

# Microeconomics 3200/4200: Part 1

P. Piacquadio

p.g.piacquadio@econ.uio.no

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# Outline

- 1 Technology
- 2 Cost minimization
- 3 Profit maximization
- 4 The firm supply
  - Comparative statics
- 5 Multiproduct firms

# Inputs and Outputs

- Firms are the economic actors that produce and supply commodities to the market.
- The **technology** of a firm can then be defined as the set of production processes that a firm can perform.
- A production process is an (instantaneous) transformation of **inputs**—commodities that are consumed by production—into **outputs**—commodities that result from production.

# Inputs and Outputs

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## Examples 1

- What are the combinations of inputs and outputs that are feasible?
- Given a vector of inputs, what is the largest amount of outputs the firm can produce?
- With 1 input and 1 output, a typical production function looks like:

$$y \leq f(x),$$

where  $y$  is output,  $x$  is input, and  $f$  is the **production function**.

- Examples:  $f(x) = \alpha x$ ;  $f(x) = \sqrt{x}$ ;  $f(x) = x^2 + 1$ .

## Examples 2

- With 2 inputs and 1 output, a typical production function looks like:

$$y \leq f(x_1, x_2),$$

which we can represent in the 2-dimensional input space (*isoquants!*).

- Examples:  $f(x_1, x_2) = \min\{x_1, x_2\}$ ;  $f(x_1, x_2) = x_1 + x_2$ ;  
 $f(x_1, x_2) = Ax_1^\alpha x_2^\beta$ .

# Property 1.

Property 1. Impossibility of free production.

$$f(0,0) \leq 0$$

## Property 2.

Property 2. Possibility of inaction.

$$0 \leq f(0,0)$$



## Input requirement set and q-isoquant.

Define the “**input requirement set (for output  $y$ )**” as follows:

$$Z(y) \equiv \{(x_1, x_2) \mid y \leq f(x_1, x_2)\} \quad (1)$$

Formally, the  **$y$ -isoquant**:

$$\{(x_1, x_2) \mid y = f(x_1, x_2)\} \quad (2)$$

## Property 3.

### Property 3. Free disposal.

For each  $y \in \mathbb{R}_+$ , if  $x'_1 \geq x_1$ ,  $x'_2 \geq x_2$ , and  $y \leq f(x_1, x_2)$ , then  $y \leq f(x'_1, x'_2)$ .

## Properties 4 and 5.

### Property 4. Convexity of the input requirement set.

For each  $y \in \mathbb{R}_+$ , each pair  $(x_1, x_2), (x'_1, x'_2) \in Z(y)$ , and each  $t \in [0, 1]$ , it holds that  $t(x_1, x_2) + (1 - t)(x'_1, x'_2) \in Z(y)$ .

### Property 5. Strict convexity of the input requirement set.

For each  $y \in \mathbb{R}_+$ , each pair  $(x_1, x_2), (x'_1, x'_2) \in Z(y)$ , and each  $t \in (0, 1)$ , it holds that  $t(x_1, x_2) + (1 - t)(x'_1, x'_2) \in \text{Int}Z(y)$ .

## Marginal product of input $i$ .

- The **marginal product** of an input  $i = 1, 2$  describes the marginal increase of  $f(x_1, x_2)$  when marginally increasing  $x_i$ .
- Mathematically, this can be written as

$$\frac{\Delta y}{\Delta x_1} = \frac{f(x_1 + \Delta x_1, x_2) - f(x_1, x_2)}{\Delta x_1},$$

when  $\Delta x_1 \rightarrow 0$ . If  $\phi$  is differentiable, the marginal product is the derivative of  $f$  w.r.t.  $x_i$  evaluated at  $(x_1, x_2)$  and is denoted by  $MP_i(x_1, x_2)$ .

## Technical rate of substitution.

- The **technical rate of substitution (TRS)** of input  $i$  for input  $j$  (at  $z$ ) is defined as:

$$TRS(x_1, x_2) \equiv \frac{\Delta x_2}{\Delta x_1}, \quad (3)$$

such that production is unchanged.

- By first order approximation,

$$\Delta y \cong MP_1 \Delta x_1 + MP_2 \Delta x_2 = 0,$$

solving, this gives:

$$TRS(x_1, x_2) = -\frac{MP_1(x_1, x_2)}{MP_2(x_1, x_2)}$$

- It reflects the relative value of the inputs (in terms of production) and corresponds to the slope of the  $y$ -isoquant at  $(x_1, x_2)$ .

## Properties 6 and 7.

### Property 6. Homotheticity.

For each  $(x_1, x_2)$  and each  $t > 0$ , it holds that  $TRS(x_1, x_2) = TRS(tx_1, tx_2)$ .

### Property 7. Homogeneity of degree $r$ .

For each  $(x_1, x_2)$  and each  $t > 0$ , it holds that  $f(tx_1, tx_2) = t^r f(x_1, x_2)$ .

## Properties 8, 9, and 10.

### Property 8. Increasing returns to scale (IRTS).

For each  $(x_1, x_2)$  and each  $t > 1$ , it holds that  $f(tx_1, tx_2) > tf(x_1, x_2)$ .

### Property 9. Decreasing returns to scale (DRTS).

For each  $(x_1, x_2)$  and each  $t > 1$ , it holds that  $f(tx_1, tx_2) < tf(x_1, x_2)$ .

### Property 10. Constant returns to scale (CRTS).

For each  $(x_1, x_2)$  and each  $t > 0$ , it holds that  $f(tx_1, tx_2) = tf(x_1, x_2)$ .

# The optimization problem

- We split the optimization problem of the firm in two parts:
  - 1 Cost minimization (choosing  $(x_1, x_2)$  for given  $y$ );
  - 2 Output optimization (choosing  $y$ , given the cost-minimizing input choices).



# The cost minimization problem

- Let quantity  $y \in \mathbb{R}_+$  be the output that a firm wants to bring to the market.
- The firm wants to minimize the cost of producing  $y$ . How to do it?
- graphically....
- Algebraically. Solve the following minimization problem:

$$\begin{aligned} \min_{x_1, x_2} \quad & w_1 x_1 + w_2 x_2 \\ \text{s.t.} \quad & y \leq f(x_1, x_2) \end{aligned}$$

# The Lagrangian and FOCs

$$\mathcal{L}(x_1, x_2, \lambda; w_1, w_2, y) = w_1 x_1 + w_2 x_2 + \lambda (y - f(x_1, x_2)) \quad (4)$$

- The FOCs (allowing for corner solutions!) require that:

$$\lambda^* MP_i(x_1^*, x_2^*) \leq w_i \quad \text{for } i = 1, 2 \quad (5)$$

$$y \leq f(x_1^*, x_2^*) \quad (6)$$

# The Lagrangian and FOCs

- Thus, if  $x_i^* > 0$  (implying that  $\lambda^* MP_i(x_1^*, x_2^*) = w_i$ ), a necessary condition for cost minimization is that:

$$\frac{MP_j(x_1^*, x_2^*)}{MP_i(x_1^*, x_2^*)} \leq \frac{w_j}{w_i} \quad (7)$$

- or (for interior solutions): **TRS equals input price ratio.**

## Conditional demand and cost function

- The **conditional demand function** for input  $i$  is:

$$x_i^* = H^i(w_1, w_2, y) \quad (8)$$

- Substituting these conditional demands in the cost minimization problem, we get the relationship between the total cost and the input prices  $w$  and the output choice  $q$ . This **cost function** is defined by:

$$C(w_1, w_2, y) \equiv w_1 x_1^* + w_2 x_2^* = w_1 H^1(w_1, w_2, y) + w_2 H^2(w_1, w_2, y) \quad (9)$$

## Exercise: cost minimization problem (1)

- Determine the cost function for the firm with production function  $f(x_1, x_2) = (x_1 x_2)^{\frac{1}{3}}$ .
- The minimization problem is:

$$\begin{aligned} \min_{x_1, x_2} \quad & w_1 x_1 + w_2 x_2 \\ \text{s.t.} \quad & q \leq \phi(x_1, x_2) = (x_1 x_2)^{\frac{1}{3}} \end{aligned}$$

- Write the Lagrangian:

$$\mathcal{L}(x_1, x_2, \lambda; w_1, w_2, y) = w_1 x_1 + w_2 x_2 + \lambda \left( y - (x_1 x_2)^{\frac{1}{3}} \right)$$

## Exercise: cost minimization problem (2)

- The FOCs are:

$$\begin{cases} \lambda^* MP_1(x_1^*, x_2^*) \leq w_1 \\ \lambda^* MP_2(x_1^*, x_2^*) \leq w_2 \\ y \leq (x_1^* x_2^*)^{\frac{1}{3}} \end{cases}$$

- Since  $f$  is increasing in  $x_1$  and  $x_2$  and  $x_1, x_2 \neq 0$  (WHY?):

$$\begin{cases} \lambda^* \frac{1}{3} (x_1^*)^{-\frac{2}{3}} (x_2^*)^{\frac{1}{3}} = w_1 \\ \lambda^* \frac{1}{3} (x_1^*)^{\frac{1}{3}} (x_2^*)^{-\frac{2}{3}} = w_2 \\ y = (x_1^* x_2^*)^{\frac{1}{3}} \end{cases}$$

## Exercise: cost minimization problem (3)

- Dividing the first by the second FOC (and taking the cubic power of the third one), gives:

$$\begin{cases} \frac{x_2^*}{x_1^*} = \frac{w_1}{w_2} \\ y^3 = x_1^* x_2^* \end{cases}$$

- And, solving for  $x_2^*$ :

$$x_2^* = \frac{w_1}{w_2} x_1^* = \frac{w_1}{w_2} \frac{y^3}{x_2^*}$$

- Thus:

$$(x_2^*)^2 = y^3 \frac{w_1}{w_2}$$

- and the conditional demand function of input 2 is:

$$x_2^* = H^2(w_1, w_2, y) = y^{\frac{3}{2}} \sqrt{\frac{w_1}{w_2}}$$

## Exercise: cost minimization problem (4)

- Since  $x_2^* = \frac{w_1}{w_2} x_1^*$ , substituting  $x_2^* = y^{\frac{3}{2}} \sqrt{\frac{w_1}{w_2}}$  gives the conditional demand function of input 1:

$$x_1^* = H^1(w_1, w_2, y) = y^{\frac{3}{2}} \sqrt{\frac{w_2}{w_1}}$$

- The cost function is defined as:

$$C(w_1, w_2, y) \equiv w_1 x_1^* + w_2 x_2^* = w_1 H^1(w_1, w_2, y) + w_2 H^2(w_1, w_2, y)$$

- Thus, substituting:

$$C(w_1, w_2, y) = w_1 y^{\frac{3}{2}} \sqrt{\frac{w_2}{w_1}} + w_2 y^{\frac{3}{2}} \sqrt{\frac{w_1}{w_2}}$$

- And, simplifying,

$$C(w_1, w_2, y) = 2\sqrt{y^3 w_1 w_2}.$$



## Properties of the cost function

- Increasing in all input prices and strictly increasing in at least one; if  $f$  is continuous, then also strictly increasing in output  $y$ .
- The cost function is homogeneous of degree 1 in prices, i.e. changing all prices by 10% increases total cost by 10%.
- The cost function is concave in input prices.
- [Shephard's Lemma]  $\frac{\partial C(w_1, w_2, y)}{\partial w_i} = x_i^* = H^i(w_1, w_2, q)$ , i.e. the cost increase when marginally changing the input price is exactly the compensated input demand!

# The output optimization problem

- Now that we know how a firm chooses inputs for production, we are left with the following problem:

$$\max_{y \in \mathbb{R}_+} py - C(w_1, w_2, y) \quad (10)$$

- The first order conditions are:

$$\begin{cases} p = C_y(w_1, w_2, y^*) & \text{if } y^* > 0 \\ p < C_y(w_1, w_2, y^*) & \text{if } y^* = 0 \end{cases} \quad (11)$$

- The second order condition is:

$$C_{yy}(w_1, w_2, y^*) \geq 0 \quad (12)$$

## Furthermore...

- Our firm needs to be aware that even when profits are maximized, these might not be positive... so we should further require that  $\Pi \geq 0$  or:

$$py - C(w_1, w_2, y) \geq 0 \quad (13)$$

or that average cost is lower than  $p$  ( $\frac{C(w_1, w_2, y)}{y} \leq p$ ).

## Demands and supply functions

- We can define the firm's **supply function** as the relationship between the optimal quantity produced and the market prices of inputs and output:

$$y = S(w_1, w_2, p) \quad (14)$$

- Remember that we already defined the *conditional demand function* for input  $i$  as:

$$x_i = H^i(w_1, w_2, y) \quad (15)$$

- We can now substitute (14) in (15) to obtain the **unconditional demand function** for input  $i$ :

$$x_i = D^i(w_1, w_2, p) \equiv H^i(w_1, w_2, S(w_1, w_2, p)) \quad (16)$$

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## Slope of the supply function

- When  $y^* > 0$ , the FOC for the output optimization problem requires that:

$$p = C_y(w_1, w_2, y^*)$$

- Substituting the supply function for  $y^* = S(w_1, w_2, p)$  gives:

$$p = C_y(w_1, w_2, S(w_1, w_2, p))$$

- Now take the derivative wrt  $p$ :

$$1 = C_{yy}(w_1, w_2, S(w_1, w_2, p)) S_p(w_1, w_2, p)$$

- Rearrange and obtain:

$$S_p(w_1, w_2, p) = \frac{1}{C_{yy}(w_1, w_2, S(w_1, w_2, p))} \geq 0 \quad (17)$$

- Thus, the slope of the supply function is positive! Why? by the SOC...

## Slope of the supply function

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- Rearrange and obtain:

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- Thus, **the slope of the supply function is positive!** Why? by the SOC...

## Output price effect on input demand

- Consider the uncompensated demand for input  $x_i^* = D^i(w_1, w_2, p)$  and take the derivative wrt **output** price  $p$ . **Remember** that  $D^i(w_1, w_2, p) \equiv H^i(w_1, w_2, S(w_1, w_2, p))$ .

$$D_p^i(w_1, w_2, p) = H_y^i(w_1, w_2, y^*) S_p(w_1, w_2, p)$$

- By the Shephard's Lemma,  $\frac{\partial C(w_1, w_2, y)}{\partial w_i} = H^i(w_1, w_2, y)$ . Thus

$$H_y^i(w_1, w_2, y) = \frac{\partial \left( \frac{\partial C(w_1, w_2, y)}{\partial w_i} \right)}{\partial y} = \frac{\partial C_y(w_1, w_2, y)}{\partial w_i} \quad (\text{cross derivatives are equal!}).$$

Substituting in the previous gives:

$$D_p^i(w_1, w_2, p) = \frac{\partial C_y(w_1, w_2, y^*)}{\partial w_i} S_p(w_1, w_2, p) \quad (18)$$

- How does uncompensated demand change with output price? If  $w_i$  increases the marginal cost of output, then an increase of the output price would imply a larger use of input  $i$ .



## Input price effect on input demand (1)

- Consider the uncompensated demand for input  $x_j^* = D^j(w_1, w_2, p)$  and take the derivative wrt **input** price  $w_j$ . (Again, start from the identity  $D^j(w_1, w_2, p) \equiv H^j(w_1, w_2, S(w_1, w_2, p))$ ).

$$D_j^i(w_1, w_2, p) = H_j^i(w_1, w_2, y^*) + H_y^i(w_1, w_2, y^*) S_j(w_1, w_2, p)$$

- As before, by the Shephard's Lemma,  $\frac{\partial C(w_1, w_2, y)}{\partial w_i} = H^i(w_1, w_2, y)$ .

Thus  $H_y^i(w_1, w_2, y) = \frac{\partial \left( \frac{\partial C(w_1, w_2, y)}{\partial w_i} \right)}{\partial y} = \frac{\partial C_y(w_1, w_2, y)}{\partial w_i}$  (cross derivatives are equal!).

- Furthermore, differentiate the FOC  $p = C_y(w_1, w_2, S(w_1, w_2, p))$  wrt  $w_j$  to obtain:

$$0 = \frac{\partial C_y(w_1, w_2, y^*)}{\partial w_j} + C_{yy}(w_1, w_2, y^*) S_j(w_1, w_2, p)$$

## Input price effect on input demand (2)

- Substitute to get

$$D_j^i(w_1, w_2, p) = H_j^i(w_1, w_2, y^*) - \frac{C_{iy}(w_1, w_2, y^*) C_{jy}(w_1, w_2, y^*)}{C_{yy}(w_1, w_2, y^*)} \quad (19)$$

- How does uncompensated demand change with the price of another input? Two effects: a **substitution effect**  $H_j^i(w_1, w_2, y^*)$  and an **output effect**  $\frac{C_{iy}(w_1, w_2, y^*) C_{jy}(w_1, w_2, y^*)}{C_{yy}(w_1, w_2, y^*)}$ .

## Implication 2

- Look now at the effect of  $w_i$  on the demand of input  $i$ .

$$D_i^i(w_1, w_2, p) = H_i^i(w_1, w_2, q^*) - \frac{[C_{iy}(w_1, w_2, y^*)]^2}{C_{yy}(w_1, w_2, y^*)} \quad (20)$$

- $H_i^i(w_1, w_2, y) = C_{ii}(w_1, w_2, y)$  (by Shephard's Lemma and taking the derivative).
- By concavity of the cost function (SOC for an optimum),  $C_{ii}(w_1, w_2, y^*) \leq 0$ . Thus,  $H_i^i(w_1, w_2, y^*) \leq 0$ .
- But  $C_{yy}(w_1, w_2, y^*) \geq 0$  (again from the SOC) and also the squared term is larger than 0; thus:
- $D_i^i(w_1, w_2, p) \leq 0$ , i.e. the unconditional demand for input  $i$  is decreasing in the own price.

## Many products, many inputs...

- Up to now, we have studied the case of a firm producing a single output  $y$ . What if the firm could produce many goods at the same time?
- Abstractly, all commodities (inputs or outputs) could be produced. So, let us write a (large) vector  $\mathbf{y} \equiv (y_1, \dots, y_n) \in \mathbb{R}^n$  of all commodities.
- Then good  $y_n$  is a net output if  $y_n > 0$ ; it is net input if  $y_n < 0$ .

# Production technology and MRT

- We can now write the technology as an implicit inequality:

$$F(\mathbf{y}) \leq 0 \quad (21)$$

where the function  $F$  is non-decreasing in each of the  $y_i$ .

- We define the **marginal rate of transformation** of netput  $i$  into netput  $j$  by:

$$MRT_{ij} \equiv \frac{MF_j(\mathbf{y})}{MF_i(\mathbf{y})} \quad (22)$$

## Objective of the firm

- Our firm still wants to maximize profits (now much simplified):

$$\Pi = \sum_{i=1}^n p_i y_i \quad (23)$$

subject to  $F(\mathbf{y}) \leq 0$ .

- Proceeding as before, we can write the Lagrangean of the maximization problem:

$$\mathcal{L}(\mathbf{y}, \lambda; \mathbf{p}) \equiv \sum_{i=1}^n p_i y_i - \lambda F(\mathbf{y}) \quad (24)$$

## Optimality conditions

- Deriving wrt each  $y_i$  and  $\lambda$ , we get the following FOCs:

$$p_i \geq \lambda^* F_i(\mathbf{y}^*) \quad \text{for each } i = 1, \dots, n \quad (25)$$

$$F(\mathbf{y}^*) \leq 0 \quad (26)$$

- If  $y_i^* > 0$ , for each  $j$  the following holds at the optimum:

$$\frac{MF_j(\mathbf{y}^*)}{MF_i(\mathbf{y}^*)} \leq \frac{p_j}{p_i} \quad (27)$$

- or, equivalently, **MRT equals output price ratio.**

# The netput and profit functions

- As before we can write the optimal choice of  $y_i$  as a function of the prices:  $y_i^* \equiv y_i(\mathbf{p})$ .
- Substituting these netput functions in the profit, we get the profit function:

$$\Pi(\mathbf{p}) \equiv \sum_{i=1}^n p_i y_i^* = \sum_{i=1}^n p_i y_i(\mathbf{p}) \quad (28)$$



# Properties of the profit function

- Non-decreasing in all net-put prices.
- The profit function is homogeneous of degree 1 in prices, i.e. changing all prices by 10% increases total cost by 10%.
- The profit function is convex in net-put prices.
- [Hotelling's Lemma]  $\frac{\partial \Pi(\mathbf{p})}{\partial p_i} = y_i^*$ , i.e. the marginal profit increase for marginally changing the netput price is exactly the optimal quantity of netput  $i$ !