

**Problems for the tenth seminar:
Incomplete information in dynamic games**

ECON3200 Microeconomics and game theory — Fall semester 2012

Solutions to the problems will be presented 21–23 November 2012.

Problem 1 (*Screening and signaling*)

Consider again the strategic situation described in Problem 2 of the set for the ninth seminar, where only player 1 knows which game is being played, while player 2 thinks that the two games are equally likely.

- (a) (Screening) Assume now that player 2 acts before player 1, and that 2's choice can be observed by 1 before he makes his choice. Show that there is a unique subgame perfect Nash equilibrium.
- (b) (Signaling) Assume now that player 1 acts before player 2, and that 1's choice can be observed by 2 before she makes her choice. Show that there is a unique separating perfect Bayesian equilibrium. (Is there a pooling equilibrium?)

Problem 2 (*Simultaneous moves; Nash equilibrium*)

You and a friend are in a restaurant, and the owner offers both of you an 8-slice pizza under the following condition. Each of you must simultaneously announce how many slices you would like; that is, each player $i \in \{1, 2\}$ names his/her desired amount of pizza, $0 \leq s_i \leq 8$. If $s_1 + s_2 \leq 8$, then the players get their demands (and the owner eats any leftover slices). If $s_1 + s_2 > 8$, then the players get nothing. Assume that you each care only about how much pizza you individually consume, preferring more pizza to less.

- (a) What is (are) each player's best response(s) for each of the possible demands for his/her opponent?
- (b) Find all the pure-strategy Nash equilibria.

Problem 3 (*Sequential moves; Nash and Subgame perfect Nash equilibrium*)

Consider the situation of Problem 2, but assume now that player 1 makes her demand before player 2 makes his demand. Player 2 observes player 1's demand before making his choice.

- (a) Explain what a strategy is for player 2 in this game with sequential moves.
- (b) Find all the pure-strategy Nash equilibrium outcomes.
- (c) Find all the pure-strategy subgame perfect equilibria.

Problem 4 (*Sequential moves and incomplete information; Perfect Bayesian equilibrium*)

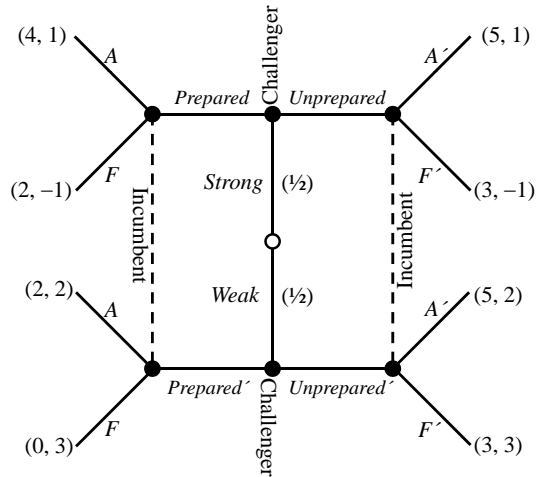
Consider the situation of Problem 3, but assume now in addition that the pizza comes in 5 different sizes, each with x slices, where $x \in \{4, 6, 8, 10, 12\}$. Player 1 observes x before making her demand, while player 2 only observes player 1's demand, but not x , before having to make his own demand. Before observing player 1's demand, player 2 thinks that the 5 different pizza sizes are equally likely, but he may infer something from her demand.

- (a) Explain what a strategy is for player 1 in this game of incomplete information.
- (b) Show that the following strategy for player 1 can be part of a perfect Bayesian equilibrium: $s_1(4) = 2$, $s_1(6) = 3$, $s_1(8) = 4$, $s_1(10) = 5$, $s_1(12) = 11$. Specify both player 2's strategy and player 2's beliefs.
- (c) Are there other perfect Bayesian equilibria in this game?

Problem 5 (*Challenging an incumbent*)

Consider a market where there is an incumbent firm and a challenger. The challenger is *strong* with probability $\frac{1}{2}$ and *weak* with probability $\frac{1}{2}$; it knows its type, but the incumbent does not. The challenger may either *prepare* itself for battle or remain *unprepared*. The incumbent observes the challenger's

preparedness, but not its type, and chooses whether to *fight* (F) or *acquiesce* (A). The extensive form and the payoffs are given by the following figure. The challenger's payoff is listed first, the incumbent's second.



- What are the (pure) strategies for the challenger?
- Why is there no perfect Bayesian equilibrium where the weak challenger chooses *Prepared'* ?
- Show that there is a perfect Bayesian equilibrium where the strong challenger chooses *Prepared* and the weak challenger chooses *Unprepared'*. What do we call such an equilibrium?
- Show that there is a perfect Bayesian equilibrium where the strong challenger chooses *Unprepared* and the weak challenger chooses *Unprepared'*. What do we call such an equilibrium?