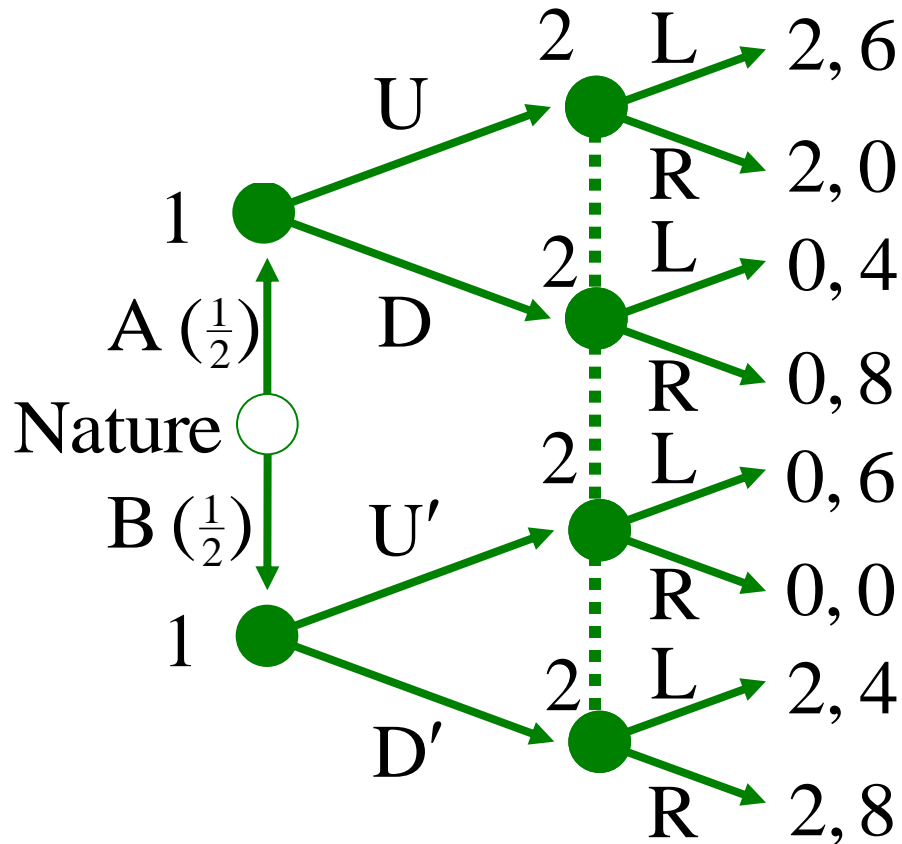

Incomplete information: Bayesian Nash equilibrium – knowing yourself but not your opponent.

Lectures in Game Theory

Fall 2012, Lecture 5

-
- **Incomplete information:** At least one player does not know who his opponents are.
 - An illustrating example
 - Definition of
Bayesian games,
Bayesian normal form,
Bayesian Nash equilibrium
 - **First-price sealed-bid auction** as an example.
 - **Cournot competition** as an example

A Bayesian game



Either

		2	
		L	R
1	U	2, 6	2, 0
	D	0, 4	0, 8

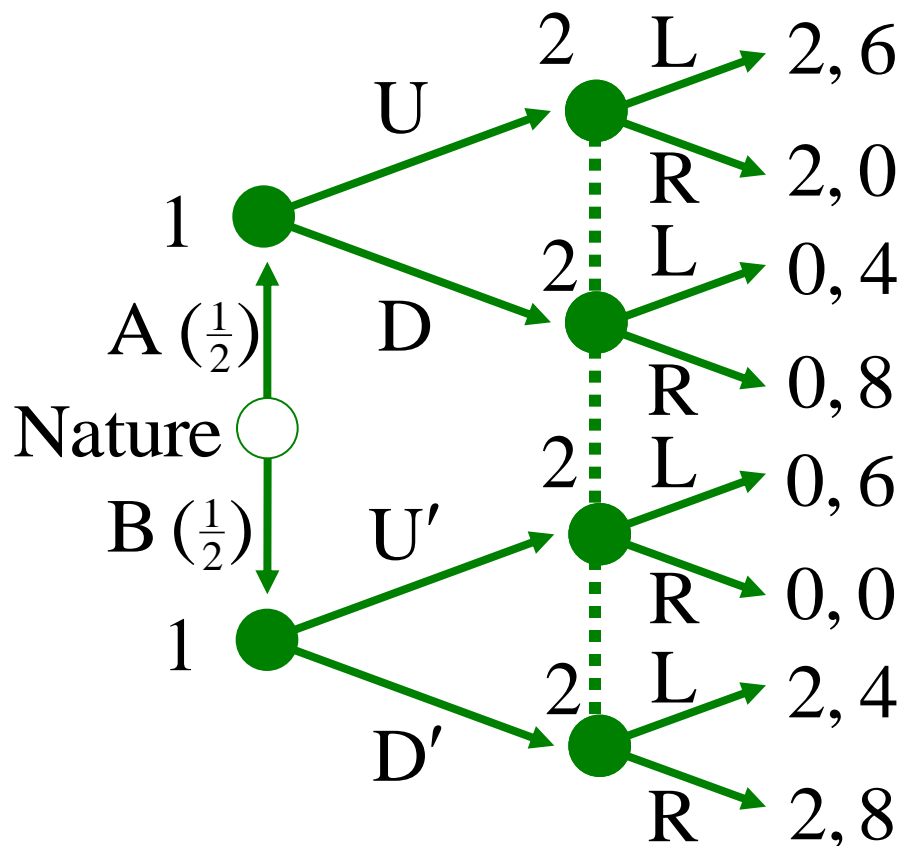
or

		2	
		L	R
1	U'	0, 6	0, 0
	D'	2, 4	2, 8

Note: Payoffs for 2 are same for a given strategy combination, regardless of 1's type.

is played, but only 1 knows which.

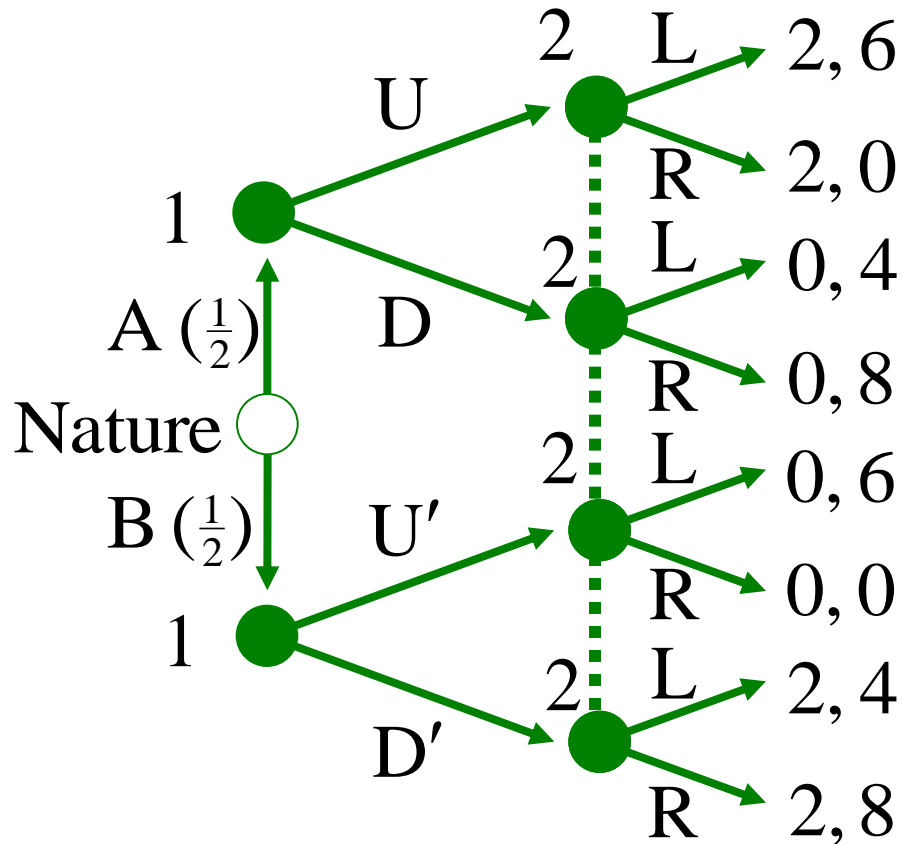
The Bayesian normal form (an *ex ante* perspective)



		2	
		L	R
1	UU'	1, 6	1, 0
	UD'	2, 5	2, 4
	DU'	0, 5	0, 4
	DD'	1, 4	1, 8

Bayesian rationalizability and Bayesian Nash equilibrium

Treating different types as different players (an *ex post* perspective)



		2	
		L	R
1A	1B		
	U'	2, 0, 6	2, 0, 0
U	D'	2, 2, 5	2, 2, 4

		2	
		L	R
1A	1B		
	U'	0, 0, 5	0, 0, 4
D	D'	0, 2, 4	0, 2, 8

Equivalent way to determine **Bayesian Nash equilibrium**



A Bayesian game specifies

- *Players*: $\{1, \dots, i, \dots, n\}$
- For each player, an *action set*: A_i
- For each player, a *type set*: T_i
- A *probability distribution* over type profiles: p
- For each player, a *payoff function*: u_i

Bayesian game: $G = (A_1, \dots, A_n; T_1, \dots, T_n; p; u_1, \dots, u_n)$

Player i 's *type* $t_i \in T_i$ is private information.

Player i 's *payoff* $u_i(a_1, \dots, a_n; t_1, \dots, t_n)$

depends on the action and type profiles.

Strategy **Definition** : In the Bayesian game

$$G = (A_1, \dots, A_n; T_1, \dots, T_n; p; u_1, \dots, u_n)$$

a *strategy* for player i is a function $s_i(\cdot)$ that,

for each type $t_i \in T_i$, specifies a feasible action $s_i(t_i)$.

The Bayesian normal form specifies

- *Players*: $\{1, \dots, i, \dots, n\}$
- For each player, the *strategy set*: S_i
- For each player, the *expected payoff function*

Definition: A *Bayesian Nash equilibrium* of a Bayesian game is a Nash equilibrium of the Bayesian normal form.

Definition: A *Bayesian Nash equilibrium* of a Bayesian game is a Nash equilibrium of the Bayesian normal form.

English: A *Bayesian Nash equilibrium* is strategies for player 1 of type 1, player 1 of type 2,...
and player 2 of type 1, player 2 of type 2,...

....

player n of type 1, type 2,...

such that none of them would regret if they hear of the strategies of the other players of all types.

Note: A player needs to consider the strategies of herself had she been someone else.

Why? The other players do not know who I am.

1st price sealed bid auction w/private values

Bid: $b_i \in A_i = [0, 1000]$, $i = 1, 2$

Valuations: $v_i \in T_i = [0, 1000]$, $i = 1, 2$, are distributed independently and uniformly : For each i , $\Pr(v_j \leq x) = \frac{x}{1000}$.

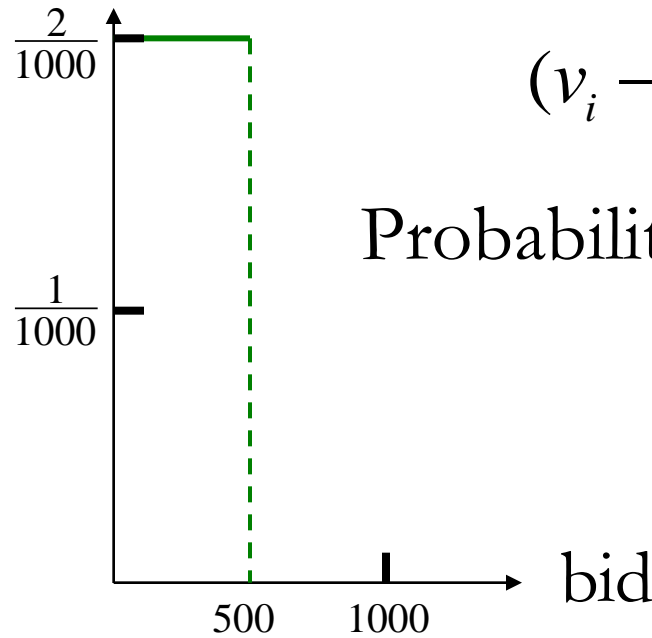
$$u_i(b_i, b_j; v_i) = \begin{cases} v_i - b_i & \text{if } \mathbf{b}_i \text{ is bigger than the other bid.} \\ 0 & \text{otherwise.} \end{cases}$$

One must bid less than true value in order to earn if one wins. This must be traded off against the fact that a lower bid reduces the probability for having a winning bid.

Consider strategies of the following form: $b_i(v_i) = \frac{1}{2} v_i$

A Bayesian Nash equil. in 1st price auction

density



We must show that $b_i(v_i) = \frac{1}{2} v_i$ maximizes

$$(v_i - b_i) \cdot \Pr(\text{Other bids less than } b_i)$$

Probability that other bids less than b_i : $\frac{2}{1000} b_i$

$$\max_{b_i} (v_i - b_i) \cdot \frac{2}{1000} b_i$$

$$\text{FOC yields: } b_i = \frac{1}{2} v_i$$

This shows that it is a Bayesian Nash equil. that both bid half of true value.

- n bidder auction
- Cournot competition