## 1 Evaluating risk: A primer

### 1.1 Introduction

The hardest part of quantitative risk analysis is to find the stochastic models and judge their realism. That is deferred until Chapter 7. What is now addressed is how models are used once they are in place. Indeed, quite a lot can be achieved with the handful of probability distributions presented above. The present chapter is a primer introducing main arenas and their first treatment computationally. We start with property insurance where core issues can be reached with simple modelling. Liabiltities in life insurance are from this point of view very different. Once the stochastic model is given, there is little risk left (Section 3.4). That doesn't rule out, of course, that there could be much uncertainty in the model itself (see Chapter 15). Then there is financial risk where random events again have strong impact. The target of this chapter is the general line. Many interesting points (demanding heavier modelling) are left out and treated later.

A unifying theme is Monte Carlo as problem solver. By this is not meant computational technique which was treated in the preceding chapter (and in the next one too). What we have in mind is the art of making the computer work for a purpose, how we arrange for it to chew away on computational obstacles and how it is utlized to get a feel for numbers. Monte Carlo methods also offer an efficient way of handling the myriad of details in practical problems. Feed them into the computer and let simulation take over. Implementation is often straightforward, and existing programs might be re-used with minor variations. The potential here is endless. Is there a new contract clause, an exception from the exception say? With mathematics you need new expressions and may have to work them out anew, almost from scratch. If you use simulations there is perhaps no more than an additional statement in the computer code. And often the mathematics become too unwieldy to be of much merit at all.

### 1.2 General insurance: Opening look

## Introduction

Risk variables in general insurance are the amounts paid as compensations for damages or accidents, say $X$ to a policy holder and $\mathcal{X}$ to cover the entire portfolio. Either quantity can be broken down on the number of claims and their size. In other words

$$
\begin{array}{ccc}
X= & Z_{1}+\ldots+Z_{N} & \text { and }
\end{array} \quad \mathcal{X}=Z_{1}+\ldots+Z_{\mathcal{N}},
$$

where $N$ and $\mathcal{N}$ are the number of incidents and $Z_{1}, Z_{2}, \ldots$ what they cost. If $N($ or $\mathcal{N})$ is zero, the corresponding sum $X$ (or $\mathcal{X}$ ) is zero too. The time involved, say $T$ (often one year) influence the models for $N$ and $\mathcal{N}$.

For these representations to make sense all of $Z_{1}, Z_{2}, \ldots$ must follow the same probability distribution. For a given policy that is plausible (why should an unlikely second incident be treated any different from the first?), but portfolios are different. In situations (and there are many of those) where claims depend on the object insured and the sum it is insured for, we must keep track on individual policies and go through the entire list of compensations $X_{1}, \ldots, X_{J}$. Now

$$
\begin{equation*}
\mathcal{X}=X_{1}+\ldots+X_{J} \quad \text { where } \quad X_{j}=Z_{j 1}+\ldots Z_{j N_{j}} \tag{1.2}
\end{equation*}
$$

and claim numbers $N_{j}$ and losses $Z_{j 1}, Z_{j 2}, \ldots$ can be adapted each policy $j$. If all $Z_{j i}$ have a common distribution, $\mathcal{X}$ in (1.2) collapses to $\mathcal{X}$ in (1.1) by taking $\mathcal{N}=N_{1}+\ldots+N_{J}$.

## Enter contracts and their clauses

The preceding representations do not take into account the distinction between what an incident costs and what a policy holder receives. This is in many situations necessary. The actual compensation is then some function $H(z)$ of the total replacement value $z$, and instead of (1.1) we have the policy representation

$$
\begin{equation*}
X=H\left(Z_{1}\right)+\ldots+H\left(Z_{N}\right) \quad \text { where } \quad 0 \leq H(z) \leq z . \tag{1.3}
\end{equation*}
$$

Note that $H(z)$ can't exceed total cost $z$. A common type of contract is

$$
H(z)=\begin{array}{cl}
0, & z \leq a \\
z-a, & a<z \leq a+b  \tag{1.4}\\
b & z>a+b .
\end{array}
$$

Here $a$ is a deductible subtracted $z$ (no reimbursement below it) whereas $b$ is a maximum insured sum per claim. Typically such quantities vary over the portfolio so that $a=a_{j}$ and $b=b_{j}$ for policy $j$.

Re-insurance, introduced in Section 1.2, is handled mathematically in much the same way. The original risk is now shared between cedent and re-insurer through contracts that may apply to both individual policies/events and to the portfolio aggregate $\mathcal{X}$. Typical representations of the re-insurer part are

$$
\begin{gather*}
X^{\mathrm{re}}=H\left(Z_{1}\right)+\ldots+H\left(Z_{N}\right) \\
\text { re-insurance per event }
\end{gather*} \quad \text { or } \quad \mathcal{X}^{\mathrm{re}}=H(\mathcal{X}),
$$

where $H(z)$ and $H(x)$ define the contracts, satisfying $0 \leq H(z) \leq z$ and $0 \leq H(x) \leq x$ as before. The example (1.4) is prominent in re-insurance too. It is now called a layer $a \times b$ contract and $a$ is a retention limit of the cedent (who keeps all risk below).

Re-insurance means cedent net responsibility falling to $X^{\mathrm{ce}}=X-X^{\mathrm{re}}$ or $\mathcal{X}^{\mathrm{ce}}=\mathcal{X}-\mathcal{X}^{\mathrm{re}}$ instead of $X$ and $\mathcal{X}$. Whether investigating the cedent or re-insurer point of view there is a common structure in how we proceed. Describe claim numbers and size by stochastic models, generate Monte Carlo realisations and feed them into contracts and clauses that determine payments. That's the agenda of Section 3.3.

## Stochastic modelling

The critical part of risk evaluation in general insurance is the uncertainty of the original claims. Much will be said on that issue in Part II, yet a number of problems can be attacked already through the following introductory observations. Claim numbers, whether $N$ (for policies) or $\mathcal{N}$ (portfolios) are often well described by the Poisson distribution. The parameters are then

$$
\begin{gather*}
\lambda=\mu T  \tag{1.6}\\
\text { policy level }
\end{gathered} \quad \text { and } \quad \begin{gathered}
\lambda=J \mu T, \\
\text { portfolio level }
\end{gather*}
$$

where $\mu$ is the expected number of claims per policy per unit time. For example, in automobile insurance $\mu=5 \%$ annually might be plausible (incidents for one car in twenty). This central parameter (known as an intensity) will be explored thoroughly in Chapter 8 and used as vehicle for
more advanced modelling.

Then there is the loss $Z$ per event, usually assumed to be independent of $N$. Unlike the case with claim numbers there is now little theoretical support, and modelling is almost always a question of pure experience. Common choices of distributions are Gamma, log-normal and Pareto, all introduced in the preceding chapter. The modelling of $Z$ is discussed in Chapter 9.

## Risk diversification

The core idea of insurance is risk spread on many units. Insight into this issue can be obtained through very simple means if policy risks $X_{1}, \ldots, X_{J}$ are stochastically independent. The portfolio aggregate has then mean and variance

$$
E(\mathcal{X})=\xi_{1}+\ldots+\xi_{J} \quad \text { and } \quad \operatorname{var}(\mathcal{X})=\sigma_{1}^{2}+\ldots+\sigma_{J}^{2}
$$

where $\xi_{j}=E\left(X_{j}\right)$ and $\sigma_{j}=\operatorname{sd}\left(X_{j}\right)$. Independence is the prerequisite for the variance formula. Introduce

$$
\bar{\xi}=\frac{1}{J}\left(\xi_{1}+\ldots+\xi_{J}\right) \quad \text { and } \quad \bar{\sigma}^{2}=\frac{1}{J}\left(\sigma_{1}^{2}+\ldots+\sigma_{J}^{2}\right)
$$

as the average expectation and variance. Then

$$
\begin{equation*}
E(\mathcal{X})=J \bar{\xi} \quad \text { and } \quad \operatorname{sd}(\mathcal{X})=\sqrt{J} \bar{\sigma}, \quad \text { so that } \quad \frac{\operatorname{sd}(\mathcal{X})}{E(\mathcal{X})}=\frac{\bar{\sigma} / \bar{\xi}}{\sqrt{J}} \tag{1.7}
\end{equation*}
$$

which are formulae of merit.

What they tell us is that portfolio means are proportional to $J$ and their standard deviation to $\sqrt{J}$, a much smaller number. As the number of policies grow the unpredictable part represented by the standard deviation loses importance (in relative terms) and can be ignored eventually. A precise argument rests on the law of large numbers in probability theory. As $J \rightarrow \infty$, both $\bar{\xi}$ and $\bar{\sigma}$ tend to their population means. But then the ratio $\operatorname{sd}(\mathcal{X}) / E(\mathcal{X})$ in (1.7) approaches 0 , and we have have proved that insurance risk can be diversified away through size.

Do large portfolios therefore come without risk? That's actually how we operate with life and pensions (Section 3.4), but rarely in general insurance. The size of the parameters $\bar{\xi}$ and $\bar{\sigma}$ has something to do with this, and another factor is that risks are in reality often dependent; see Chapter 6. The big insurer and re-insureres of this world may handle millions of policies. Their portfolio risk isn't zero!

### 1.3 How Monte Carlo is put to work

## Introduction

This section is a first demonstration of Monte Carlo as problem solver. The arena is general insurance where many problems relating to pricing and control can be worked out from simulated samples $\mathcal{X}_{1}^{*}, \ldots, \mathcal{X}_{m}^{*}$ of the portfolio risk $\mathcal{X}$. How they are generated is shown below through skeleton algorithms with ideas for verifying the implementation included. Such things are best learned by example, and we shall illustrate through the following concrete case:

$$
\begin{array}{ccc}
J=100 & \mu T=10 \% & Z \sim \operatorname{Pareto}(\alpha, \beta) \text { with } \alpha=3, \beta=2 \\
\text { number of policies } & \text { annual claim frequency } & \text { claim size distribution }
\end{array}
$$

This is a small portfolio, potentially with very large claims. The set-up is reminiscent of industrial installations insured through a small company such as a captive ${ }^{1}$. The uncertainty from one year to the next one is huge, and most computational methods other than Monte Carlo would work poorly. For this portfolio the average number of claims annually is $J \mu T=10$ incidents and the expected loss and standard deviation per event is $\xi_{z}=1$ and $\sigma_{z}=\sqrt{3}$; see formulae in (??) and (??) in Section 2.3.

## Skeleton algorithms

Monte Carlo implementations are not very different from that in Algorithm 1.1. When risks are identical:

Algorithm 3.1. Portfolio risk, identical policies
0 Input: $\lambda=J \mu T$, distribution of $Z$
$1 \mathcal{X}^{*} \leftarrow 0$
2 Generate $\mathcal{N}^{*} \quad$ \%Often Poisson $(\lambda)$ by means of Algorithm 2.6, alternative model in Chapter 8
3 For $i=1, \ldots \mathcal{N}^{*}$ do
4 Draw $Z^{*}$
$5 \quad \mathcal{X}^{*} \leftarrow \mathcal{X}^{*}+Z^{*}$
6 Return $\mathcal{X}^{*}$
\%Algorithms in Section 2.5, additional ones in Chapter 9
\% Extension: Add $H\left(Z^{*}\right)$ instead; see Algorithm 3.3
$\%$ Re-insurance in terms of $\mathcal{X}$ : Return $H\left(\mathcal{X}^{*}\right)$ instead

The logic is straightforward. Start by drawing the number of claims $\mathcal{N}^{*}$ and add the $\mathcal{N}^{*}$ losses incurred, drawing each one randomly. On Lines 2 and 4 sub-algorithms must be inserted. The study below employs Algorithm 2.6 (for Poisson distributions) and Algorithm 2.4 (Pareto). The number of commands are not high. Note that the algorithm also applies to individual policies by taking $J=1$. A second loop around the preceding commands then yields a version where policy risks vary:

```
Algorithm 3.2. Portfolio risk; heterogeneous case
0 Input: Information on all policies
\(1 \mathcal{X}^{*} \leftarrow 0\)
2 For \(j=1, \ldots, J\) do
3 Draw \(X_{j}^{*} \quad\) \%Algorithm 3.1 for single policies,
    information on \(j\) 'th policy read from file
\(4 \quad \mathcal{X}^{*} \leftarrow \mathcal{X}^{*}+X_{j}^{*}\)
5 Return \(\mathcal{X}^{*}\)
```

Note that we now have to go through the entire portfolio, which for large portfolios could be a long loop, but that doesn't matter much. Modern computational facilities are up to it, and often most of the computer work is to draw the claims anyway (no saving with Algorithm 3.1 here). How the set-up is modified to deal with re-insurance is explained below.

## Checking the program

[^0]| $95 \%$ reserve |  |  |  |  | $99 \%$ reserve |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $m$ | Repeated experiments |  |  |  | Repeated experiments |  |  |  |  |  |
| 1000 | 20.8 | 21.0 | 21.6 | 19.9 | 19.9 | 27.9 | 27.5 | 31.3 | 29.6 | 31.3 |
| 10000 | 20.7 | 20.7 | 21.4 | 20.8 | 20.8 | 30.2 | 30.1 | 30.5 | 31.0 | 31.1 |

Table 3.1 Reserve for the Section 3.3 portfolio. No limit on responsibility

First: Does the program work as intended? Anyone who has attempted computer programming, knows how easily errors creep in. Bug detection technique may belong to computer science, but we should face it as actuaries too, and many situations offer tricks that can be used for control. In the present case there are simple mathematical expressions for mean and standard deviation of $\mathcal{X}$. Indeed, it will in Section 6.3 be proved that

$$
E(\mathcal{X})=J \mu T \xi_{z} \quad \text { and } \quad \operatorname{sd}(\mathcal{X})=\sqrt{J \mu T\left(\xi_{z}^{2}+\sigma_{z}^{2}\right)}
$$

where $\xi_{z}=E(Z)$ and $\sigma_{z}=\operatorname{sd}(Z)$. Though simulations may have been meant for evaluation of solvency and reserve, we can always compute their average and standard deviation and compare them to the the exact ones. Most programming errors will then materialize.

For the portfolio described in Section 3.1 a test based on 1000 simulations gave the following results:

$$
\begin{array}{cccc}
\text { Exact premium } & \text { Monte Carlo } \bar{X}^{*} & \text { Exact standard deviation } & \text { Monte Carlo } s^{*} \\
10 & 9.84(0.22) & 6.32 & 6.84(0.77)
\end{array}
$$

The number of simulations is not large, and there are discrepancies between the exact values and the Monte Carlo approximations. Are they within a plausible range? If not, the reason can only be programming error. Here both Monte Carlo assessments are within $\pm$ two standard deviations (in parenthesis), and there is no sign of anything being wrong. Method: Estimated standard deviations are

$$
\frac{s^{*}}{\sqrt{m}} \quad\left(\text { for } \bar{X}^{*}\right) \quad \text { and } \quad \frac{s^{*}}{\sqrt{2 m}} \sqrt{1+\kappa^{*} / 2} \quad\left(\text { for } s^{*}\right)
$$

see (??) and (??). The kurtosis $\kappa^{*}$ (value: 48.6 here) can be taken from the simulations $\mathcal{X}_{1}^{*}, \ldots, \mathcal{X}_{m}^{*}$ as explained in Exercise 2.2.8. Insert $s^{*}=6.84, \kappa^{*}=48.6$ and $m=1000$ and you get the values above.

## Computing the reserve

Simulations produce simple assessments of the reserve (no theoretical expressions now!). They must then be ranked, say in in descending order as

$$
\mathcal{X}_{(1)}^{*} \geq \mathcal{X}_{(2)}^{*} \geq \ldots \geq \mathcal{X}_{(m)}^{*}
$$

with $\mathcal{X}_{(m \varepsilon)}^{*}$ used as approximation of the $\varepsilon$-percentile. The Monte Carlo variability of such assessments have been indicated in Table 3.1 with results from five repeated experiments. Monte Carlo uncertainty appears uncomfortably high when $m=1000$, but is much dampened for $m=10000$. Are your standards so strict that you still find simulation variability too high? Arguably even $m=1000$ is enough in a case like the present one where model parameters are almost certain to be hugely in error; see Chapter 7.

As to the level of the reserve is seems to be a growing trend towards $99 \%$ as international standard. If adopted here, a company has to set aside around $30-31$ (say million) as guarantee for its solvency, about three times as much as the average loss of the portfolio. But expenses could go higher. In Figure 3.1 left the probability density function of $\mathcal{X}$ has been estimated (using 100000 simulations). Skewness is very pronounced, and variation stretches all the way up to 100 million $^{2}$. These high values are so rare that the $99 \%$ criterion does not capture them.

## When responsibility is limited

The modification when compensations are $H(Z)$ instead of $Z$ was indicated in Algorithm 3.1; see comment on Line 5. Instead of the command $\mathcal{X}^{*} \leftarrow \mathcal{X}^{*}+Z^{*}$ take

$$
\mathcal{X}^{*} \leftarrow \mathcal{X}^{*}+H^{*} \quad \text { where } \quad H^{*} \leftarrow H\left(Z^{*}\right) .
$$

Here $H^{*}$ is the Monte Carlo compensation to the insured. A sub-algorithm is needed to compute it. With the payment function (1.4) it runs as follows:

```
Algorithm 3.3 Deductible and maximum responsibility
0 \text { Input Z* and limits } a , b
1 H*}\leftarrow\mp@subsup{Z}{}{*}-
2 If (H*}<0) then H**
    else if }\mp@subsup{H}{}{*}>b\mathrm{ then }\mp@subsup{H}{}{*}\leftarrow
3 Return H*
```

The logic is easy. Start by subtracting the deductible $a$. If we now are below zero or above the upper limit, output is modified accordingly, and the original damage $Z^{*}$ has been changed to the amount $H^{*}$ actually reimbursed.

The effect on the reserve has been indicated by means of the following experiment. Let $a$ be a common deductible and $b_{1}, \ldots, b_{100}$ upper limits on the responsibility, allowing the latter to vary over policies. Scenarios compared were

$$
\begin{array}{cc}
a=0.5, b_{1}=\ldots=b_{100}=3.5 & a=0.5, b_{1}=\ldots=b_{50}=1.5, b_{51}=\ldots=b_{100}=5.5 . \\
\text { Fixed limit scenario } & \text { Variable limit scenario }
\end{array}
$$

The first scenario took all contracts equal, and maximum responsibility was 3.5 times the average claim. To examine whether variations among contracts sensitively affect the reserve the upper limit was varied in a second scenario. Now the upper limit was either 1.5 or 5.5 , still with 3.5 as the average.

Running $m=100000$ simulations under the two regimes lead to the following assessments of the reserve under variation of the solvency level $1-\varepsilon$ :

| $90 \%$ | $95 \%$ | $99 \%$ | $99.97 \%$ | $90 \%$ | $95 \%$ | $99 \%$ | $99.97 \%$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10.2 | 12.0 | 15.6 | 21.9 | 9.7 | 11.5 | 15.2 | 21.7 |  |
| Upper limits: Fixed |  |  |  |  | Upper limits: Variable |  |  |  |

Values at $99 \%$ (about 15 now for both regimes) has been halved compared to the unlimited case,

[^1]

Figure 3.1 Density function of portfolio in Section 3.3 without (left) and with (right) limit on responsibility. Note: Scales on axes differ.
and it doesn't matter much that the upper limit depends on policy. Estimated density functions of the portfolio claims are plotted in Figure 3.1 right. The distribution is still skew, but no longer with those super-heavy tails you find on the left.

## Dealing with re-insurance

Re-insurance in terms of single events is computationally very much the same as in the preceding example, but contracts applying to the aggregated claim $\mathcal{X}$ are different. The re-insurer share is then $\mathcal{X}^{\mathrm{re}}=H(\mathcal{X})$ leading to the pure re-insurance premium

$$
\pi^{\mathrm{re}}=E\{H(\mathcal{X})\} \quad \text { approximated by } \quad \pi^{\mathrm{re} *}=\frac{1}{m} \sum_{i=1}^{m} H_{i}^{*} \quad \text { where } \quad H_{i}^{*}=H\left(\mathcal{X}_{i}^{*}\right) .
$$

Cedent reserve can be estimated through

$$
C_{(m \varepsilon)}^{*} \quad \text { where } \quad C_{(1)}^{*} \geq C_{2}^{*} \geq \cdots \geq C_{m}^{*} \quad \text { sorted from } \quad C_{i}^{*}=\mathcal{X}_{i}^{*}-H\left(\mathcal{X}_{i}^{*}\right) .
$$

Re-insurer share $H_{i}^{*}$ is computed by applying Algorithm 3.3 to the output from Algorithm 3.1 or 3.2; see comments in Algorithm 3.1.

The portfolio of the preceding section with Pareto distributed claims is used as illustration in Table 3.2. Original cedent responsibility was unlimited (not common in practice), and the re-insurer part $\mathcal{X}^{\text {re }}=\max (\mathcal{X}-a, 0)$. This makes re-insurance coverage unlimited too (again uncommon). Contracts of this particular type is known as stop loss. Table 3.2 shows re-insurance premium and cedent net reserve ( $99 \%$ ) as the retention limit $a$ is varied. Note how the reserve of around 30 million is cut down to one third ( 10 million) when the re-insurer takes over all obligations above $a=10$ million. The cost is 2.2 million in pure premium (and usually more in premium paid). In practice companies taylor the amount of re-insurance by balancing capital saved against extra cost.
$m=1000000$ simulations

| Retention limit $(a)$ | 0 | 10 | 20 | 30 | 40 | 50 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| $99 \%$ cedent reserve | 0 | 10 | 20 | 30 | 30.7 | 30.7 |
| Re-insurance pure premium | 10 | 2.23 | 0.39 | 0.11 | 0.041 | 0.021 |

Table 3.2 Cedent reserve and pure re-insurance premium for arrangement described in the text. Unlimited re-insurance coverage

### 1.4 Life insurance: A different story

## Introduction

Liabilities in life and pension insurance are rarely handled by the approach of the preceding section and usually for good reason too. Simple examples considered below are individuals receiving fixed benefits until they die or term insurance where a beneficiary receives a lump sum upon the death of the policy holder; for other, more complicated schemes; see Chapter 12. There is uncertainty due to how long people live, but insurance companies and pension schemes diversify on many individuals. How much risk is then left? As we shall see (for pension schemes at least): Not very much!

Stochastic modelling is in terms of life tables. These are probabilities ${ }_{k} p_{l}$ of an individual of age $y_{l}=l h$ living $k h$ years longer. How these quantities are determined and described mathematically is discussed in Chapter 12. Here their purpose is to drive home the point that much of what is called life insurance is virtually riskless when complicating issues like model error, inflation and discounting are disregarded (see Chapter 15 for the impact of those).

## A simple calculation

Uncertainty in life insurance can be understood through a simplified portfolio where all individuals are of the same age $y=l h$ and of the same sex. The same survival probability ${ }_{k} p_{l}$ then applies to everyone. Consider a pension scheme of $J$ policy holders with $s_{j}$ as the benefit received by policy holder $j$. This is a stream of payments that lasts until the individual dies. The amount $X_{j k}$ at time $t_{k}$ is then either $s_{j}$ or zero according to the probabilities

$$
\operatorname{Pr}\left(X_{j k}=0\right)=1-{ }_{k} p_{l} \quad \text { and } \quad \operatorname{Pr}\left(X_{j k}=s_{j}\right)={ }_{k} p_{l} .
$$

But then

$$
E\left(X_{j k}\right)=s_{j k} p_{l} \quad \text { and } \quad \operatorname{var}\left(X_{j k}\right)=s_{j k}^{2} p_{l}\left(1-{ }_{k} p_{l}\right)
$$

which are almost the mean and variance for ordinary binomal variables, see also Exercise 3.2.1. Our target is the portfolio aggregate $\mathcal{X}_{k}=X_{1 k}+\ldots+X_{J k}$, a quantity of the type examined in Section 3.2. In particular, let $\xi_{j}=s_{j k} p_{l}$ and $\sigma_{j}^{2}=s_{j}^{2}{ }_{k} p_{l}\left(1-{ }_{k} p_{l}\right)$ be mean and variance of $X_{j k}$ and introduce

$$
\bar{s}=\frac{1}{J} \sum_{j=1}^{J} s_{j} \quad \text { and } \quad \bar{\sigma}_{s}^{2}=\frac{1}{J} \sum_{j=1}^{J}\left(s_{j}-\bar{s}\right)^{2}=\frac{1}{J}\left(\sum_{j=1}^{J} s_{j}^{2}\right)-\bar{s}^{2},
$$

where you should verify the identity on the very right yourself if it is unfamiliar. It follows that

$$
\bar{\xi}=\frac{1}{J} \sum_{j=1}^{J} \xi_{j}=\left(\frac{1}{J} \sum_{j=1}^{J} s_{j}\right){ }_{k} p_{l}=\bar{s}_{k} p_{l}
$$

and that

$$
\bar{\sigma}^{2}=\frac{1}{J} \sum_{j=1}^{J} \sigma_{j}^{2}=\left(\frac{1}{J} \sum_{j=1}^{J} s_{j}^{2}\right){ }_{k} p_{l}\left(1-{ }_{k} p_{l}\right)=\left(\bar{\sigma}_{s}^{2}+\bar{s}^{2}\right)_{k} p_{l}\left(1-{ }_{k} p_{l}\right)
$$

We may apply (1.7) and after some manipulations

$$
\begin{equation*}
\frac{\operatorname{sd}\left(\mathcal{X}_{k}\right)}{E\left(\mathcal{X}_{k}\right)}=\frac{\bar{\sigma} / \bar{\xi}}{\sqrt{J}}=\left(\frac{(1 / p-1)\left(1+\left(\bar{\sigma}_{s} / \bar{s}\right)^{2}\right)}{J}\right)^{1 / 2}, \quad \text { where } \quad p={ }_{k} p_{l} \tag{1.8}
\end{equation*}
$$

How much is this? Try

$$
p=0.98, \quad \bar{\sigma}_{s}=\bar{s}, \quad J=100
$$

and you get 0.02 ; i.e. standard deviation is no more that $2 \%$ of the expected value even for a portfolio of micro-size! The uncertainty goes down to $0.2 \%$ for ten thousand policies and $0.02 \%$ for one million. Randomness at portfolio level doesn't amount to much with pensions. Usually only expectations $E\left(\mathcal{X}_{k}\right)$ are reported.

Term insurance isn't quite the same. Now pay-off follows death (not survival), and we must replace $p$ by $1-p$ in (1.8). This makes uncertainty jump upwards by a big step, and explains results as those in Figure 1.2 in Section 1.5.

## Simulating pension schemes

The preceding argument suggests that simulation doesn't play one of the leading roles in life insurance. That is true and yet a bit premature. Monte Carlo is a highly relevant tool with other aspects; see Chapter 15. But even in the present context where random effects are largely unimportant, it isn't such a bad idea to build simulation models to visualize what happens. Traditional pension arrangements (known as defined benefit schemes) has a build-up stage where premium $\pi$ is contributed. After retirement at age $l_{r}$ a pension $s$ is drawn. Such cash flows will be denoted $\left\{\zeta_{l}\right\}$. In the present case

$$
\zeta_{l}=-\pi \quad \text { if } \quad l<l_{r} \quad \text { and } \quad \zeta_{l}=s \quad \text { if } \quad l \geq l_{r}
$$

where premium is counted negative. Uncertainty as to how long the policy holder lives converts the fixed payment stream based on $\left\{\zeta_{l}\right\}$ into a random one $\left\{X_{k}\right\}$ which in turn defines random present value

$$
\begin{equation*}
\mathrm{PV}_{0}=\sum_{k=0}^{\infty} d_{k} X_{k} \quad \text { where } \quad d_{k}=\frac{1}{(1+r)^{k}} \tag{1.9}
\end{equation*}
$$

How a stochastic environment operates is demonstrated by simulating the individual life story:

## Algorithm 3.4 Pension cash flow for single individual

```
0 \text { Input: \{} 1 _ { 1 } p _ { l } \} , \{ \zeta _ { l } \} , \text { initial age l}
```

1 Initial: $\mathrm{PV}_{0}^{*} \leftarrow 0, d \leftarrow 1$
2 For $k=0,1, \ldots, K$ do $\quad$ \%Present value including $K$ periods ahead
$3 \quad \mathrm{PV}_{0}^{*} \leftarrow \mathrm{PV}_{0}^{*}+\zeta_{l} d \quad$ \%Payment in advance
$4 \quad l \leftarrow l+1 \quad$ and $\quad d \leftarrow d /(1+r) \quad$ \%Update and discount


Figure 3.2 Simulated present values for portfolios of pension liabilities. Conditions outlined in the text.

5 Draw $U^{*} \sim$ uniform
$6 \quad$ If $\left(U^{*}>{ }_{1} p_{l}\right) \quad$ stop and return $\mathrm{PV}_{0}^{*} \quad$ \%Policy holder has died

The algorithm goes through the life of the policy holder up to $K$ years ahead and tests (on Line 6 ) whether she stays alive. If so, the discounted benefit is added to the present value the next time. The cash flow $\left\{\zeta_{l}\right\}$ must be stored on input and is arbitrary. Payments in Algorithm 3.4 are in advance, and the set-up requires a slight change if they are made in arrears; i.e. at the termination of each period; see Chapter 12. To simulate the entire portfolio run the algorithm once for each policy holder and add the output.

## Example: A run-off portfolio

Run-off status means a portfolio where existing obligations are being liquidated. There is no premium income and no new recrutement. Such situations occur in all forms of insurance. Here a pension scheme with members past the retirement age is being considered. The question is how much money it takes to support the benefit they receive until they die.

Such computations must be based on assumed life tables. The one selected is of the GomperzMakeham type. An invidual of age $l$ has the chance

$$
\log \left({ }_{1} p_{l}\right)=-0.0009-0.0000462 \exp (0.090767 \times l) .
$$

of surviving until the next year. The parameters selected could be for males in a developed country and correspond to a life expectancy of 75 years; see Section 12.3. All individuals were past 60 (drawing pension) with 93 as the oldest. The age distribution between these extremes were laid out as explained in Section 15.2. Additional assumptions were

$$
s=0.1, \quad l_{r}=60, \quad r=3 \%, \quad J=100 \text { or } J=1000,
$$

where the money unit could be million US\$ (annual pension: 100000).
The portfolios are tiny since the idea is to indicate how unimportant uncertainty is. Present values of payments up to $K$ years ahead are in Figure 3.2 plotted against $K$. The downward curvature is caused by the discounting (and also to mortality increasing with age), but the main thing is that random variation is minor even for very small portfolios.

### 1.5 Financial risk: Derivatives as safety

## Introduction

Financial risk can be reduced by spreading investments on different assets, but not so effectively as insurance risk is conquered (in theory at least) by raising the number of policies. The reason is a common market component influencing all financial returns. However many assets we use, the impact of that factor is still there; see Section 5.3. Yet guaranteed rates of returns can still be obtained through a sort of financial insurance known as options or derivatives. There is a drawback: You have to pay a considerable fee!

Derivatives are contracts derived from primary, risky products. Re-insurance is an example, deals on future commodity prices another. Financial derivatives are among the most important of all. The European type is of the form

$$
\begin{equation*}
X=H(\mathcal{R}) \tag{1.10}
\end{equation*}
$$

where $\mathcal{R}$ is financial return over a given period of time. Derivative contracts specify $X$ as a payment from one party to another depending on what has happened to $\mathcal{R}$. Two examples are

$$
\begin{array}{ccc}
X=\max \left(r_{g}-\mathcal{R}, 0\right) v_{0} & \text { and } & X=\max \left(\mathcal{R}-r_{g}, 0\right) v_{0}  \tag{1.11}\\
\text { put option } & \text { call option }
\end{array}
$$

where $r_{g}$ is a given rate of interest and $v_{0}$ the initial value of the financial investment.
Derivatives protect one of the parties against unwelcome development of the market. One issue is guaranteed returns. That is delivered by put options on the left in (1.11). Compensation is then provided whenever the return $\mathcal{R}$ falls below a certain floor $r_{g}$. An investor with a put option collects

$$
(1+\mathcal{R}) v_{0}+X=(1+\mathcal{R}) v_{0}+\max \left(r_{g}-\mathcal{R}, 0\right) v_{0} \geq\left(1+r_{g}\right) v_{0}
$$

and is guaranteed $r_{g}$ as a minimum return on the investment. Many life insurance products are today drawn up with such clauses. Call options are the opposite. Now there is extra money if $\mathcal{R}$ exceeds $r_{g}$; see (1.11) right. Such strategies protect borrowers against high financial cost.

There is in the modern financial world hundreds of such contracts (and in the academic literature still more). 'Puts' and 'calls' refer to equity. Equally important (at least) are risk-reducing instruments in the money market, but equity has a simpler theory, and it is natural to start there. This section is an introductory treatment of options on stock holdings. A deeper discussion with interest rate derivatives added is offered in Chapter 14.

## Pricing derivatives

How much should an option holder be charged in exchange for receiving $X$ at the end of a period. If the contract is concluded at $t_{0}=0$ and expires at $T=1$, possible fees could be

$$
\begin{gather*}
\pi=e^{-r} E(X)  \tag{1.12}\\
\text { actuarial pricing }
\end{gathered} \quad \text { or } \quad \begin{gathered}
\pi=e^{-r} E_{Q}(X), \\
\text { risk neutral pricing }
\end{gather*}
$$

where the discounting reflects that $\pi$ is paid at the time the deal is struck. The interesting feature is the expected pay-off. Why on earth shouldn't we use ordinary actuarial pricing on the left? That's how we operate in insurance and re-insurance. What is different now is the possibility of hedging risk. Call options offer a simple example. Sellers of such contracts lose in a rising market, but they may hold the underlying stock on the side and in this way at least partially off-set the loss. But then risk must be smaller than $X$ itself, and $E(X)$ isn't a break-even price as in insurance.

Hedging can in a liquid equity market be carried out for all derivatives and will in Chapter 14 through a series of delicate and fine-tuned operations lead to the risk-neutral price in (1.12) right. It doesn't look that different from the other! Yet there is a crucial difference. The expectation is calculated with respect to a special valuation model (usually denoted $Q$ ). To see how it's defined suppose the option $X=H(R)$ is drawn up in terms of a single asset with return $R$. Impose the standard $\log$-normal model; i.e. take $R=\exp (\xi+\sigma \varepsilon)-1$ where $\varepsilon$ is $N(0,1)$. The $Q$-model turns out to be
exactly the same as the old one except for the different $\xi$. Now

$$
E_{Q}(R)=\exp \left(\xi_{q}+\sigma^{2} / 2\right)-1=\exp (r)-1
$$

and the expected growth in value of the stock coincides with what you get from a bank account. That's not much to get from risky shares, but then it is for valuation only. What lies behind is a hedging so perfect that all risk (in theory) disappears(!); see Chapter 14. Consequence: Valuation of the derivative as if equity risk does not matter.

## The Black-Scholes formula

Suppose the put option in (1.11) refer to single assets. The premium then becomes

$$
\pi\left(v_{0}\right)=E_{Q}\left\{\max \left(r_{g}-R, 0\right)\right\} v_{0} \quad \text { where } \quad R=\exp \left(\xi_{q}+\sigma \varepsilon\right)-1,
$$

and there is an elegant mathematical expression available. Indeed,

$$
\begin{equation*}
\pi\left(v_{0}\right)=\left\{\left(1+r_{g}\right) e^{-r} \Phi(a)-\Phi(a-\sigma)\right\} v_{0}, \quad \text { where } \quad a=\frac{\log \left(1+r_{g}\right)-r+\sigma^{2} / 2}{\sigma} . \tag{1.14}
\end{equation*}
$$

Here $\Phi(x)$ is the standard normal integral. The result, verified in Section 3.7, is known as the Black-Scholes formula and is one of the most prominent results in modern finance. Note that it only applies when $T=1$. How is general $T$ covered? Answer: We must modify $r$ and $\sigma$ accordingly which means that

$$
r T \text { replaces } r \quad \text { and } \quad \sigma \sqrt{T} \text { replaces } \sigma,
$$

and these new values are entered for $r$ and $\sigma$ in (1.14). Why? Because $r$ and $\sigma$ depend on $T$ in that way. For $r$ that's obvious, and if isn't for $\sigma$, consult Section 5.5.

If you take the trouble of differentiating (1.14) with respect to $\sigma$, you will discover that

$$
\frac{\partial \pi\left(v_{0}\right)}{\partial \sigma}=\varphi(a-\sigma) v_{0} \quad \text { where } \quad \varphi(x)=\Phi^{\prime}(x)
$$

This is always positive; i.e higher uncertainty makes put options more expensive. That seems plausible, but it isn't a general result, and other derivatives are different. For alternative pricing formulae, see Chapter 14.

## Options on portfolios

The risk-neutral valuation model for $J$ asset classes is a direct extension of the one-asset case. Now

$$
R_{j}=\exp \left(\xi_{j}+\sigma_{j} \varepsilon_{q j}\right)-1, \quad \begin{gather*}
\xi_{q j}=r-\frac{1}{2} \sigma_{j}^{2},  \tag{1.15}\\
Q \text {-model }
\end{gather*} \quad \text { for } \quad j=1, \ldots, J
$$

where $\varepsilon_{1}, \ldots, \varepsilon_{J}$ are $N(0,1)$ and usually correlated. Both correlations and volatilities are inherited from the real model. The risk-neutral expectations are the same as before. What is not the same is computation. Pricing formulae don't exist, and Monte Carlo is the usual method. A simple algorithm is the following:

## Algorithm 3.5. Simulating equity options

0 Input: $r$ volatilities and correlations,
asset weights $w_{1}, \ldots, w_{J}$
1 Draw $\varepsilon_{1}^{*}, \ldots, \varepsilon_{J}^{*} \quad \%$ All $N(0,1)$ and correlated, Algorithm 2.4 or 5.2
$2 \mathcal{R}^{*} \leftarrow 0$
3 Repeat for $j=1, \ldots, J$
$4 \quad R^{*} \leftarrow \exp \left(r-\sigma_{j}^{2} / 2+\sigma_{j} \varepsilon^{*}\right)-1 \quad$ \%Return $j^{\prime}$ th asset
$5 \quad \mathcal{R}^{*} \leftarrow \mathcal{R}^{*}+w_{j} R^{*} \quad$ \% Updating portfolio return
$6 X^{*} \leftarrow H\left(\mathcal{R}^{*}\right) \quad$ \%For put options:

$$
\text { If } \mathcal{R}^{*} \geq r_{g} \text { then } X^{*} \leftarrow 0 \text { else } X^{*} \leftarrow\left(r_{g}-\mathcal{R}^{*}\right) v_{0}
$$

7 Return $X^{*}$.

The program converts a correlated sample of standard normal Monte Carlo variables $\varepsilon_{1}^{*}, \ldots, \varepsilon_{J}^{*}$ into the portfolio return $\mathcal{R}^{*}$ and a pay-off $X^{*}$. From $m$ replications $X_{1}^{*}, \ldots, X_{m}^{*}$ we may compute the discounted average

$$
\pi^{*}=\frac{e^{-r}}{m} \sum_{i=1}^{m} X_{i}^{*}
$$

\%Discount is $e^{-r T}$ for general $T$
and use that as an approximate option premium. Simulated option pay-offs are also needed with studies of financial risk; see Chapter 15.

## Are equity options expensive?

The minimum return claimed by a put option is after premium has been paid, and the effective minimum is lower. When everything is drawn from the original capital $v_{0}$, the balance sheet becomes

$$
\begin{array}{cccc}
\frac{v_{0}}{1+\pi(1)} & +\pi(1) \frac{v_{0}}{1+\pi(1)} & = & v_{0} \\
\text { equity protected }
\end{array} \begin{gathered}
\text { option premium }
\end{gathered}
$$



Figure 3.3 Prices of put options (left) and cliquet options (right), quoted in per cent of the original holding. Conditions given in the text.

The value of the equity after the cost of buying protection has been subtracted is $v_{0} /\{1+\pi(1)\}$. At expiry the investor is guaranteed

$$
\frac{v_{0}}{1+\pi(1)}\left(1+r_{g}\right)=\left(1+r_{g}^{\prime}\right) v_{0} \quad \text { where } \quad r_{g}^{\prime}=\frac{r_{g}-\pi(1)}{1+\pi(1)}<r_{g}-\pi(1)
$$

and the effective minimum return is not far from $r_{g}-\pi(1)$, albeit a little lower.
How much is the option premium $\pi(1)$ eating up? It depends on the circumstances. Here is an example with $J=4$ risky assets with equal weights on all (i.e $w_{1}=\ldots w_{4}=0.25$ ). Their model is log-normal and equi-correlated (as in Section 2.3) and with common volatility. Annual guarantee $r_{g}=7 \%$ and risk-free rate $r=4 \%$ lead through Algorithm 3.5 to the prices in Figure 3.3 left where $\pi(1)$ is plotted (in per cent) against asset volatility for two different values of the correlation. Options are expensive! Annual volatilities of $25 \%$ (not unrealistic at all) would lead to a cost of $6-10 \%$ depending on the correlation. High volatility and high correlation increase the uncertainty and make the price steeper. Ten replications, each based on $m=10000$ simulations, are plotted jointly ${ }^{3}$ and indicate a Monte Carlo uncertainty that might in practice be found unacceptable for fixing the price.

One way to lower the cost is to allow the option seller to keep the top of the return. Such instruments, sometimes known as cliquet options, have the pay-off function

$$
H(\mathcal{R})=\begin{array}{ll}
r_{g}-\mathcal{R}, & \mathcal{R} \leq r_{g}  \tag{1.16}\\
0, & r_{g}<\mathcal{R} \leq r_{c} \\
-\left(\mathcal{R}-r_{c}\right), & \mathcal{R}>r_{c},
\end{array}
$$

where the third line signals that return above a ceiling $r_{c}$ is kept by the option seller. The guarantee is still $r_{g}$, but this trick makes the instrument cheaper; see Figure 3.3 right where the underlying

[^2]conditions are as before. For example, consider a ceiling of $r_{c}=15 \%$ with volatility $25 \%$ and correlation 0.5 . Now the price of the cliquet is close to half of that of the put.

### 1.6 Risk over long

## Introduction

Life insurance in Section 3.4 looked many years ahead and investments of such funds must too. Even general insurance (often on an annual basis) may benefit from a long-term view for assessment of capital requirements and for planning. This leads to recursions like

$$
\begin{equation*}
\mathcal{V}_{k}=\mathcal{V}_{k-1}+\underset{\text { financial }}{\mathcal{R}_{k} \mathcal{V}_{k-1}}+\underset{\text { premium }}{\Pi_{k}}-\underset{\text { overhead }}{\mathcal{O}_{k}}-\underset{\text { liabilities }}{\mathcal{X}}, \tag{1.17}
\end{equation*}
$$

for $k=1,2 \ldots$. Here financial income $\left(\mathcal{R}_{k} \mathcal{V}_{k-1}\right)$, premium income $\left(\Pi_{k}\right)$, overhead cost $\left(\mathcal{O}_{k}\right)$ and liabilitites $\left(\mathcal{X}_{k}\right)$ are integrated into summaries that yield net assets $\left\{\mathcal{V}_{k}\right\}$. There could be other contributions as well, and both liabilities and financial return could be complex affairs with many sub-contributions. Extensions will be presented in Chapter 11 (general insurance) and Chapter 15 (life insurance). Here, at the introductory stage a simple viewpoint is adopted.

## The ruin problem

The recursion (1.17) starts at $\mathcal{V}_{0}=v_{0}$. How the reserve $v_{0}$ should be determined under a long-term view is one of the classics of actuarial science. A commonly used criterion is to require positive net assets at all times up to some terminating $t_{K}=K h$. In practice this means that the event $\mathcal{V}_{1}, \ldots, \mathcal{V}_{K}>0$ should have high probability, or the opposite that the so-called ruin probabilities are small. The latter are defined as

$$
\begin{equation*}
p^{\mathrm{ru}}\left(v_{0}\right)=\operatorname{Pr}\left(\underline{\mathcal{V}}<0 \mid V_{0}=v_{0}\right) \quad \text { where } \quad \underline{\mathcal{V}}=\min \left(\mathcal{V}_{1}, \ldots, \mathcal{V}_{K}\right) \tag{1.18}
\end{equation*}
$$

If $\underline{\mathcal{V}}<0$, the portfolio at some point is out of money, and $v_{0}$ is determined to make this possibility a remote one.

The name 'ruin' should not be taken too literally as companies (and regulators) are supposed to intervene long before that happens. Principally ruin probabilities are used to indicate the amount of capital needed. One way is through equations of the form

$$
\begin{equation*}
p^{\mathrm{ru}}\left(v_{0}\right)=\epsilon \quad \text { with solution } \quad v_{0}=v_{0 \varepsilon} . \tag{1.19}
\end{equation*}
$$

The reserve at level $1-\epsilon$ is then $v_{0 \varepsilon}$, and the chance of the net reserve falling below zero during the next $K$ periods is no more than $\epsilon$. Solutions can in special cases be approximated by mathematical formulae; see Section 3.8. Monte Carlo is usually easier and more accurate.

## Skeleton algorithm and implementation

Computer simulations of net asset values $\left\{\mathcal{V}_{k}\right\}$ from the recursion (1.17) can be organized as follows:
Algorithm 3.6 Integrating assets and liabilities
0 Input: Models for $\mathcal{R}_{k}$ and $\mathcal{X}_{k}$, sequences $\left\{\Pi_{k}\right\}$ and $\left\{\mathcal{O}_{k}\right\}$
$1 \mathcal{V}_{0}^{*} \leftarrow v_{0}$ and $\mathcal{V}^{*} \leftarrow$ large value $\quad \%$ Intial reserve and initial minmum

| 2 For $k=1, \ldots, K$ |  |
| :--- | :--- |
| 3 | Generate $\mathcal{X}^{*}$ |

simple possibilities: Algorithms 3.1 or 3.2
$4 \quad$ Generate $\mathcal{R}^{*}$
\% Financial return in period $k$,
simple possibility: Algorithm 2.4
$5 \quad \mathcal{V}_{k}^{*} \leftarrow\left(1+\mathcal{R}^{*}\right) \mathcal{V}_{k-1}^{*}+\left(\Pi_{k}-\mathcal{O}_{k}\right)-\mathcal{X}^{*}$
$6 \quad$ If $\mathcal{V}_{k}<\underline{\mathcal{V}}^{*}$ then $\underline{\mathcal{V}}^{*} \leftarrow \mathcal{V}_{k} \quad$ \% Updating the minimum
7 Return $\mathcal{V}_{0}^{*}, \ldots, \mathcal{V}_{K}^{*} \quad$ and $\underline{\mathcal{V}}^{*}$
The basic logic is a loop (over time $k$ ) placed around procedures generating liabilities (Line 3) and financial return (Line 4). Both may be complicated schemes with many sub-components, and liabiltities may be both life and non-life. Here only very simple versions using earlier algorithms are considered, and premium income $\Pi_{k}$ and overhead $\mathcal{O}_{k}$ are fixed, therefore not ${ }^{*}$-marked (for stochastic versions, see Chapter 11). It is implicit in Algorithm 3.6 that liabilities and financial return are unrelated and generated independently of each other. Does that appear obvious and unproblematic? Actually there are many situations (especially in life insurance) where economic factors influence both and create links between them. How such issues are dealt with is discussed in Chapter 15.

The algorithm also returns a minimum value $\underline{\mathcal{V}}^{*}$ over $K$ periods. It has been built into the recursion by updating the preceding minimum if the current asset $\mathcal{V}_{k}^{*}$ is smaller (Line 6). With $m$ replications $\underline{\mathcal{V}}_{1}^{*}, \ldots, \underline{\mathcal{V}}_{m}^{*}$ the ruin probability is approximated by

$$
p^{\mathrm{ru*}}\left(v_{0}\right)=\frac{1}{m}\left(I_{1}^{*}+\ldots+I_{m}^{*}\right) \quad \text { where } \quad \begin{align*}
I_{i}^{*} & =0 & & \text { if } \underline{\mathcal{V}}_{i}^{*}>0  \tag{1.20}\\
& =1 & & \text { otherwise },
\end{align*}
$$

which is simply a count how many times the net assets at some point has become negative. We would like to solve the equation

$$
p^{\mathrm{ru*}}\left(v_{0 \epsilon}^{*}\right)=\epsilon
$$

so that $v_{0 \epsilon}^{*}$ can be used as an approximation to the exact reserve $v_{0 \epsilon}$ in (1.19), but there is in general no simple way to do this. The ususal method is trial and error, see below.

## Underwriter risk

Underwriting is about the insurance part of the business with the financial side ignored. Many actuarial evaluations are of this type. In Algorithm $3.6 \mathrm{~s} \mathcal{R}^{*}=0$ is inserted on Line 5. Unlike in the general case there is now a smart way to determine approximate reserves $v_{0 \epsilon}^{*}$ from the simulations. Start at $v_{0}=0$ with no initial capital. Now the account will often go into minus (economically this means that money is borrowed for somewhere), but we may still run it and generate $\underline{\mathcal{V}}_{1}^{*}, \ldots, \underline{\mathcal{V}}_{m}^{*}$ as $m$ realisations of the minimum. Rank them in ascending order as $\underline{\mathcal{V}}_{(1)}^{*} \leq \ldots \leq \underline{\mathcal{V}}_{(m)}^{*}$. An approximation to the reserve is then

$$
\begin{equation*}
v_{0 \epsilon}^{*}=-\underline{\mathcal{V}}_{(\epsilon m)}^{*} . \quad \text { where } \quad v_{0 \epsilon}^{*} \rightarrow v_{0 \epsilon} \text { as } m \rightarrow \infty ; \tag{1.21}
\end{equation*}
$$

see Section 3.8 where the result is proved.
As an example consider the large claims portfolio of Section 3.3. There were on average ten claims per year of the heavy-tailed Pareto type with limited responsibility (same for all portfolios). Simulated scenarios (100 replications) have been plotted jointly in Figure 3.4. All were started


Figure 3.4 Underwriter results for the portfolio of Section 3.3. Left: One hundred simulated scenarios. Right: Ruin probabilities (5 years) against initial capital from $m=10000$ simulations
from $v_{0}=15$ million (the $99 \%$ annual reserve for this portfolio, see Section 3.3) The net premium $\Pi_{k}-\mathcal{O}_{k}$ was fixed at 6.0 exceeding the pure premium (5.4) by about $10 \%$, which accounts for a slight average drift upwards, barely discernable and over-shaddowed by the enormous uncertainty. Earnings are sometimes huge, (up to $100 \%$ and more over ten years), but losses may be severe too (despite, coverage being limited). We have now learned about these matters in advance and may taylor our business strategy to it.

Evaluations of ruin probabilities over five years are shown in Figure 3.4 right under variation of the initial capital $v_{0}$. Note the annual $99 \%$ reserve of 15 million which corresponds to no more than $92-93 \%$ in the five-year perspective. When looking so far ahead, tt must be doubled to reach $99 \%$. There are two versions in Figure 3.4 right. The smooth, solid line is based on the same sequence of random numbers for each $v_{0}$. This approach known as common random numbers, leads to smooth pictures, well suited for presentation. The alternative dotted line used different random sequences for each $v_{0}$ plotted. That leads to annoying bumps due to randomness and is an inferior strategy for other reasons too; see Chapter 4.

## Financial income added

How much are underwriter results changed when financial earning is included? A first example is given in Figure 3.5 left where fixed annual return $\mathcal{R}=5 \%$ of capital has been added the simulations in Figure 3.4 left. There is now a noticeable lift upwards, yet the dominant force is still insurance uncertainty. If the original capital is placed at $5 \%$ annually in a bank, it will after ten years has grown to $15 \times 1.05^{10} \doteq 24.4$, right in the middle of the heap. In practice there is not only financial income, but also financial risk. With equity investments portfolio returns $\mathcal{R}^{*}$ can be simulated through the commands on Lines 1-5 in Algorithm 3.5 and inserted on Line 4 in Algorithm 3.6.

As an example, consider a financial portfolio with $J=4$ risky assets (equally weighted) and a


Figure 3.5 Left: Simulated portfolio returns (100 replications) with $5 \%$ fixed annual financial return added those in Figure 3.4 left. Right: Ruin probabilities (over five years) against initial reserve under the conditions described in the text.
risk-less bank account. Portfolio return is then

$$
\mathcal{R}_{k}=w_{0} r+\sum_{j=1}^{J} w R_{j k}, \quad \text { where } \quad w_{0}+J w=1,
$$

where weights $w_{0}$ and $w$ are kept constant all times (see Section 1.4 for comments on how that is done in practice). Additional conditions were a constant risk-free rate $r$ and equity returns $R_{1 k}, \ldots, R_{J k}$ that followed an log-normal model with common (annual) volatility $\sigma=15.97 \%$ and common correlation $\rho=0.5$.; see Section 2.3. Investment strategy and yield were varied as follows:

| Model scenario | $r$ | $w_{0}$ | $w$ | $\xi$ | Expected portfolio return |
| :--- | :---: | :---: | :---: | :---: | :---: |
| I (no risk) | $5 \%$ | 1 | 0 | $5 \%$ | $5 \%$ |
| II (low yield) | $5 \%$ | 0.4 | 0.15 | 0.0360 | $5 \%$ |
| III (high yield) | $5 \%$ | 0.4 | 0.15 | 0.1006 | $12 \%$. |

Ruin probabilities under these scenarios are plotted in in Figure 3.5 right. They are all much lower than those in Figure 3.4 where financial income wasn't taken into account. Note how the low-yield, risky scenario II raises the curve compared to the risk-less scenario I. Lowest risk of ruin is scenario III where the high expected yield pushes the assessments down despite the financial risk carried. There now no simple criteria like (1.21) to compute the reserve, but it is possible to read the required percentiles off from the plots.

### 1.7 Mathematical arguments

## Section 3.5

The Black-Scholes formula Premium for the put options in terms of single assets is

$$
\pi\left(v_{0}\right)=E_{Q}\left\{\max \left(r_{g}-R, 0\right)\right\} v_{0} \quad \text { where } \quad R=\exp \left(\xi_{q}+\sigma \varepsilon\right)-1,
$$

and where $\varepsilon \sim N(0,1)$. There is a positive pay-off if

$$
R<r_{g} \quad \text { or equivalently if } \quad \varepsilon \leq a=\frac{\log \left(1+r^{g}\right)-\xi_{q}}{\sigma}
$$

and the option premium becomes

$$
\pi\left(v_{0}\right)=e^{-r} v_{0} \int_{-\infty}^{a}\left(1+r_{g}-e^{\xi_{q}+\sigma x}\right) \varphi(x) d x \quad \text { where } \quad \varphi(x)=(2 \pi)^{-1 / 2} \exp \left(-x^{2} / 2\right) .
$$

Splitting the integrand yields

$$
\pi\left(v_{0}\right)=e^{-r} v_{0}\left\{\left(1+r_{g}\right) \Phi(a)-e^{\xi_{q}} \int_{-\infty}^{a} e^{\sigma x} \varphi(x) d x\right\}
$$

where the integral on the right equals

$$
\int_{-\infty}^{a} e^{\sigma x}(2 \pi)^{-1 / 2} e^{-x^{2} / 2} d x=e^{\sigma^{2} / 2} \int_{-\infty}^{a}(2 \pi)^{-1 / 2} e^{-(x-\sigma)^{2} / 2}=e^{\sigma^{2} / 2} \Phi(a-\sigma)
$$

so that

$$
\pi\left(v_{0}\right)=e^{-r} v_{0}\left\{\left(1+r_{g}\right) \Phi(a)-e^{\xi_{q}+\sigma^{2} / 2} \Phi(a-\sigma)\right\} .
$$

Inserting $\xi_{q}=r-\sigma^{2} / 2$ from the $\mathrm{Q}-$ model on the right in (1.13) yields (1.14).

## Section 3.6

Solvency without financial earning. We shall prove (1.21). Let $\underline{\mathcal{V}}\left(v_{0}\right)$ signify that the recursion (??) starts at $v_{0}$. Then

$$
\underline{\mathcal{V}}\left(v_{0}\right)=\underline{\mathcal{V}}(0)+v_{0} ;
$$

i.e. the effect of adding initial capital that does not earn interest, is to lift all simulations a fixed amount $v_{0}$. Note that $\left.\underline{\mathcal{V}}_{(\epsilon m)}^{*}\right)$ is approximately the $\epsilon$-percentile of $\underline{\mathcal{V}}(0)$. Hence

$$
\epsilon \doteq \operatorname{Pr}\left(\underline{\mathcal{V}}(0) \leq \underline{\mathcal{V}}_{(\epsilon m)}^{*}\right)=\operatorname{Pr}\left(\underline{\mathcal{V}}\left(v_{0}\right)-v_{0} \leq \underline{\mathcal{V}}_{(\epsilon m)}^{*}\right)
$$

and

$$
\epsilon \doteq \operatorname{Pr}\left(\underline{\mathcal{V}}\left(v_{0}\right) \leq 0\right) \quad \text { if } \quad v_{0}=-\underline{\mathcal{V}}_{(\epsilon m)}^{*},
$$

as was to be proved.

### 1.8 Further reading

### 1.9 Exercises

## Section 3.2

Exercise 3.2.1 Let $B$ be a Bernoulli variable, i.e.

$$
\operatorname{Pr}(B=0)=1-p \quad \text { and } \quad \operatorname{Pr}(B=1)=p,
$$

and define $X=s B$ where $s$ is fixed. This model covers both term insurance (a one-time payment in case of death) and pension insurance (payment if the policy holder is alive). Here $X$ may be an obligation for the coming time period. a) Explain the model. b) Show that

$$
E(X)=p s \quad \text { and } \quad \operatorname{var}(X)=p(1-p) s^{2} \quad \text { so that } \quad \frac{\operatorname{sd}(X)}{E(X)}=\sqrt{\frac{1}{p}-1} .
$$

c) When is randomness connected to survival/death most important, in term insurance or pension insurance? Insert suitable values for $p$.

Exercise 3.2.2 Let $X$ be the total claim from a policy holder, as defined in (1.1). Suppose the claim frquency is Poisson distributed. Then (proof in Exercise 6.3.1)

$$
\begin{aligned}
& \pi=E(X)=\mu T \xi_{z} \quad \text { and } \quad \operatorname{var}(X)=\mu T\left(\sigma_{z}^{2}+\xi_{z}^{2}\right) \\
& \text { pure premium }
\end{aligned}
$$

where $\xi_{z}=E(Z)$ and $\sigma_{z}=\operatorname{sd}(Z)$. a) Use these formulas to verify that

$$
\frac{\operatorname{sd}(X)}{E(X)}=\frac{1}{\sqrt{\pi}}\left(\frac{\sigma_{z}^{2}}{\xi_{z}}+\frac{\pi}{\mu T}\right)
$$

b) Deduce from this expression that the insurance of rare events with (possibly) very large claims contain much higher relative uncertainty than when claims are more frequent and smaller [Hint: Both terms on the right contribute to the conclusion, more in the next exercise].

Exercise 3.2.3 Suppose the claim size of the preceding exercise is $\log$-normal. Then $Z=\beta \exp (\tau \varepsilon)$, where $\beta, \tau>0$. We shall need for formulae for $\xi_{z}$ and $\sigma_{z}$. Those are given in the introduction to the Section 3.3 exercises below (and also in Section 2.3). Consider two sets of parameters $\left(\mu_{1}, \tau_{1}\right)$ and $\left(\mu_{2}, \tau_{2}\right)$ for which

$$
\mu_{2}=\mu_{1} / 5 \quad \text { and } \quad \tau_{2}=\sqrt{\log (25)+\tau_{1}^{2}}
$$

a) Verify that the pure premium $E(X)$ is the same in both cases. b) Show that the ratio $\operatorname{sd}(X) / E(X)$ is $5 \sqrt{5} \doteq 11$ times larger under $\left(\mu_{2}, \tau_{2}\right)$. c) What does this tell you about risk in different branches of property insurance?

Exercise 3.2.4 Proportional re-insurance means that the claim is split in two fixed fractions between cedent and re-insurer so that $H(z)=\gamma z$ is the re-insurer obligation. Here $\gamma$ is a fixed by the contract $(0<\gamma<1)$. a) Show that the re-insurer responsibility is $X=\gamma\left(Z_{1}+\ldots+Z_{N}\right)$ where $N$ is the number of claims b) Derive the pure premium of the re-insurance when $Z=\beta \exp (\tau \varepsilon)$ as in the preceding exercise.

Exercise 3.2.5 It is quite common that a re-insurer parts with some of his risk to a second re-insurer. The situation is then:

$$
\begin{array}{cccc}
Z \\
\text { cedent }
\end{array} \quad \longrightarrow \quad \begin{gathered}
Z_{1}=H_{1}(Z) \\
\text { first reinsurer }
\end{gathered} \quad \longrightarrow \quad \begin{gathered}
Z_{2}=H_{2}\left(Z_{1}\right) \\
\text { second re-insurer }
\end{gathered}
$$

Suppose the first re-insurance $H_{1}(z)$ is the $a \times b$ contract (1.4) and the second the proportional one $H_{2}\left(z_{1}\right)$ in the preceding exercise. Express the risk $Z_{2}$ carried by the second re-insurer in terms of $Z$.

## Section 3.3

All exercises in this section assumes the log-normal as claim distribution; i.e.

$$
Z=\beta \exp (\tau \varepsilon) \quad \text { where } \quad \varepsilon \sim N(0,1)
$$

and where $\beta$ and $\tau$ are positive parameters. From (??) and (??) in Section 6.3

$$
\xi_{z}=E(Z)=\beta \exp \left(\tau^{2} / 2\right) \quad \text { and } \quad \sigma_{z}=\operatorname{sd}(Z)=\xi_{z} \sqrt{\exp \left(\tau^{2}\right)-1}
$$

Exercise 3.3.1 a) Implement Algorithm 3.3. when $Z$ is lognormal. b) Check the program by taking $a=0$ and $b=$ large value. If you simulate 10000 times and compute mean and standard deviation they should match the theoretical ones given above. Carry out this test when $\beta=1$ and $\tau=1$ and use these values for the rest of the exercise. c) Suppose $\mu=5 \%$ annually and that $a=0.5$. Determine (by simulation) the pure
premium for a re-insurance of one policy when $b=2,3$ and 5 . d) How many simulations are necessary to prevent Monte Carlo error to be less than $0.1 \%$ ?

Exercise 3.3.2 Do you believe it simpler to compute the pure premium of the preceding exercise through mathematics? Formulas can be worked out for which you only need the normal integral. But consider the case where there is a second re-insurer taking a part of the risk of the first, as depicted in Exercise 3.2.5. a) Justify the following command sequence for the claim against the second re-insurer:

$$
\text { Generate } Z^{*}, \quad Z_{1}^{*} \leftarrow H_{1}\left(Z^{*}\right), \quad Z_{2}^{*} \leftarrow H_{2}\left(Z_{1}^{*}\right)
$$

b) How do you proceed when both re-insurance contracts are of the $a \times b$ type detailed in (1.4) [Answer: You use Algorithm 3.3 twice.]. c) Determine the pure premium for the second re-insurance when

$$
\begin{array}{llc}
\mu=5 \%, \beta=1, \tau=1, & a_{1}=0.5, b_{1}=3 & a_{2}=2, b_{2}=3 \\
\text { annual } & \text { first re-insurance } & \text { second re-insurance }
\end{array}
$$

d) Suppose the second contract is a maverick one where $H_{2}(z)=z /(1+z)$. Determine the pure premium of the re-insurance now.

Exercise 3.3.3 a) Implement Algorithm 3.1 for the total claim $\mathcal{X}$ against the company (i.e. the cedent). b) Explain how the program can be tested against the formulas in Exercise 3.2.2. [Hint: You use the output $\mathcal{X}_{1}^{*}, \ldots, \mathcal{X}_{m}^{*}$ from $m$ runs and compute $\bar{X}^{*}$ and $s^{*}$.]. c) Carry out the test when

$$
\begin{array}{lc}
\mu=5 \%, \beta=1, \tau=1, & J=1000 \\
\text { annual }
\end{array}
$$

d) If the test works well, run so many simulations that a plot of the density function of $\mathcal{X}$ can be made. e) Determine the $1 \%$ upper percentile (Value-at-Risk) for the portfolio. Use $m=10000$ and repeat five times so that you get a feeling for the simulation variability.

Exercise 3.3.4 a) Repeat the density plot in d) of the preceding exercise when $J \mu=1000$ (instead of 50 ). b) Compare with the normal distribution, for example through a Q-Q plot (see e.g. Exercise 2.2.3). Comments? c) Repeat d) of Exercise 3.3.3 one more time, now use $J \mu=50$, but change to $\tau=0.5$. Closer to the normal than when $\tau=1$ ?

Exercise 3.3.5 Suppose the portfolio is the same as in Exercise 3.3.3, but that now the cedent is protected by a re-insurance treaty of the $a \times b$ type that applies to single events. a) Compute the $1 \%$ percentiles of the cedent net responsibility when $a=0.5$ and $b=2,3,5$ b) The same exercise for the re-insurer.

Exercise 3.3.6 Suppose a cedent carries responsibility for the portfolio in Exercise 3.3.3c). and has protected risk through an $a \times b$ re-insurance treaty that applies to the total claim $\mathcal{X}$. Compute the re-insurance pure premium when $a=40$ and $b=60,80$ and 100 .

## Section 3.4

Exercise 3.4.1 Consider a portfolio of term insurance where the sums insured are $s_{1}, \ldots, s_{J}$ and where each policy holder has the the same probability $p$ of dying during the coming year. a) Calculate the sd-to-mean ratio (1.9) when $p=1 \%$ and the standard deviation $s$ of the sums insured equal half their mean $\bar{\zeta}$. b) How large must portfolio size $J$ for the ratio to be below $1 \%$ ? Compare with pension insurance treated in the text.

Exercise 3.4.2 Consider $J_{a}$ individuals of age $a$ years entering a pension or life insurance portfolio. Such a group is sometimes called a cohort. The diagram shows how it evolves up to some final, high age $b$, in practice many decades after.


Here, $p_{l}={ }_{1} p_{l}$ is the survival probability, and $J_{l}$ is the number individuals still alive at age $l$. a) Argue that

$$
E\left(J_{a+1}\right)=p_{a} J_{a}, \quad E\left(J_{a+2}\right)=\left(p_{a+1} p_{a}\right) \times J_{a}
$$

b) and in general

$$
E\left(J_{l}\right)=\left(p_{l-1} \cdots p_{a}\right) \times J_{a}, \quad \text { or } \quad E\left(J_{l}\right)=\left(\prod_{k=a}^{l-1} p_{k}\right) \times J_{a}
$$

[Hint: For example, interprete $J_{l}$ as a binomial random variable.]
Exercise 3.4.3 The purpose of this execise is to define a portfolio to run experiments in life and pension insurance on. One way is to imagine that during a long period of time $J_{a}$ individuals at age $a$ enter the portfolio each year. Suppose they stay until they die, and that there is no other recrutement. When we take responsibility for the portfolio, there will be a mixture of all age groups. a) Use the preceding exercise to argue the number of persons of age $l$ might be approximately

$$
J_{l}=\left(p_{l-1} \cdots p_{a}\right) \times J_{a} \quad l=a+1, a+2, \ldots
$$

b) Often we want to work with a given portfolio size $J$. Explain why we achive this by determining $J_{a}$ from the equation

$$
J_{a}\left\{1+p_{a}+\left(p_{a+1} p_{a}\right)+\ldots+\left(p_{b-1} p_{b-2} \cdots p_{a}\right)\right\}=J
$$

c) Verify that the following algorithm lays out the portfolio:

| Algorithm 3.9 Creating a life insurance portfolio |  |
| :---: | :---: |
| 0 Input: $a, b$ and $p_{a}, \ldots, p_{b}$ | $\% p_{l}$ is a survival probability |
| $1 q_{0} \leftarrow 1, \quad s \leftarrow 0$ |  |
| 2 For $l=a+1, \ldots, b$ do |  |
| $3 \quad q_{l} \leftarrow p_{l-1} q_{l-1}$ | $\% q_{l}$ is also denoted ${ }_{l} p_{a}$ |
| $4 \quad s \leftarrow s+q_{k}$ |  |
|  | \% Loop terminated |
| 5 For $l=a, \ldots, b$ do |  |
| $6 \quad J_{l} \leftarrow q_{l}(J / s)$ |  |
| 7 Return $J_{a}, \ldots, J_{b}$ |  |

The output are not integers. A simple way to deal with that is to round off to the nearest one. The portfolio is to be used for experimentation. Details in its inception do not matter.

Exercise 3.4.4 a) Lay out a portfolio of 1000 policies using the algorithm of the preceding exercise. Use the survival probabilities in Section 3.4 with $a=30$ and $b=90$ years. b) Implement Algorithm 3.2 with policy information drawn from this portfolio. c) Run the algorithm under the experimental conditons in Section 3.4. and investigate the variation in output.

Exercise 3.4.5 Consider a simplified pension scheme where all members have the same contract, each receiving a net payment $\zeta_{l}$ (if he is alive) during the period at age $l$. It is useful to count $\zeta_{l}$ negative if there is a contribution (premium) from the member to the scheme. In practice $\zeta_{l}$ shifts from negative to positive when retirement age is reached. Suppose there are to-day $J_{l}$ members of age $l$. Future recrutement into the scheme is not taken into account, and members only leaves when they die. a) Show that the expected payment $k$ years from now is

$$
E\left(\mathcal{X}_{k}\right)=\sum_{l=a}^{b} J_{l k} p_{l} \zeta_{l+k}
$$

b) Computations can be organized as follows:

```
Algorithm 3.10 Expected net life insurance payment in \(k\) years
0 Input: \(k, J_{l}, p_{l}\), and \(\zeta_{l}\)
\(1 e_{k} \leftarrow 0\) and \(\quad q \leftarrow 1 \quad \%\) Here \(e_{k}=E\left(\mathcal{X}_{k}\right)\).
2 For \(l=a, \ldots, b\) do
\(3 \quad q \leftarrow q p_{l} \quad\) \%Here \(q\) is also denoted \({ }_{l} p_{a}\).
\(4 \quad e_{k} \leftarrow e_{k}+J_{l} q \zeta_{l+k} \quad\) \%Adding the contributions to \(e_{k}\).
5 Return \(e_{k}=E\left(\mathcal{X}_{k}\right)\).
```

c) Justify the algorithm. It will be used with and without financial risk.

Exercise 3.4.6. Let $\mathrm{PV}_{k}$ be the present value of all payments into and out of the scheme up to (and including) period $k$. a) Show that its expectation can be computed according to the recursion

$$
E\left(\mathrm{PV}_{k}\right)=E\left(\mathrm{PV}_{k-1}\right)+\frac{E\left(\mathcal{X}_{K}\right)}{(1+r)^{k}}, \quad k=1,2, \ldots
$$

starting at $\left.E\left(\mathrm{PV}_{0}\right)=0 . \mathbf{b}\right)$ How is Algorithm 3.10 put to use to compute the present value of all payments?
Exercise 3.4.7. This is a follow-up of Exercise 3.4.5. A common payment function is

$$
\begin{aligned}
& \zeta_{l}=-\pi \quad \text { if } \quad a \leq l<c \quad(\pi \text { is premium per period }) \\
& =s \quad \text { if } l \geq c \quad(s \text { is pension per period) }
\end{aligned}
$$

where $c$ is the retirement age. a) Explain how it is incorporated in Algorithm 3.10 of Exercise 3.4.5. b) Apply it with the portfolio laid out in Exercise 3.4.4 and the survival probabilities used there. The insurance contracts are defined by

$$
\pi=0.1365, \quad \zeta=1, \quad c=65
$$

Plot the output as a function of $k$ up to $k=90$. c). Compute and plot the expected present value $E\left(\mathrm{PV}_{k}\right)$ when $r=4 \%$. d) Redo c) for a portfolio of 10000 individuals, all of age 30. Follow the portfolio 70 years ahead. Any comments?

Exercise 3.4.8 Suppose the situation is the same as in Exercise 3.4.5, but that we now are dealing with term insurance with a one-time payment $\zeta$ at the end of the period the policy holder dies. a) Modify Algorithm 3.10 so that it delas with this situation. b) Run it under the circumstances described in Exercise 3.4.7.

## Section 3.5

Exercise 3.5.1 What is the difference between a risk-neutral and an ordinary model?

Exercise 3.5.2 Suppose $r=4 \%$ and $r_{g}=7 \%$ in the Black-Scholes formula (1.14). Use it to compute the put option premium (in per cent) for a single-asset option when $\sigma=5 \%, 15 \%, 25 \% 35 \%$. Comment on the variation in price.

Exercise 3.5.3 Suppose the time to maturity of a Black-Scholes put option is $T$. Since we are dealing with continously compounded rates, we may let $r T$ be the risk-free and $r_{g} T$ the guranteed rate of interest over a period of length $T$. a) Explain that the volatility up to $T$ is $\sigma \sqrt{T}$. b) Rewrite the Black-Scholes formula (1.14) so that it covers a general time to expiry $T$. .

Exercise 3.5.4 Consider a single-asset equity option where $r=4 \%$ and $r_{g}=6 \%$ and $\sigma=25 \%$, all quoted as annual values. a) Compute the option premium in percent when $T=1$ (a year), $T=1 / 12$ (a month) and $(T=1 / 52)$ a week. b) Any problem with the model as $T$ becomes small? More on that in

## Section 5.5.

Exercise 3.5.5 Suppose $K$ is invested in equities according to a cautious strategy where a put option is purchased, guaranteeing minimum return $r_{g}$ on the remaining capital $v_{0}$ after the premium $\pi\left(v_{0}\right)$ has been subtracted. a) Explain why $v_{0}$ is determined by the two equations

$$
v_{0}+\pi\left(v_{0}\right)=K \quad \text { and } \quad \pi\left(v_{0}\right)=\pi(1) v_{0}
$$

see (1.14). b) Let $K_{1}$ be the capital at the end of period one and $R_{1}=\left(K_{1} / K\right)-1$ the return under the strategy adopted. Show that if the standard log-normal model is assumed, then

$$
K_{1}=\max \left(e^{\xi+\sigma \varepsilon}-1, r_{g}\right) \times \frac{K}{1+\pi(1)} \quad \text { so that } \quad R_{1}=\frac{\max \left(e^{\xi+\sigma \varepsilon}-1, r_{g}\right)}{1+\pi(1)}-1
$$

c) Write down a simple algorithm that simulates the return under this strategy.

Exercise 3.5.6 We shall in this exercise experiment with the program of the preceding exercise, assuming that $r=4 \%, r_{g}=6 \%$ and $\sigma=25 \%$. The drift parameter $\xi$ will be varied. All options run over an entire year. a) Use the formulas for mean and standard deviation of log-normal variables to deduce that as $r_{g} \rightarrow-\infty$

$$
E\left(R_{1}\right)=\frac{e^{\xi+\sigma^{2} / 2}}{1+\pi(1)}-1 \quad \text { and } \quad \operatorname{sd}\left(R_{1}\right)=\frac{e^{\xi+\sigma^{2} / 2}}{1+\pi(1)} \sqrt{e^{\sigma^{2}}-1}
$$

b) Check that the program of c) of Exercise 3.7 .5 is correct by running it 10000 times with some small value of $r_{g}$, say $r_{g}=-100 \%$. Compute the mean and standard deviation of the simulations and verify that they match the theoretical values. c) Sample the returns 10000 times when $\xi=5 \%, 10 \%$ and $15 \%$. Plot estimated density functions and compute means, lower and upper $5 \%$ percentiles.

Exercise 3.5.7 This is a continuation of the previous exercise. Suppose no protection is bought at all so that the entire capital is used to buy equity. a) Derive mean return and lower and upper $5 \%$ percentiles under this strategy. a) Compare with what we got under the first strategy. Comments?

Exercise 3.5.8 Let $X^{P}$ and $X^{C}$ be the pay-off functions in (1.11) and (1.12) for put and call options, and suppose they are based on the same guranteed return $r_{g}$. a) Show that

$$
X^{C}-X^{P}=\left(R-r_{g}\right) v_{0}
$$

b) Use this to deduce that their option premia, now written $\pi^{P}\left(v_{0}\right)$ and $\pi^{C}\left(v_{0}\right)$, are linked through

$$
\pi^{C}\left(v_{0}\right)-\pi^{P}\left(v_{0}\right)=e^{-r}\left(E_{Q}(R)-r^{g}\right) v_{0}
$$

which implies that

$$
\pi^{C}\left(v_{0}\right)=\pi^{P}\left(v_{0}\right)+\left\{1-e^{-r}\left(1+r_{g}\right)\right\} v_{0}
$$

This is known as a parity relation. c) use the Black-Scholes put option formula (1.14) to prove that

$$
\pi^{C}\left(v_{0}\right)=\pi^{C}(1) v_{0} \quad \text { where } \quad \pi^{C}(1)=\Phi(-a+\sigma)-\left(1+r_{g}\right) e^{-r} \Phi(-a)
$$

Here $a$ is defined in (1.14). [Hint: Use that $\Phi(x)=1-\Phi(-x)$ for the normal integral $\Phi(x)$.]
Exercise 3.5.9 Let $X^{P}\left(r_{g}\right)$ and $X^{C}\left(r_{g}\right)$ be the pay-off functions for put and calls, the guranteed return now being visible in the mathematica notation. a) Show that the pay-off function (??) for cliquet options can be written

$$
X=X^{P}\left(r_{g}\right)-X^{C}\left(r_{c}\right)
$$

and $\mathbf{b}$ ) so that the option premium for the cliquet becomes

$$
\pi=\pi^{P}\left(r_{g}\right)-\pi^{C}\left(r_{c}\right)
$$

c) Compute the cliquet option premium when $r=4 \%, r_{g}=6 \%, \sigma=25 \%$ and $r_{c}=9 \%, 12 \%, 15 \%$ and $20 \%$. Comment?

## Section 3.6

All exercises for this section make use of Algorithm 3.5. We shall be dealing with a property insurance portfolio for which there in period $k$ are $J_{k}$ policies. Claim frequency per policy and period is $\mu$ and expected claim size $E(Z)=1$ per incident. The pure premium is then $\mu$ and portfolio premium income in period $k$

$$
\Pi_{k}=J_{k}(1+\gamma) \mu
$$

where $\gamma$ is the loading; see Section 1.3. Claim severities are of the form

$$
\left.Z=\exp \left(-\tau^{2} / 2\right)+\tau \varepsilon\right)
$$

which makes $E(Z)=1$ and $\operatorname{var}(Z)=\exp \left(\tau^{2}\right)-1$. We shall consider the value $\mathcal{V}_{k}$ of the account in period $k$, which propagates according to

$$
\mathcal{V}_{k}=\mathcal{V}_{k-1}+\Pi_{k}-\mathcal{O}_{k}-\mathcal{X}_{k}, \quad k=1,2, \ldots \quad \mathcal{V}_{0}=v_{0}
$$

see (??). Until Exercise 3.5.6 overrhead costs will be ignored (i.e $\mathcal{O}_{k}=0$ ), and portfolio size $J_{k}=J$ will be constant.

Exercise 3.6.1 a) Use formulas in the Introduction to Exercises for Section 3.3 to show that

$$
E\left(\mathcal{X}_{k}\right)=J \mu \quad \text { and } \quad \operatorname{var}\left(\mathcal{X}_{k}\right)=J \mu \exp \left(\tau^{2}\right)
$$

b) Suppose $\mathcal{V}_{0}=v_{0}$. Verify that

$$
E\left(\mathcal{V}_{k}\right)=v_{0}+k \gamma J \mu \quad \text { and } \quad \operatorname{var}\left(\mathcal{V}_{k}\right)=k J \mu \exp \left(\tau^{2}\right)
$$

Exercise 3.6.2 a) Implement Algorithm 3.5 under the assumptions stated above. b) Check the program against the formulas in Exercise 3.5 .1 by running the program it 10000 times up to $K=5$ when

$$
v_{0}=10 \quad J \mu=50, \quad \tau=0.5, \quad \gamma=10 \%
$$

Exercise 3.6.3 a) Run the program 50 times up to $K=20$ years under the assumptions in Exercise 3.5.2 and plot these 50 scenarios against time, as in Figure 3.3 left. b) Repeat the simulations when $\tau=1$. Any comments? c) Run the program 1000 times and plot the estimated density functions of $\mathcal{X}_{5}$ and $\mathcal{X}_{20}$ both when $\tau=0.5$ and when $\tau=1$. Comments now. d) Determine the $1 \%$ Value-at-Risk for all cases in c) (now use 10000 simulations).

Exercise 3.6.4 Determine the probability of ruin after 5,10 and 20 years both when $\tau=0.5$ and $\tau=1$ when $v_{0}=?$ ? is reserved initially.

Exercise 3.6.5 Determine the solvency requirement over 5,10 and 20 years under the same conditions as in the preceding exercise [Hint: use (1.21)].

Exercise 3.6.6 In the present (and the next) exercise future portfolio size $J_{k}$ and overhead cost $\mathcal{O}_{k}$ will be allowed to vary with $k$. Assume that

$$
J_{k+1}=\left(1+\delta_{k}\right) J_{k}, \quad k=1,2, \ldots \quad \text { where } \quad \delta_{k}=\delta_{1} \exp \{\alpha(k-1)\}
$$

This is model of progressive or regressive growth depending on whether $\alpha$ is positive or negative. a) Plot it when $\alpha=-0.2$ and $J_{1}=100$. Overhead cost are assmued related to the size of the portfolios through

$$
\frac{\mathcal{O}_{k}}{J_{k}}=\nu_{k} c_{1}+\left(1-\nu_{k}\right) c_{\infty}, \quad \text { where } \quad \nu_{k}=\exp \left\{\beta\left(J_{k}-J_{1}\right)\right\}
$$

for $k=1,2, \ldots$ Here $c_{1}$ and $c_{\infty}$ is overhead cost per policy when there are $J_{1}$ and infinitely many policies respectively. The third parameter $\beta$ defines how fast the cost moves. b) Plot both the relative (i.e $\mathcal{O}_{k} / J_{k}$ ) and total cost $\mathcal{O}_{k}$ as a function of $k$ when

$$
c_{1}=50 \%, \quad c_{\infty}=10 \%, \quad \beta=-0.0005 \quad\left(\text { and } \alpha=-0.2 \text { and } J_{1}=100 \text { as before }\right)
$$

Exercise 3.6.7 We shall analyse the capital requirement for a newly formed company which expects to grow using the growth function and cost structure of the previous exercise. a) Implement these functions in Algorithm 3.5. b) Simulate 10 years ahead and plot 20 repeated scenarios with the parameters given in the preceding exercise and in addition

$$
\mu=5 \% \quad \tau=0.5 \text { or } \tau=1, \quad \gamma=10 \%
$$

for claim frequency, size and premium loading. c) What is the initial capital needed to cover all liabiltities 10 years ahead when premium income is incorporated?

The exercises in this section redo some of those for Sections 3.4 and 3.5 with financial earnings added. Financial portfolios will be a mixture of the risk-free rate $r$ and returns on equitites. Portfolio return is then

$$
\mathcal{R}=(1-w) r+w R, \quad \text { where } \quad R=\exp (\xi+\sigma \varepsilon)-1
$$

using the standard log-normal model for equity returns. Here $w$ is the weight placed on equity. The portfolio is rebalanced all the time to keep the weight fixed.

Exercise 3.6.8 Recall from Section 1.4 that the $k$-step return $\mathcal{R}_{0: k}$ evolves accoding to

$$
\mathcal{R}_{0: k}=\left(1+\mathcal{R}_{k}\right) \mathcal{R}_{0: k-1}, \quad k=1,2, \ldots \quad \mathcal{R}_{0: 0}=1
$$

a) Simulate the $k$-step retun over 30 years development when

$$
r=4 \%, \quad \xi=6 \%, \quad \sigma=25 \%, \quad w=0.3
$$

and plot 20 replications jointly. b) Repeat when $w=0.1$.
Exercise 3.6 .9 a) Add financial income to Algorithm 3.5; i.e implement Algorithm 3.6 for property insurance with the investment strategy introduced above. b) Run scenarios with $w=0$ and $w=0.3$ under the conditions in Exercise 3.5.2. Plot joint scenarios and discuss the effect of including financial earnings.

Exercise 3.6.10 a) Use the the model scenario in Exercise 3.6.2 to compute the probability of ruin over 10 years when

$$
w=0.3 \text { and } v_{0}=10,20,30 \quad \text { and } \quad w=0 \text { and } v_{0}=10,20,30
$$

b) Comments? What is approximately the required initial capital to keep the ruin probability at $5 \%$ ?

Exercise 3.6.11 Combine the financial asset model of Exercise 3.6.1 with the liability model of Exercise 3.4.5. This means that the portfolio account evolves according to

$$
\mathcal{V}_{k}=\mathcal{V}_{k-1}+\Pi_{k}-\mathcal{O}_{k}-E\left(\mathcal{X}_{k}\right), \quad k=1,2, \ldots \quad \mathcal{V}_{0}=v_{0}
$$

The difference from property insurance is that only the expected portfolio payment is included, since the uncertainty inthe sequence $\left\{\mathcal{X}_{k}\right\}$ is small compared to asset risk. a) How do you simulate $\mathcal{V}_{k}$ now? b) Run simulations over 30 years when the conditions in Exercise 3.4.7 b) are combined with those in Exercise 3.6.2. Starting at $v_{0}=$ ?. Repeat 20 times and plot.

Exercise 3.6.12 a) Repeat the simulations in Exercise 3.6.4 for $v_{0}=? ?$, ??, ??and??. b) How much initial capital is needed to for the scheme to be solvent with probability $95 \%$ ? and $20 \%$. Comment?


[^0]:    ${ }^{1} \mathrm{~A}$ captive is an insurance company set up by a mother firm to handle its insurance, often for reasons of taxation.

[^1]:    ${ }^{2}$ The largest loss among 100000 simulations turned out to be 300 million!

[^2]:    ${ }^{3}$ Smoothness of the curves was achieved by using common random numbers; see Section 4.3.

