

## Problem 7, seminar 1

Job-arrival rate with search effort:  $\lambda = \alpha \lambda(e)$

$\nearrow$  state of the economy  
 $\nearrow$  search effort

First step: the reservation wage.

$$(21) \quad X = b - c(e) + \frac{\alpha \lambda(e)}{r + \eta} \int_x^\infty (w - x) d\ell(w)$$

Second step: optimal effort.

- optimal effort is the effort level that maximizes ~~the~~  $V_u$

- Since  $V_u = X/r$  we find the  $e$  that maximizes (21)

$$(22) \Rightarrow c'(e) = \frac{\alpha \lambda'(e)}{r + \eta} \int_x^\infty (w - x) d\ell(w)$$

EQs (21) and (22) jointly determine  $e$  and  $x$

Third step: Find derivatives

Using (21), find  $\frac{dx}{da}$  and  $\frac{dx}{db}$ .

$$\frac{dx}{da}: dx = dx \left[ \frac{\alpha \lambda(e)}{r+q} (1 - H(x)) \right] + dx \frac{\lambda(e)}{r+q} \int_x^{\infty} (w-x) dH(w)$$

Solve for  $\frac{dx}{da}$

$$\frac{dx}{da} = \frac{\frac{\lambda(e)}{r+q} \int_x^{\infty} (w-x) dH(w)}{1 + \frac{\alpha \lambda(e)}{r+q} (1 - H(x))} > 0$$

$$\frac{dx}{db}: dx = dx \left[ -\frac{\alpha \lambda(e)}{r+q} (1 - H(x)) \right] + db$$

$$\frac{dx}{db} = \frac{1}{1 + \frac{\alpha \lambda(e)}{r+q} (1 - H(x))}$$

$$\Rightarrow 0 < \frac{dx}{db} < 1$$

• Fourth step:

Then consider eq. (23) (see book)

$$(23) \quad x = b + \frac{\lambda(e)}{\lambda'(e)} \underbrace{c'(e) - c(e)}_{h(e)}$$

This equation should always hold.

Hence, if  $b$  changes, we know that  $x$  changes and to make the eq. hold,  $e$  will also have to change

Since  $0 < \frac{dx}{db} < 1$  we know that  $h(e)$  must ~~decrease~~ increase if  $b$  increases.

But we do not know if  $h(e)$  increase or decreases with  $e$

○ Fifth step:

Find 
$$h'(e) = \frac{(\lambda'c' + \lambda c'')\lambda' - \lambda''\lambda c' - c'}{(\lambda')^2}$$

Multiply with  $(\lambda')^2$

$$h'(e)(\lambda')^2 = \cancel{(\lambda')^2 c'} + \lambda \lambda' c'' - \lambda'' \lambda c' - \cancel{c'(\lambda')^2}$$

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$$h'(e) > 0$$

Hence, when  $b \uparrow$ ,  $x$  increases but by less than  $b$  and  $e$  falls.

When  $\alpha \uparrow \Rightarrow x \uparrow$  and  $e \uparrow$