

**UNIVERSITY OF OSLO**  
**DEPARTMENT OF ECONOMICS**

Exam: **ECON3200/4200 – Microeconomics and Game Theory**

Date of exam: Monday, November 28, 2016

**Grades are given:** December 20, 2016

Time for exam: 09.00 a.m. – 12.00 noon

The problem set covers 3 pages

Resources allowed:

- No written or printed resources – or calculator - is allowed (except if you have been granted use of a dictionary from the Faculty of Social Sciences)

The grades given: A-F, with A as the best and E as the weakest passing grade. F is fail.

**Problem 1 (30%, each sub-problem counts equally)**

Tristan runs a small business and produces wine. The market is perfectly competitive.

- The production function  $F$  transforms grapes, denoted  $z_g$ , into wine, denoted  $q_w$ , and has the following form:  $q_w \leq F(z_g) = z_g^2$ . Discuss whether  $F$  satisfies the following properties: possibility of inaction, no free production, and increasing/decreasing/constant returns to scale.
- For the production function  $F$ , argue that the profit maximization has no solution.
- Assume instead that the production function is  $q_w \leq \phi(z_g) = z_g^{\frac{1}{2}} - 1$ . Discuss whether  $\phi$  satisfies the properties listed in a).
- For the production function  $\phi$ , find the cost and supply functions of the firm.
- How do you interpret the value of the cost function at  $q_w = 0$ ?

**Problem 2 (20%, each sub-problem counts equally)**

Andrea has preferences over coffee, denoted  $x_c$ , and sugar, denoted  $x_s$ . These preferences are represented by the utility function  $U(x_c, x_s) = \min\{x_c, 2x_s\}$ . The price of coffee, denoted  $p_c$ , and the price of sugar, denoted  $p_s$ , are strictly positive.

- Draw the no-worse-than- $z$  and no-better-than- $z$  sets for  $z = (2, 2)$ .

- (b) Argue that if a bundle solves the cost minimization problem of Andrea, then  $x_c = 2x_s$ ; that is, if  $x_c > 2x_s$  or  $x_c < 2x_s$ , then the same utility level can be achieved at a lower cost.
- (c) Using the result from (b), derive the Hicksian demands and the cost function for Andrea.
- (d) What is the economic interpretation of Andrea's preferences?

**Problem 3 (30 %, each sub-problem counts equally)**

Consider a strategic situation between an *employer* (player 1) and a *worker* (player 2). Player 1 can either *accept* (A) or *reject* (R) player 2. Player 2 can either become *skilled* (S) through education, or remain *unskilled* (U). Player 2 can be of two types; either he is inherently *high ability* (H) or he is inherently *low ability* (L). The players' payoffs depending on their actions and player 2's type is shown below, where the first number is the payoffs of player 1 (the employer) and the second number is the payoff of player 2 (the worker).

		H				L	
		S	U			S'	U'
A	4, 6	-2, 4		A	-2, -2	-6, -4	
R	0, 2	0, 0		R	0, -6	0, 0	

- (a) For game H and for game L, determine the set of (pure) rationalizable strategies for each player, and the set of pure-strategy Nash equilibria.
- (b) Assume next that only player 2 knows his own type, while player 1 thinks that the two types of player 2 are equally likely. Model this situation in an ex ante perspective by specifying the Bayesian normal form.
- (c) For the Bayesian normal form found in part (b), determine the set of (pure) rationalizable strategies for each player, and the set of pure-strategy and/or mixed-strategy Nash equilibria.

**Problem 4 (20 %, each sub-problem counts equally)**

Consider again the strategic situation between an *employer* (player 1) and a *worker* (player 2) described in Problem 3. Assume (as in parts (b) and (c) of Problem 3) that only player 2 knows his own type, while player 1 thinks that the two types of player 2 are equally likely.

- (a) (*Screening*) Assume now that player 1 acts before player 2, and that player 1's choice of A or R can be observed by player 2 before he makes his choice of S or U. Show that there is a unique subgame perfect Nash equilibrium.
  
- (b) (*Signaling*) Assume now that player 2 acts before player 1, and that player 2's choice of S or U can be observed by player 1 before she makes her choice of A or R. Show that there is a unique perfect Bayesian equilibrium.