



Life Insurance and Finance

Lecture 6: Premiums, equivalence principle, prospective

reserves and stress test for interest rates

David R. Banos





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- Equivalence principle
- 4 Example: pension
- **5** Prospective reserve
- 6 Example: Endowment insurance
- 7 Stress test on the (term structure of) interest rates

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Recap

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• X_t Markov chain with states *i*, *j* and transition rates μ_{ij} .

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 $I_i^X(t)$: tells whether X_t is in *i* or not. $N_{ii}^X(t)$: counts number of transitions $i \to j$ by *t*. *X_t* Markov chain with states *i*, *j* and transition rates μ_{ij}.
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Policy functions:

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Policy functions:

 $a_i(t)$: accumulated cash while being in *i*. $a_{ij}(t)$: payment for a transition from *i* to *j*.

 (Instantaneous) policy cash flow A associated to policy functions a_i and a_{ij}:

$$dA(t) = \sum_{j} I_{j}^{X}(t) da_{j}(t) + \sum_{\substack{j,k \ k \neq j}} a_{jk}(t) dN_{jk}^{X}(t).$$

Time value corrected:

$$v(s)dA(s) = \sum_{j} v(s)I_{j}^{X}(s)da_{j}(s) + \sum_{\substack{j,k \ k \neq j}} v(s)a_{jk}(s)dN_{jk}^{X}(s).$$

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Accumulated after time value correcting (present value of total prospective liability):

$$L = \sum_{j} \int_{0}^{\infty} v(s) I_{j}^{X}(s) da_{j}(s) + \sum_{\substack{j,k \\ k \neq j}} \int_{0}^{\infty} v(s) a_{jk}(s) dN_{jk}^{X}(s).$$

> Assuming *t* is the new present. The **retrospective value** when seen from time *t* is:

$$V_{t}^{-} = \frac{1}{v(t)} \sum_{j} \int_{0}^{t} v(s) I_{j}^{X}(s) da_{j}(s) + \frac{1}{v(t)} \sum_{\substack{j,k \\ k \neq j}} \int_{0}^{t} v(s) a_{jk}(s) dN_{jk}^{X}(s).$$

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The prospective value of our liabilities when seen from time t is

$$V_t^+ = rac{1}{v(t)} \sum_j \int_t^\infty v(s) l_j^X(s) da_j(s) + rac{1}{v(t)} \sum_{\substack{j,k \ k
eq j}} \int_t^\infty v(s) a_{jk}(s) dN_{jk}^X(s).$$

Notation: we write $V_t^{\pm}(A)$ instead of V_t^{\pm} to really stress the cash flow A.

The **expected prospective value** or expected present value of future liabilities or, in some contexts (book) the prospective reserve is given by

 $V_i^+(t) \triangleq \mathbb{E}[V_t^+|X_t=i].$

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We have the explicit formula:

$$V_i^+(t) = rac{1}{v(t)} \sum_j \int_t^\infty v(s)
ho_{ij}(t,s) da_j(s) + rac{1}{v(t)} \sum_{\substack{j,k \ k
eq j}} \int_t^\infty v(s)
ho_{ij}(t,s) \mu_{jk}(s) a_{jk}(s) ds.$$

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Notation: we write $V_i^{\pm}(t, A)$ instead of $V_i^{\pm}(t)$ to really stress the cash flow *A*. **Single premium**: $\pi_0 = V_*^+(0)$, i.e.

$$\pi_0 = \sum_j \int_0^\infty v(s) p_{*j}(0,s) da_j(s) + \sum_{\substack{j,k \ k \neq j}} \int_0^\infty v(s) p_{*j}(0,s) \mu_{jk}(s) a_{jk}(s) ds,$$

if i = * denotes the starting state of the insured.

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Premiums

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Until now, we have not considered diferred payment of premiums. We know that the total expected loss at t = 0 when the insured is alive is $\pi_0 \triangleq V_*^+(0)$, which we reasonably call the single premium. This is the fair value of the contract that should be paid upfront.

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Paying the whole insurance upfront is sometimes inconvenient. How do we model payment through several installments? Premiums are usually paid while in the active state *. So they should be included in a_* .

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- Then $A = A^{Prem} + A^{Ben}$ and by linearity of the integral,

 $V_t^+(A) = V_t^+(A^{\operatorname{Prem}}) + V_t^+(A^{\operatorname{Ben}})$

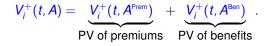
and, by linearity of the expectation,

 $V_i^+(t, \mathbf{A}) = V_i^+(t, \mathbf{A}^{\operatorname{Prem}}) + V_i^+(t, \mathbf{A}^{\operatorname{Ben}}).$

- Let A^{Ben} denote the cash flow describing <u>only</u> the outflow of benefits of the insurance.
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The cash flow A^{Prem} is described by the policy function

$$a^{\scriptscriptstyle \mathsf{Prem}}_{st}(t) = egin{cases} -\pi t, & t\in [0,T) \ -\pi T, & t\geq T \end{cases}$$
 ,

where * denotes the active state, π is the periodically (continuously) paid premium and at time T premiums are waived, T can very well be infinity.

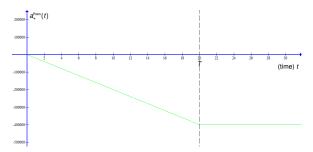


Figure: Example of policy function a_*^{Prem} where yearly premiums of π units are continuously paid for a period of T = 20 years and then cease.

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Equivalence principle

The **equivalence principle** is the principle under which *premiums* and *benefits* are chosen in such a way that the expected prospective value of the insurance at inception is null.

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This means that

$$V_{i}^{+}(0, A) = V_{i}^{+}(0, A^{\text{Prem}}) + V_{i}^{+}(0, A^{\text{Ben}}),$$

for a fixed starting state $i \in S$, usually i = *.

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Example: pension

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Let x = 30 and G = 0, R = 1 (longevity) and Y = 2023. Let $T_0 = 40$ years to retirement. Hence, $T_0 + x = 70$ is the retirement age. Let T = 90 being the maximum time of the policy. Let π be the yearly premium to be paid from age 30 to 70, i.e. for all $t \in [0, T_0)$. After T_0 we start paying yearly pensions of P until T.

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The cash flow of premiums is given by A^{π} with policy function

$$a^{\pi}_{*}(t) = egin{cases} -\pi t, & t \in [0, T_0) \ -\pi T_0, & t \geq T_0 \end{cases}$$

The cash flow of benefits (pensions) is given by A^{P} with policy function

$$a_*^P(t) = \begin{cases} 0 & t \in [0, T_0) \\ P(t - T_0), & t \in [T_0, T) \\ P(T - T_0), & t \ge T \end{cases}$$

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One can also consider both inflow and outflow of premiums and pensions, respectively, in a single policy function:

$$a_{*}(t) = \begin{cases} -\pi t & t \in [0, T_{0}) \\ -\pi T_{0} + P(t - T_{0}), & t \in [T_{0}, T) \\ -\pi T_{0} + P(T - T_{0}), & t \geq T \end{cases}$$

Observe that this function is continuous and a.e. differentiable. The accumulated benefits after *T* are πT_0 premiums and $P(T - T_0)$ pensions.

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The expected prospective values are given by

 $V^+_*(t, A) = V^+_*(t, A^{\pi}) + V^+_*(t, A^{P}),$

where

$$V_*^+(t, A^{\pi}) = \frac{1}{v(t)} \int_t^{\infty} v(s) p_{**}(t, s) da_*^{\pi}(s)$$

and

$$V^+_*(t, A^P) = rac{1}{v(t)} \int_t^\infty v(s) p_{**}(t, s) da^P_*(s),$$

and recall that

$$v(s) = e^{-\int_0^s r(u)du}, \quad p_{**}(t,s) = e^{-\int_t^s \mu_{Kol}(x+u,Y+u)du},$$

and μ_{Kol} is the mortality from Finanstilsynet.

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Substituting the policy functions and using the rules of Riemann-Stieltjes integration we get:

$$V^+_*(t, A) = V^+_*(t, A^{\pi}) + V^+_*(t, A^{P}),$$

where

$$V_*^+(t, A^{\pi}) = -\pi \frac{1}{v(t)} \int_t^{T_0} v(s) p_{**}(t, s) ds \mathbb{I}_{[0, T_0)}(t)$$

and

$$V_*^+(t, A^P) = P \frac{1}{v(t)} \int_{\tau_0}^{\tau} v(s) p_{**}(t, s) ds \mathbb{I}_{[0, \tau_0)}(t) + P \frac{1}{v(t)} \int_t^{\tau} v(s) p_{**}(t, s) ds \mathbb{I}_{[\tau_0, \tau)}(t).$$

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Altogether,

$$\begin{split} V^+_*(t,A) &= -\pi \frac{1}{v(t)} \int_t^{T_0} v(s) p_{**}(t,s) ds \, \mathbb{I}_{[0,T_0]}(t) \\ &+ P \frac{1}{v(t)} \int_{T_0}^T v(s) p_{**}(t,s) ds \, \mathbb{I}_{[0,T_0]}(t) \\ &+ P \frac{1}{v(t)} \int_t^T v(s) p_{**}(t,s) ds \, \mathbb{I}_{[T_0,T]}(t). \end{split}$$

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Observe that, by linearity w.r.t. π , we can recast

$$V^+_*(t, A) = V^+_*(t, A^{\pi}) + V^+_*(t, A^{P})$$

as

$$V^+_*(t, A) = \pi V^+_*(t, A^{\pi=1}) + V^+_*(t, A^P).$$

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Choosing a premium (or stream of premiums) in such a way that the expected prospective cost of the insurance is null, i.e. $V_*(0, A) = 0$, is widely known as **equivalence principle**.

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The **equivalence principle** implies that we should choose the yearly premiums π in such a way that $V_*(0, A) = 0$.

This implies that π should be

$$\pi = -rac{V^+_*(0, A^{\mathcal{P}})}{V^+_*(0, A^{\pi=1})}$$

For the pension example, the expected prospective value at inception time is thus

$$V^+_*(0, A) = -\pi \int_0^{T_0} v(s) p_{**}(0, s) ds + P \int_{T_0}^T v(s) p_{**}(0, s) ds.$$

For the pension example, the expected prospective value at inception time is thus

$$V^+_*(0, A) = -\pi \int_0^{T_0} v(s) \rho_{**}(0, s) ds + P \int_{T_0}^T v(s) \rho_{**}(0, s) ds.$$

The equivalence principle implies that π should be such that

 $V_*^+(0, A) = 0,$

i.e.

$$\pi = \frac{P \int_{T_0}^T v(s) p_{**}(0, s) ds}{\int_0^{T_0} v(s) p_{**}(0, s) ds}$$

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Example: x = 30, $T_0 = 40$, T = 90, $P = 200\,000 \ r = 3\%$, G = 0, R = 1, Y = 2023. Then we get

$$\pi = \frac{200\,000\,\int_{40}^{90} e^{-0.03s} e^{-\int_t^s \mu_{\text{Kol}}(30+u,2023+u)du} ds}{\int_0^{40} e^{-0.03s} e^{-\int_t^s \mu_{\text{Kol}}(30+u,2023+u)du} ds} \approx 37\,825.79 \text{NOK}.$$

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Prospective reserve

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Once we have computed the inflow of premiums, their PV is given by $V_i(t, A^{Prem})$.

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The expected prospective value of the insurance (including the prospective value of the premium inflow) is often referred to as (expected) **reserve**. It is the function $V_*^+(t, A)$ where A is the insurance cash flow including *both* premiums *and* benefits.

For the pension insurance, the (expected) reserve is given by

$$V^+_*(t, A) = V^+_*(t, A^{Prem}) + V^+_*(t, A^{Ben}),$$

i.e. the function

$$V_*^+(t,A) = -\pi \frac{1}{v(t)} \int_t^{T_0} v(s) p_{**}(t,s) ds \mathbb{I}_{[0,T_0]}(t) + P \frac{1}{v(t)} \int_{T_0}^T v(s) p_{**}(t,s) ds \mathbb{I}_{[0,T_0]}(t) + P \frac{1}{v(t)} \int_t^T v(s) p_{**}(t,s) ds \mathbb{I}_{[T_0,T]}(t).$$

For the pension insurance we have,

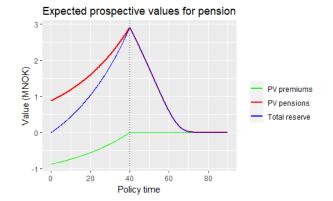


Figure: Pension P = 0.2MNOK, x = 30, $T_0 = 40$, T = 90, r = 3%, G = 0, R = 1, Y = 2023, $\pi = 37\,825.79$ NOK.

Example: Endowment insurance

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Let A^{π} , A^{E_1} and A^{E_2} denote, respectively, the cash flows for the inflow of yearly premiums π and the outflow of survival benefit E_1 and death benefit E_2 .

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Then, the expected prospective value for this insurance at time t assuming that the insured is alive is given by

 $V_*^+(t, A) = V_*^+(t, A^{\pi}) + V_*^+(t, A^{E_1}) + V_*^+(t, A^{E_2}).$

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Then, the expected prospective value for this insurance at time t assuming that the insured is alive is given by

$$V_*^+(t, A) = \underbrace{V_*^+(t, A^{\pi})}_{\text{PV premiums}} + \underbrace{V_*^+(t, A^{E_1})}_{\text{PV survival benefit}} + \underbrace{V_*^+(t, A^{E_2})}_{\text{PV death benefit}}$$

Let A^{π} , A^{E_1} and A^{E_2} denote, respectively, the cash flows for the inflow of yearly premiums π and the outflow of survival benefit E_1 and death benefit E_2 .

From an accounting point of view, each quantity corresponds to the allocation of expected **capital** intended to cover each obligation (where premiums have a negative sign):

$$V_*^+(t, A) = \underbrace{V_*^+(t, A^{\pi})}_{\text{Allocation for premiums}} + \underbrace{V_*^+(t, A^{E_1})}_{\text{Allocation for survival benefit}} + \underbrace{V_*^+(t, A^{E_2})}_{\text{Allocation for death benefit}}$$

Policy functions:

Premiums:

$$a^{\pi}_*(t) = egin{cases} -\pi t, & t\in [0,T), \ -\pi T, & t\geq T \end{cases}$$

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Survival benefit:

$$a_*^{E_1}(t) = \begin{cases} 0, & t \in [0, T), \\ E_1, & t \ge T \end{cases}$$

Death benefit:

$$a^{E_2}_{*\dagger}(t) = egin{cases} E_2, & t \in [0, T], \ 0, & ext{otherwise} \end{cases}$$

Expected prospective values:

Premiums:

$$V^+_*(t, A^{\pi}) = rac{1}{v(t)} \int_t^T v(s) p_{**}(t, s) da^{\pi}_*(s).$$

Survival benefit:

$$V^+_*(t, A^{E_1}) = rac{1}{v(t)} \int_t^T v(s) p_{**}(t, s) da^{E_1}_*(s).$$

Death benefit:

$$V^+_*(t, A^{E_2}) = rac{1}{v(t)} \int_t^T v(s) p_{**}(t, s) \mu_{*\dagger}(s) a^{E_2}_{*\dagger}(s) ds$$

Expected prospective values:

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$$V^+_*(t, A^{\pi}) = -\pi \int_t^T rac{v(s)}{v(t)} p_{**}(t, s) ds.$$

Survival benefit:

$$V^+_*(t, A^{E_1}) = \frac{v(T)}{v(t)} E_1 \rho_{**}(t, T).$$

Death benefit:

$$V^+_*(t, A^{E_2}) = \int_t^T rac{v(s)}{v(t)} E_2 p_{**}(t, s) \mu_{*\dagger}(s) ds.$$

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Let x = 50 and G = 1, R = 0 and Y = 2023. Let T = 20 years to retirement. Let π be the yearly premium to be paid from age 50 to 70, i.e. for all $t \in [0, T)$. Let $E_1 = 0.5$ MNOK and $E_2 = 2$ MNOK. ${\rm UiO}$: Department of Mathematics

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Then

$$\pi_0 = v(T)E_1p_{**}(0, T) + \int_0^T v(s)E_2p_{**}(0, s)\mu_{*\dagger}(s)ds = 337\,545$$
 NOK.

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 NOK.

The yearly premiums are obtained imposing the equivalence principle:

$$V^+_*(0, A) = \pi V^+_*(0, A^1) + V^+_*(0, A^{E_1}) + V^+_*(0, A^{E_2}) = 0.$$

Hence,

$$\pi = \frac{\pi_0}{\int_0^T v(s) p_{**}(0, s) ds} \approx 22\,846.19$$
 NOK.

Comments:

■ π is paid (continuously) every year. If the actuary deposits π at $v(1) = e^r$ yearly, the investment becomes

$$\pi \sum_{k=0}^{T} e^{rk} = \pi \frac{1 - e^{rT}}{1 - e^{r}} = 616731.9 \text{ NOK}$$

at the end of the contract.

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There is a proportion $1 - p_{**}(0, T)$ of deaths, which in this example, corresponds to: $\sim 5.74\%$.

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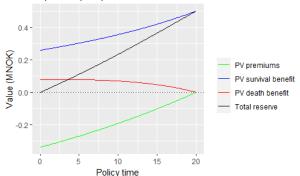
at the end of the contract.

- There is a proportion $1 p_{**}(0, T)$ of deaths, which in this example, corresponds to: $\sim 5.74\%$.
- If we have 100 policyholders, around 94 will claim their survival benefit of 500 000 NOK and 6 will have triggered 2 000 000 each. Thus, from 616 732 we have $94 \cdot 116732 = 10972808$ which will be used to pay the 6 death benefits. Observe that $10972808/6 \approx 1828801$ NOK. The remaining money to reach 2 MNOK is covered with the premiums from the 6 policy holders paid.

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For the endowment insurance we have,



Expected prospective values for endowment

Figure: Endowment $E_1 = 0.5$ MNOK, $E_2 = 2$ MNOK, x = 50, T = 20, r = 3%, G = 1, R = 0, Y = 2023, $\pi = 22\,846.19$ NOK.

Stress test on the (term structure of) interest rates

Wikipedia:

A stress test, in financial terminology, is an analysis or simulation designed to determine the ability of a given financial instrument or financial institution to deal with an economic crisis. Instead of doing financial projection on a "best estimate" basis, a company or its regulators may do stress testing where they look at how robust a financial instrument is in certain crashes, a form of scenario analysis. Wikipedia:

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A **stress test** on interest rates can be found in articles 166 (increase) and 167 (decrease) in the Solvency II regulation.

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Article 166

Increase in the term structure of interest rates

 The capital requirement for the risk of an increase in the term structure of interest rates for a given currency shall be equal to the loss in the basic own funds that would result from an instantaneous increase in basic risk-free interest rates for that currency at different maturities in accordance with the following table:

Maturity (in years)	Increase
1	70 %
2	70 %
3	64 %
4	59 %
5	55 %
6	52 %
7	49 %
8	47 %

Figure: A fragment from article 166, Solvency II, supplementing Directive 2009/138/EC. See p.106 https://eur-lex.europa.eu/legal-content/EN/TXT/PDF/?uri=CELEX: 32015R0035&from=EN University of Oslo

Article 167

Decrease in the term structure of interest rates

 The capital requirement for the risk of a decrease in the term structure of interest rates for a given currency shall be equal to the loss in the basic own funds that would result from an instantaneous decrease in basic risk-free interest rates for that currency at different maturities in accordance with the following table:

Maturity (in years)	Decrease
1	75 %
2	65 %
3	56 %
4	50 %
5	46 %
6	42 %
7	39 %
8	36 %

Figure: A fragment from article 167, Solvency II, supplementing Directive 2009/138/EC. See p.107

https://eur-lex.europa.eu/legal-content/EN/TXT/PDF/?uri=CELEX: 32015R0035&from=EN

The term structure of interest rates at a given time t is the curve of rates given by

$T\mapsto R(t,T),$

where R(t, T) is the rate at which a bond at time *t* with maturity *T* is traded and its price is given by

 $P(t,T)=e^{-(T-t)R(t,T)}.$

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Usually $T \mapsto R(t, T)$ is increasing (not always!). Idea: the longer time you lend money, the higher return you should get.

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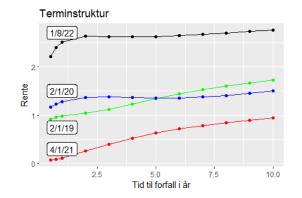


Figure: A selection of term structures for different dates *t*. Data from Norges Bank.

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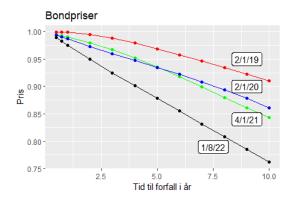


Figure: Corresponding zero-coupon bond prices for the previous term structures. Data from Norges Bank.

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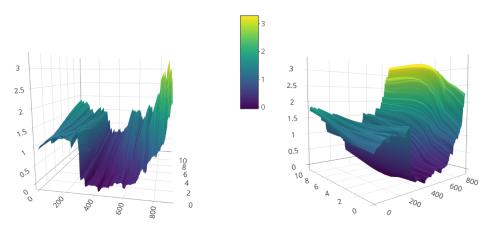


Figure: All term structures from 2/1/2019 to 1/8/2022 for maturities $0.5, 0.75, 1, 2, \ldots, 10$ years.

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If
$$R(2022, 2042) = 3\%$$
 then

$$X = \frac{\pi_0}{P(2022, 2042)} = \pi_0 e^{20 \cdot R(2022, 2042)} = \pi_0 e^{20 \cdot 0.03} = 615\,047 \text{ NOK}.$$

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Solvency II tells us to stress up the 3% with maturity T = 20 with 26% i.e.

$$3\% + 26\%3\% = 3.78\%$$

or decrease with

$$3\% - 29\%3\% = 2.13\%$$

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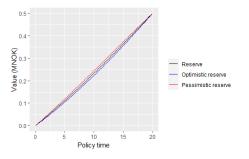


Figure: Stressed reserves



Figure: Difference

How to stress when investing in bonds continuously?

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Altogether we have bought X_0 *T*-bonds, X_1 *T* – 1-bonds, X_2 , *T* – 2-bonds, ..., X_{T-1} 1-bonds, i.e.

$$\sum_{k=0}^{T} X_{k} = \sum_{k=0}^{T} \frac{\pi}{P(k,T)} = \pi \sum_{k=0}^{T} \frac{v(k)}{v(T)}.$$

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The rates we have bought are R(0, T), R(1, T), R(2, T),..., R(T - 1, T) and the tenors are: T, T - 1, T - 2, ..., 2, 1 years.

David R. Banos

UiO : Department of Mathematics

University of Oslo

Recall that

$$P(t,T) = e^{-\int_t^T r(u)du} = e^{-(T-t)R(t,T)} \text{ where } R(t,T) \triangleq \frac{1}{T-t} \int_t^T r(u)du.$$

Then, stressing R(t, T) means interchanging R(t, T) by

$$R^*(t,T) \triangleq R(t,T) \pm w(T-t)R(t,T),$$

where $w(T - t) \in [0, 1]$ and depends on the time to maturity T - t of the bond. Article 166 and 167 in the Solvency II supplement give the values of *w* for integer T - t's. The same article explains that middle values must be obtained by linear interpolation.

Observe that the stressed bond (e.g. upwards)

$$P^{*}(t,T) = e^{-(T-t)R^{*}(t,T)} = e^{-(T-t)R(t,T)}e^{-(T-t)w(T-t)R(t,T)} = \frac{v(T)}{v(t)} \left(\frac{v(T)}{v(t)}\right)^{w(T-t)}$$

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Hence, if you assume that premiums are invested in bonds. **Stressing the interest rates** in your reserves means redoing the computations interchanging:

$$\frac{v(T)}{v(t)}\longleftrightarrow \left(\frac{v(T)}{v(t)}\right)^{1\pm w(T-t)}$$



Life Insurance and Finance

Lecture 6: Premiums, equivalence principle, prospective reserves and stress test for interest rates

