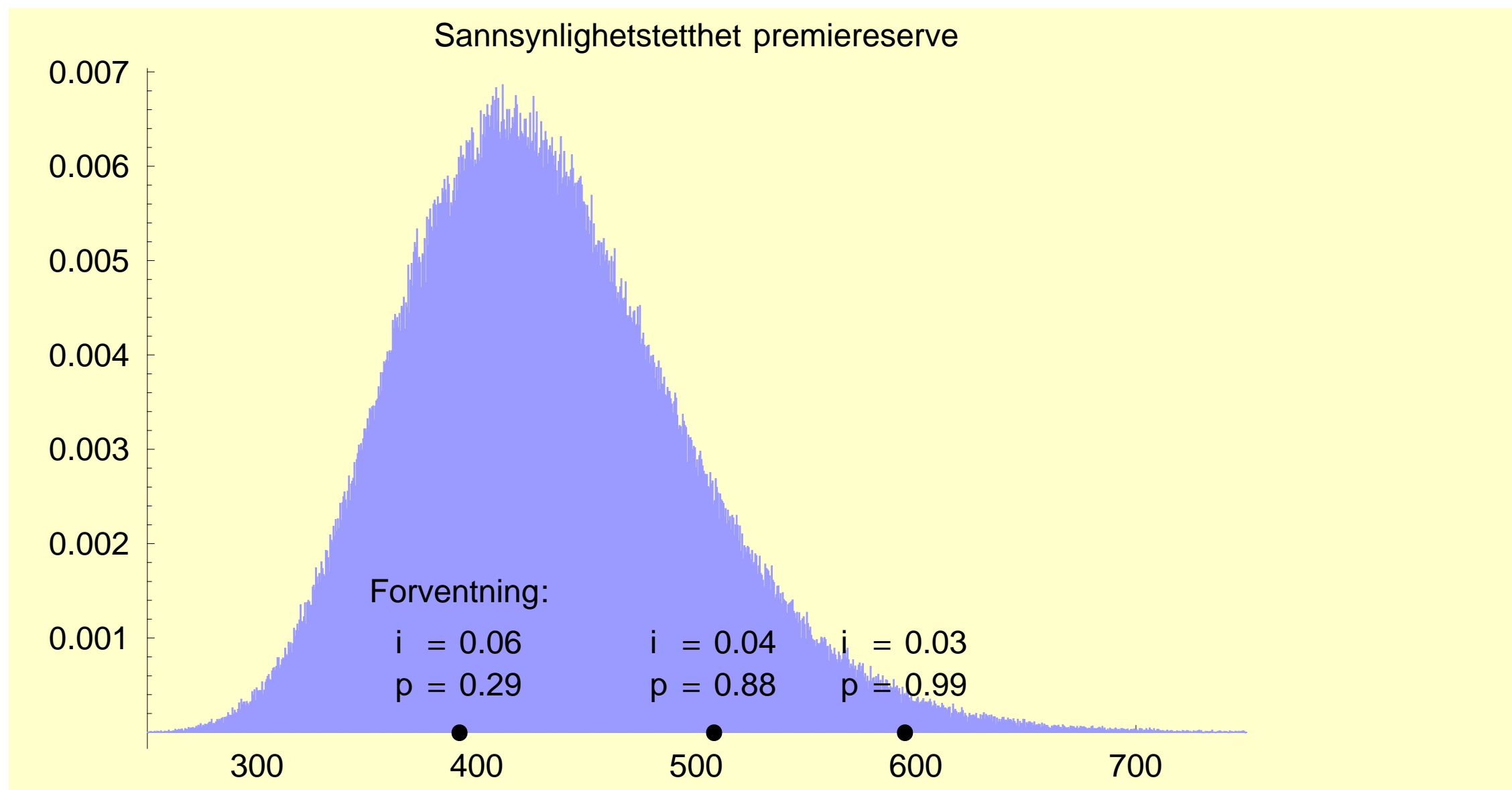
- actual return on insurer's investment *is* stochastic, with some probabilistic properties
- insurer has an accrued liability - represented as a future (stochastic) payment stream
- premium reserve for accrued liability stipulated by discount rate "to the safe side"

## Key question: Relation between:

- capital *actually required* to finance insurer's accrued liability - expressed as a probability distribution
- premium reserve - expressed as fixed amount; expected present value as if investment return was deterministic



# Grafikk



# Case for considering non-diversifiability of financial risk

Actuarial present value of deferred annuity :

$$P = \sum_{t=k}^{\infty} I[T > t] \cdot v_t$$

where

- $T$  = remaining lifetime for insured individual
- $v_t$  = factor for discounting from time  $t$  back to time 0.

# Non-diversifiability of financial risk: Basis

Two lives  $T^1$  and  $T^2$  *i.i.d.*

$$P^i = \sum_{t=k}^{\infty} I[T^i > t] \cdot v_t; \quad i = 1, 2$$

$P^1$  and  $P^2$  :

- independent if  $v_t$ 's deterministic
- dependent if  $v_t$ 's stochastic!

# Non-diversifiability of financial risk: Basis

$n$  lives  $T^1, T^2, \dots, T^n$  *i.i.d.*

$$P^i = \sum_{t=k}^{\infty} I[T^i > t] \cdot v_t; \quad i = 1, 2, \dots, n$$

Assume  $v_t$ 's stochastic, whereby all  $P^i$ 's dependent with :

$$\text{Var}(P^i) = \sigma^2; \quad i = 1, 2, \dots, n$$

$$\text{Cov}(P^i, P^j) = \rho \cdot \sigma^2; \quad i, j = 1, 2, \dots, n$$

Then:

$$\text{Var}\left(\frac{1}{n} \sum_{i=1}^n P^i\right) =$$

$$\frac{1}{n^2} \sum_{i=1}^n \text{Var}(P^i) + \frac{1}{n} \sum_{i \neq j} \text{Cov}(P^i, P^j) = \frac{1}{n^2} \cdot n \cdot \sigma^2 + \frac{1}{n} \cdot n \cdot (n-1) \cdot \rho \cdot \sigma^2 = \sigma^2 \cdot \left[ \frac{1}{n} + \left(1 - \frac{1}{n}\right) \cdot \rho \right]$$

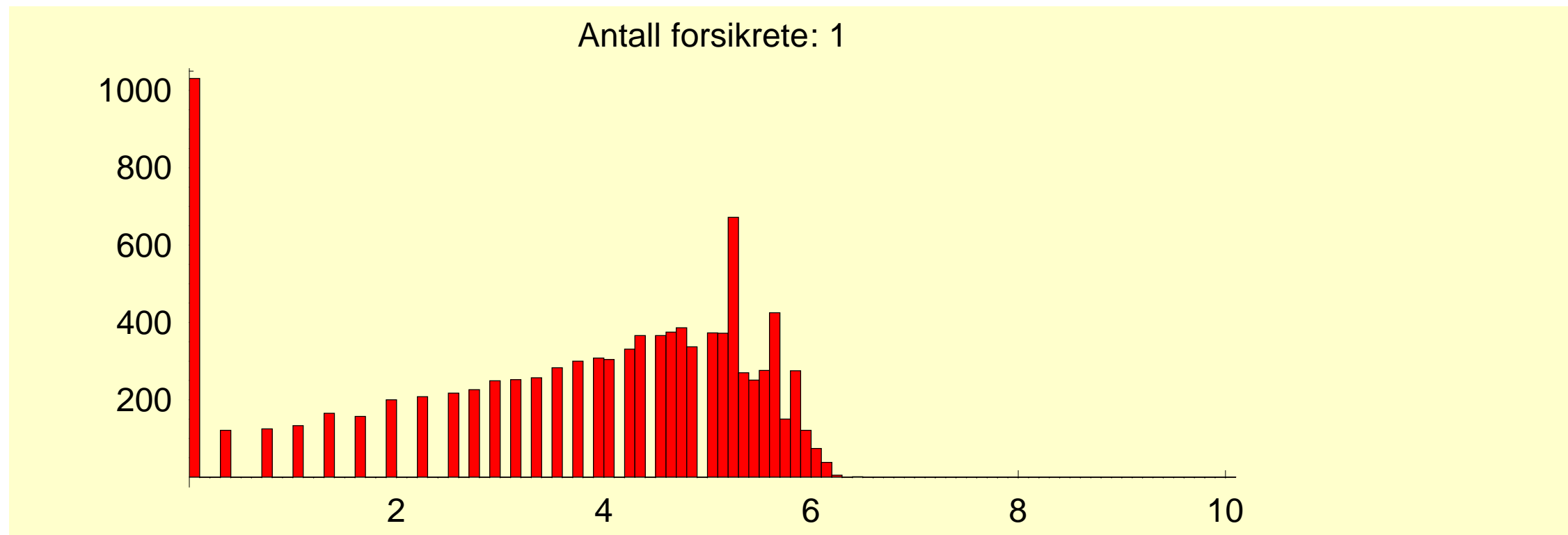
which does not converge to zero as portfolio size increases !

# Portfolio uncertainty in the absence of financial risk

Pdf. for:

$$\frac{1}{n} \sum_{i=1}^n P^i$$

under deterministic investment return.

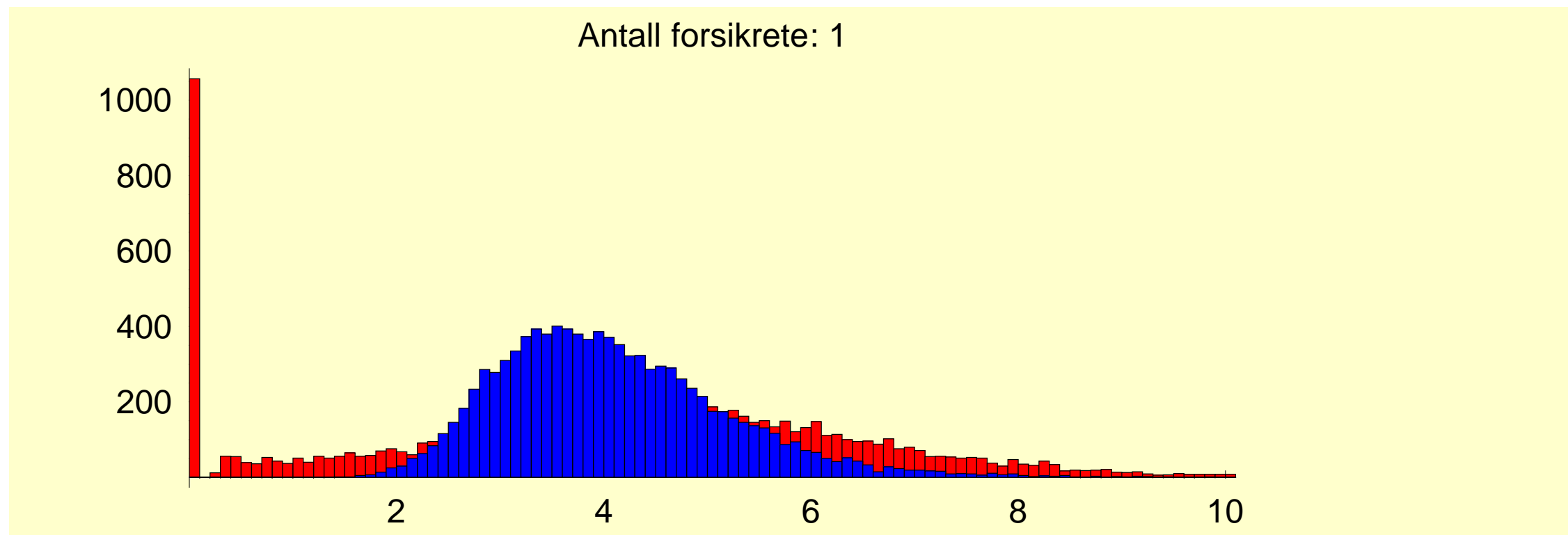


# Portofolio uncertainty in the presence of financial risk

Pdf. for:

$$\frac{1}{n} \sum_{i=1}^n P^i$$

under stochastic investment return.



# Volatility on investment return → variability of annuity's present value.

Simple financial market model :

$R_t$ ;  $t = 1, 2, \dots$  is investment return for period  $[t - 1, t)$

Assume  $R_1, R_2, \dots$  *i.i.d.*,  $\mu^R = E(R_t)$   $\sigma^R = \sqrt{\text{Var}(R_t)}$

Discount rates :

$$v_t = \prod_{s=1}^t \frac{1}{1 + R_s}; t = 1, 2, \dots$$

Obtain (approximate) probability distribution for

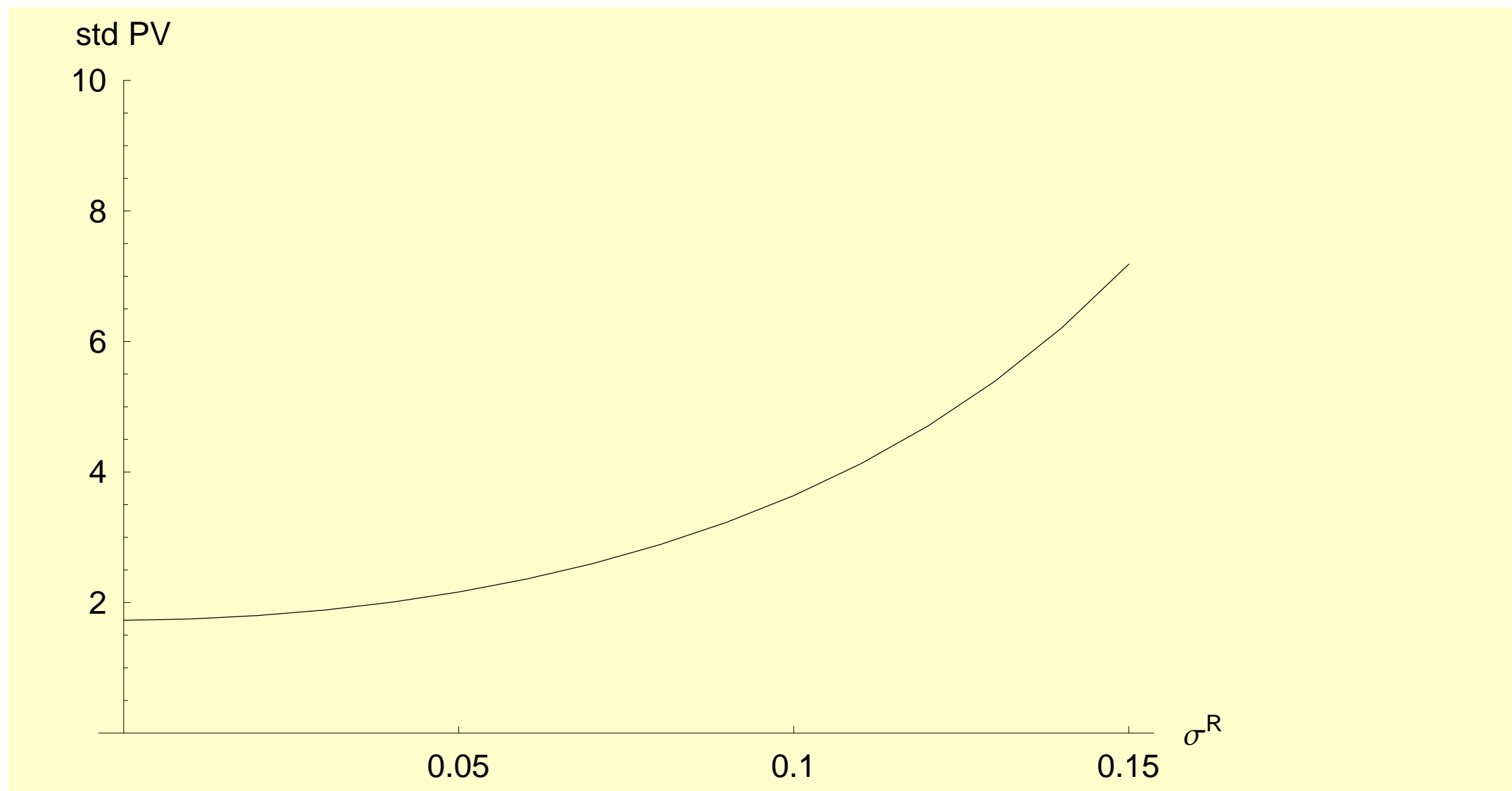
$$P^i = \sum_{t=k}^{\infty} I[T^i > t] \cdot v_t$$

by stochastic Monte Carlo simulations of  $T^i$  and  $R_s$

realisations. (Has in fact already been done for the preceding graphical illustrations).

In particular : How does increased volatility in portfolio / financial markets affect the variability of annuity's present value, as measured by  $\text{Std}(P^i; \sigma^R)$ ?

# Standard deviation for annuity's PV depending on standard deviation for investment return.





# Correlation between portfolios.

Two portfolios:  $\{T^i\}_{i=1}^n$  and  $\{T'^j\}_{j=1}^m$ , all *i.i.d*

$$\text{Cov}\left(\sum_{i=1}^n P^i, \sum_{j=1}^m P'^j\right) = \sum_{i,j} \text{Cov}(P^i, P'^j) = m \cdot n \cdot \rho \cdot \sigma^2$$

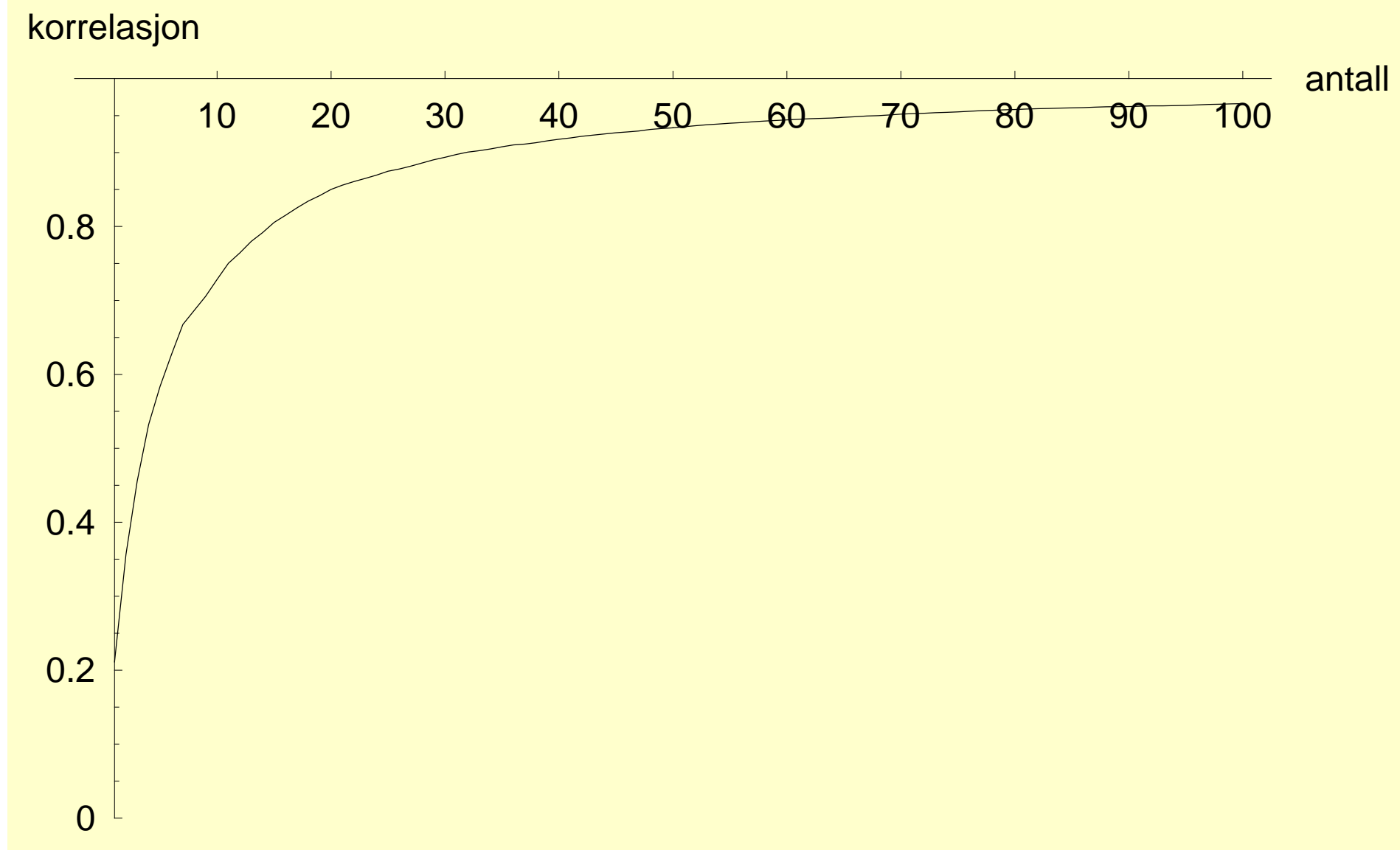
$$\text{Var}\left(\sum_{i=1}^n P^i\right) = n \cdot \sigma^2 + n \cdot (n - 1) \cdot \rho \cdot \sigma^2$$

$$\text{Var}\left(\sum_{j=1}^m P'^j\right) = m \cdot \sigma^2 + m \cdot (m - 1) \cdot \rho \cdot \sigma^2$$

$n = m$ :

$$\rho\left(\sum_{i=1}^n P^i, \sum_{j=1}^n P'^j\right) = \frac{\rho}{\frac{1}{n} + \frac{(n-1)}{n} \cdot \rho} \xrightarrow{n \rightarrow \infty} 1$$

# Correlation with increasing portfolio size



# Modelling and managing financial risk: Foundation

Financial market model within probabilistic framework:

- (reasonably) realistic
- operational
- possible to validate and estimate against market data/behaviour

Risk issues:

- recall: non-diversifiable
- how to manage?
  - additional capital
  - investment strategies
  - other?
  - possible to completely eliminate the impact of risk?

Financial risk isolated vs. financial risk and liability risk considered as a whole

# Course content

Stochastic modelling of financial assets' market value

Pension fund risk in the presence of financial risk

Derivatives:

- Concept
- Pricing
- Hedging

Application: Annual interest rate guarantee for UL/DC contracts

Portfolio theory

Matching of assets to liabilities

Evaluation - Monte Carlo simulation.

# Course content - limitations and extended perspective

Basic concepts!

Extended perspective of great importance for life insurance/pensions undertakings:

- Very long time perspective
- Interest rate sensitivity
- Possibilities to hedge/securitise long term interest rate guarantees

Regulatory environment:

- Explicit pricing of interest rate guarantee compulsory in Norway from 2007 (2008?)
- Solvency II: Pension and insurance liabilities valued at "market value"
  - expected cash-flows discounted at market interest rates
  - investment strategy to hedge liability risk?